

SOURCEWELL Contract 032515-JDC
John Deere Construction Retail Sales -- effective 24 Feb 2020
U.S. Pricing Document
JOHN DEERE
CONFIDENTIAL

John Deere Model	U.S. List Price for Base model, as noted in Commerical Price Pages	U.S. Discount	U.S. Contract Price
Articulated Dump Trucks			
260E	\$441,179	30.00%	\$308,825.30
310E	\$497,886	30.00%	\$348,520.20
370E	\$608,087	30.00%	\$425,660.90
410E	\$673,027	30.00%	\$471,118.90
460E	\$718,067	30.00%	\$502,646.90
Backhoes			
310L EP	\$116,088	47.00%	\$61,526.64
310L	\$116,605	47.00%	\$61,800.65
310SL	\$118,992	47.00%	\$63,065.76
310SL HL	\$120,780	47.00%	\$64,013.40
315SL	\$119,224	47.00%	\$63,188.72
410L	\$130,284	44.00%	\$72,959.04
710L	\$207,922	44.00%	\$116,436.32
Compact Track Loaders			
317G	\$58,590	33.00%	\$39,255.30
325G	\$59,711	33.00%	\$40,006.37
331G	\$72,731	33.00%	\$48,729.77
333G	\$78,649	33.00%	\$52,694.83
Dozers			
450K	\$112,200	30.00%	\$78,540.00
550K	\$131,126	30.00%	\$91,788.20
650K	\$157,015	30.00%	\$109,910.50
700K	\$195,806	30.00%	\$137,064.20
700L	\$190,324	26.00%	\$140,839.76
750K	\$275,063	30.00%	\$192,544.10
750L	\$292,719	25.00%	\$219,539.25
850K	\$341,847	30.00%	\$239,292.90
850L	\$356,818	28.00%	\$256,908.96
950K	\$617,323	31.00%	\$425,952.87
1050K	\$726,190	31.00%	\$501,071.10
Crawler Loaders			
655K	\$233,435	30.00%	\$163,404.50
755K	\$333,366	30.00%	\$233,356.20
Excavators			
75G	\$128,556	34.00%	\$84,846.96
85G	\$133,601	34.00%	\$88,176.66
130G FT4	\$163,274	36.00%	\$104,495.36
135G FT4	\$200,332	36.00%	\$128,212.48
160G LC FT4	\$186,587	37.00%	\$117,549.81
180G LC FT4	\$192,917	38.00%	\$119,608.54
190GW FT4	\$338,597	46.00%	\$182,842.38
210G LC FT4	\$201,505	36.00%	\$128,963.20
245G LC FT4	\$259,051	37.00%	\$163,202.13
250G LC FT4	\$236,694	34.00%	\$156,218.04
300G LC FT4	\$278,442	34.00%	\$183,771.72
345G LC FT4	\$320,803	30.00%	\$224,562.10
350G LC FT4	\$329,023	34.00%	\$217,155.18
380G LC FT4	\$348,517	34.00%	\$230,021.22
470G LC FT4	\$485,813	34.00%	\$320,636.58
670G LC FT4	\$762,055	34.00%	\$502,956.30
870G LC FT4	\$996,570	34.00%	\$657,736.20
ZX75US-5	\$128,556	34.00%	\$84,846.96
ZX85US-5	\$133,601	34.00%	\$88,176.66
ZX130-6 FT4	\$163,274	36.00%	\$104,495.36
ZX135US-6 FT4	\$200,332	36.00%	\$128,212.48

Quantity Discounts:	
5-7 Machines	1%
8-14 Machines	2%
15-30 Machines	3%

ZX160 LC-6 FT4	\$186,587	37.00%	\$117,549.81
ZX180 LC-6 FT4	\$192,917	38.00%	\$119,608.54
ZX190W-6N FT4	\$338,597	46.00%	\$182,842.38
ZX210 LC-6 FT4	\$201,505	36.00%	\$128,963.20
ZX245 LC-6 FT4	\$259,051	37.00%	\$163,202.13
ZX250 LC-6 FT4	\$236,694	34.00%	\$156,218.04
ZX300 LC-6 FT4	\$278,442	34.00%	\$183,771.72
ZX345US LC-6N FT4	\$320,803	30.00%	\$224,562.10
ZX350 LC-6 FT4	\$329,023	34.00%	\$217,155.18
ZX380 LC-6 FT4	\$348,517	34.00%	\$230,021.22
ZX470 LC-6 FT4	\$484,803	34.00%	\$319,969.98
ZX670 LC-6 FT4	\$762,055	34.00%	\$502,956.30
ZX870 LC-6 FT4	\$996,570	34.00%	\$657,736.20
Excavators - Compact			
17G	\$32,265	30.00%	\$22,585.50
26G	\$39,188	30.00%	\$27,431.60
30G	\$47,301	30.00%	\$33,110.70
35G	\$52,663	30.00%	\$36,864.10
50G	\$69,833	30.00%	\$48,883.10
60G	\$77,990	30.00%	\$54,593.00
ZX17U-5	\$32,265	30.00%	\$22,585.50
ZX26U-5	\$39,188	30.00%	\$27,431.60
ZX30U-5	\$47,301	30.00%	\$33,110.70
ZX35U-6	\$52,663	30.00%	\$36,864.10
ZX50U-5	\$69,833	30.00%	\$48,883.10
ZX60U-5	\$77,990	30.00%	\$54,593.00
Feller Buncher			
859M	\$527,733	22.00%	\$411,631.74
Forwarder			
1910G	\$614,676	30.00%	\$430,273.20
Tractor Loader			
210L EP	\$100,782	40.00%	\$60,469.20
210L	\$106,455	40.00%	\$63,873.00
Motor Graders			
620G	\$270,564	42.00%	\$156,927.12
622G	\$316,705	42.00%	\$183,688.90
670G	\$299,576	42.00%	\$173,754.08
672G	\$343,616	42.00%	\$199,297.28
770G	\$328,333	45.00%	\$180,583.15
772G	\$378,015	45.00%	\$207,908.25
870G	\$359,060	44.00%	\$201,073.60
872G	\$422,636	44.00%	\$236,676.16
Skid Steers			
312GR	\$34,554	33.00%	\$23,151.18
314G	\$36,104	33.00%	\$24,189.68
316GR	\$38,493	33.00%	\$25,790.31
318G	\$40,440	33.00%	\$27,094.80
320G	\$42,634	33.00%	\$28,564.78
324G	\$45,610	33.00%	\$30,558.70
330G	\$55,118	33.00%	\$36,929.06
332G	\$57,440	33.00%	\$38,484.80
Swing Machine			
2156G	\$319,664	29.00%	\$226,961.44
2654G	\$384,724	34.00%	\$253,917.84
2656G	\$432,536	31.00%	\$298,449.84
Wheel Loaders			
444K	\$146,553	41.00%	\$86,466.27
444L	\$161,176	37.00%	\$101,540.88
524K II	\$155,485	43.00%	\$88,626.45
524L	\$174,862	41.00%	\$103,168.58
544K II	\$186,979	43.00%	\$106,578.03
544L	\$204,642	41.00%	\$120,738.78
624K II	\$227,629	43.00%	\$129,748.53
624L	\$226,107	41.00%	\$133,403.13
644K	\$282,152	42.00%	\$163,648.16
644L	\$271,478	37.00%	\$171,031.14



Quantity Discounts:	
5-7 Machines	1%
8-14 Machines	2%
15-30 Machines	3%

644KH	\$279,921	42.00%	\$162,354.18
644LH	\$279,936	37.00%	\$176,359.68
724K	\$313,633	43.00%	\$178,770.81
724L	\$291,242	39.00%	\$177,657.62
744K II	\$395,686	41.00%	\$233,454.74
744L	\$394,521	38.00%	\$244,603.02
824K II	\$426,814	41.00%	\$251,820.26
824L	\$413,987	38.00%	\$256,671.94
844K III	\$505,504	41.00%	\$298,247.36
844L	\$481,554	38.00%	\$298,563.48
844K III AH	\$505,504	41.00%	\$298,247.36
844L AH	\$481,554	38.00%	\$298,563.48
944K	\$840,408	41.00%	\$495,840.72
Wheel Loaders - Compact			
204L	\$78,811	29.00%	\$55,955.81
244L	\$98,083	29.00%	\$69,638.93
304L	\$91,526	29.00%	\$64,983.46
324L	\$111,203	29.00%	\$78,954.13
344L	\$151,334	29.00%	\$107,447.14
Worksite Pro Attachments			
Various		20.00%	



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