



MISSISSIPPI HOSPITAL ASSOCIATION
Sole Source Criteria and Required Documentation
Vendor Letter

The vendor must create a letter (on letterhead) detailing all three of the following:

1. The product or services being purchased must perform a function for which no other product or source of services exist – what is the unique functionality of this product?

The Mississippi Hospital Association (MHA) sponsored health information exchange (HIE) IntelliTrue is the only statewide HIE in Mississippi with direct connections to hospitals for both ADT notifications and clinical records exchange. IntelliTrue presently connects hospitals representing over 95% of the acute care discharges in the state and growing. IntelliTrue is the sole source for ADT notifications in the state and, furthermore, is the only network with direct connections across all of the major hospital EHR platforms used by Mississippi hospitals.

2. What are the specific business objectives that can be met only through the unique product or services – why does UMMC need the specific unique functionality?

As the state's largest health system and it's only academic medical center UMMC plays a vital role in the healthcare of all Mississippians receiving transfers of patients needing access to UMMC services from other hospitals on a daily basis, and sending patients to community providers when appropriate. Continuity of care requires that UMMC physicians be able to stay involved in the care of these patients after they have been returned to their local community. This is particularly true in the event of an ED visit and/or unplanned readmissions where real time awareness of the event via an notification is critical in allowing UMMC physicians to provide real time consultative assistance to local providers. A connection to IntelliTrue also ensures that local providers have real time access to the patient's chart informing them of the details of the care provided while they were at UMMC and for UMMC physicians to access the charts from other IntelliTrue connected hospitals.

AND

3. The product or services must be available only from the manufacturer and NOT through resellers who could submit competitive pricing for the product or services – does the vendor allow resellers/can anyone else give a quote for this item?

No. While IntelliTrue is committed to supporting all stakeholders providing care to Mississippians across the care continuum access is exclusively available through a relationship with MHA.

These items must be asserted to and provided to UMMC on vender letterhead in order to constitute a sole-source provider per Mississippi Department of Information Technology (ITS).

For additional information, please click on the link below to be redirected to the ITS Procurement Handbook:

<http://www.its.ms.gov/Procurement/Documents/ISS%20Procurement%20Manual.pdf#page=1> Part 2 Chapter 7, Rule 207.2: 013-030 Procurement Types: Sole Source.