

# Notice of Intent to Certify Sole Source

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**To:** Interested Parties

**From:** William P. Stitt  
Chief Supply Chain

**Date:** February 27, 2018

**Re:** Sole Source Certification Number **SS5152** for **Pressure and Activity Implantable Telemetry Probes**

**Contact Email Address:** [solesource@umc.edu](mailto:solesource@umc.edu)

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## Sole Source Certification Award Details

Regarding UMMC Sole Source Certification Number **SS5152** for Pressure and Activity Implantable Telemetry Probes and accessories, please be advised that UMMC intends to award the purchase of the Pressure and Activity Implantable Telemetry Probes to Data Sciences International (DSI) as the sole source provider of the for Pressure and Activity Implantable Telemetry Probes.

UMMC issues this notice in accordance with Mississippi state law, policy, and procedures for sole source procurements.

## Sole Source Criteria

1. Where the compatibility of equipment, accessories, or replacement parts is the paramount consideration (and manufacturer is the sole supplier).
2. Where a sole supplier's item is needed for trial use or testing.
3. Where a sole supplier's item is to be required when no other item will service the needs of UMMC.

## Schedule

Task	Date
First Advertisement Date	February 27, 2018
Second Advertisement Date	March 6, 2018
Response Deadline from Objectors	March 13, 2018 at 3:00 p.m. Central Time
Notice of Award/No Award Posted	Not before April 10, 2018

## **Project Details**

**1. Describe the commodity that the agency is seeking to procure:**

The University of Mississippi Medical Center (UMMC) seeks to purchase Pressure and Activity Implantable Telemetry Probes and accessories. The Pressure and Activity Implantable Telemetry Probes and accessories are needed for their ability to measure blood pressure and heart rate in small animals such as rats and mice with the capability to exchange older telemetry probes with battery replacement.

**2. Explain why the commodity is the only one (1) that can meet the needs of the agency:**

The DSI Pressure and Activity Implantable Telemetry Probes and accessories are proprietary to the existing equipment and software that UMMC currently utilizes for the physiological monitoring of small animals such as rats and mice.

**3. Explain why the source is the only person or entity that can provide the required commodity:**

Data Sciences International (DSI) manufactures the DSI Pressure and Activity Implantable Telemetry Probes and accessories for proper use of the system. Data Sciences International (DSI) is the sole manufacturer and supplier of the Pressure and Activity Implantable Telemetry Probes and accessories. They are not available to the University from any other distributor. See supporting letter from Data Sciences International (DSI) Attachment A.

**4. Explain why the amount to be expended for the commodity is reasonable:**

The estimated amount to be expended is for the purchase of the Pressure and Activity Implantable Telemetry Probes and accessories is \$13,000. This amount is within the expected price range for these products.

**5. Describe the efforts that the agency went through to obtain the best possible price for the commodity:**

Through market intelligence, UMMC was able to negotiate best pricing for these products. All applicable discounts were explored and applied.

## **Submission Instructions and Format of Response from Objecting Parties**

Interested parties who have reason to believe that the Pressure and Activity Implantable Telemetry Probes and accessories, (hereafter, “Products”) should not be certified as a sole source should provide information in the Vendor Form for the State to use in determining whether or not to proceed with awarding the sole source to Data Sciences International (DSI). The Vendor Form may be found at <http://www.dfa.state.ms.us/Purchasing/documents/ObjectiontoSoleSourceDetermination.pdf>.

Objections must include the certification in Attachment B.

Comments will be accepted at any time prior to Tuesday March 13, 2018, at 3:00 p.m. (Central Time) to [solesource@umc.edu](mailto:solesource@umc.edu). Responses may be delivered via email to [solesource@umc.edu](mailto:solesource@umc.edu). UMMC WILL NOT BE RESPONSIBLE FOR DELAYS IN THE DELIVERY OF RESPONSES. It is solely the responsibility of the Interested Parties that responses reach UMMC on time. Responses received after the deadline and responses that lack all required information will be rejected. UMMC reserves the right to inspect Interested Party's commodity for comparison purposes.

If you have any questions concerning the information above or if we can be of further assistance, please contact [solesource@umc.edu](mailto:solesource@umc.edu).

Attachment A: Vendor Correspondence  
Attachment B: Objection Certification

## Attachment A



Headquarters: St. Paul, MN USA

*The Gold Standard in Physiologic Monitoring*

Regional Offices: China • France • Germany • Italy • The Netherlands • U

February 2, 2018

### CERTIFICATION OF SOLE PROVIDER

To Whom It May Concern:

DSI is the sole manufacturer of DSI technology and is headquartered in St. Paul, Minnesota, USA. DSI, is the only company in the United States of America authorized to sell our full product portfolio. This includes our physiologic monitoring platforms, associated software and devices for all species. The PA-C10 device being included in our product portfolio.

DSI has produced research technology for over 30 years and established R&D and manufacturing efficiencies that enable DSI to provide market leading products at high volume and unmatched quality standards.

Thank you for your consideration and if you have any questions, please feel free to contact me at the number below.

Sincerely,

A handwritten signature in black ink, appearing to read "Jay Gizzi", is written over the word "Sincerely,".

Jay Gizzi  
Director of Sales for Americas  
Data Sciences International, Inc.  
119 14<sup>th</sup> Street NW, Suite 100  
St Paul, MN 55112  
(651) 414-7400

## Attachment B

**SUBMITTED IN RESPONSE TO  
Sole Source Certification No. SS5124  
Accepted until March 13, 2018 at 3:00 p.m.**

I certify that the information contained in this objection is true and accurate to the best of my knowledge. I understand that UMMC will investigate all statements made in this objection and that any false or misleading information provided may result in adverse action.

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Objector Name  
Objector's title

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Date