

# **UNIVERSITY OF MISSISSIPPI**

## **Notice of Intent to Certify Sole Source**

### **# ITSS 329 FastRecruit and FastScout Elite**

**The University of Mississippi (UM) anticipates purchasing the item(s) listed below as a sole source purchase. Anyone objecting to this purchase as a sole source shall follow the procedures outlined below.**

#### **Commodity or commodities to be purchased (manufacturer, model, description):**

Fast Model Technologies, LLC: Fast Model Sports Technology FastRecruit and FastScout Elite

#### **The need to be fulfilled by this item(s) and why it is the only one that can meet the specific needs of the department:**

The specific business requirements met by the products and services is the ability to scout and prepare for every game to the fullest extent. Fast Model allows the coaching staff to statistically breakdown and see the tendencies of every opponent they will face throughout the year, and it provides them with a single platform to find everything they need without having to jump around from website to website. Scouting is a vitally important aspect to the college basketball coaching industry. As such, it is vitally important to have a product that allows the coaches every possible avenue to find exactly what they are looking for. Fast Model Sports allows coaches to prepare and perform to their fullest potential.

Fast Scout uses statistical data in the public realm to automate the scouting report process. With a statistical database that is updated 24 hours a day, coaches are able to build a scouting report quickly and easily with in-depth statistical data. Using incorporated templates or custom-built templates for top-end clients, coaches are able to build informative scouting reports in less time than with previous methods.

#### **Name of company/individual selling the item and why that source is the only possible source that can provide the required item(s):**

Fast Model Technologies, LLC, is the sole producer/distributor and support for the FastRecruit and FastScout Elite technologies. There are no other entities authorized to sell or distribute this technology.

### **Why the amount to be expended is reasonable:**

A price analysis of historical pricing was completed, which showed a modest increase in prices in conjunction with the upgrade from past services of the FastScout Plus to FastScout Elite. The small increase in price results in greater capabilities for university staff.

### **Efforts to obtain the best possible price for this purchase:**

Bundling and further negotiations resulted in a significant discount for the university.

### **Submission Instructions and Format of Response from Objecting Parties:**

Interested parties who have reason to believe that the item(s) above should not be certified as a sole source should provide information in the following format for UM to use in determining whether or not to proceed with awarding the Sole Source purchase.

#### **1.1 Interested Party Information**

1.1.1 Contact Name, Phone Number, Address and email address

1.1.2 Company Website URL, if applicable

#### **1.2 Objection to Sole Source Certification**

1.2.1 Interested parties must present specific objections to the Sole Source certification using the criteria listed above.

1.2.2 A statement regarding the Interested Party's capabilities as related to this Sole Source Certification Request.

1.3 Comments will be accepted at any time prior to Friday, July 28, 2023 at 10:00 a.m. (Central Time) and should be sent to [awstone@olemiss.edu](mailto:awstone@olemiss.edu) at The University of Mississippi Procurement Services Department, 164 Jeanette Phillips Drive, PO Box 1848, University, Mississippi 38677. Responses may be delivered by hand, via regular mail, overnight delivery, or e-mail. The envelope or email should reference the sole source number. UM WILL NOT BE RESPONSIBLE FOR DELAYS IN THE DELIVERY OF RESPONSES. It is solely the responsibility of the Interested Parties that responses reach UM on time. Interested Parties may contact Frank Kemp at 662-915-7448 to verify the receipt of their Responses. Responses received after the deadline will be rejected.

If after a review of the submitted notice and documents, UM determines that the commodity in the proposed sole source request can be provided by another person or entity, then UM will withdraw the sole source certification and submit the procurement of the commodity to an advertised competitive bid or selection process.

If UM determines after review that there is only one (1) source for the required commodity, then UM will follow applicable ITS procedures for making the purchase.