

# Notice of Intent to Certify Sole Source

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**To:** Interested Parties

**From:** Dr. Paul Veregge  
CIO/CMIO

**Date:** April 3, 2018

**Re:** Sole Source Certification Number **SS9062** for **Siemens Medical Solutions USA, Inc. – Boston Z-score Analysis Software**

**Contact Email Address:** [solesource@umc.edu](mailto:solesource@umc.edu)

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## Sole Source Certification Award Details

Regarding UMMC Sole Source Certification Number **SS9062** for **Boston Z-score Analysis Software and Concurrent Access Licenses**, please be advised that UMMC intends to award the purchase of the **Boston Z-score Analysis Software and Concurrent Access Licenses** to **Siemens Medical Solutions USA, Inc.** as the sole source provider of the **Boston Z-score Analysis Software and Concurrent Access Licenses**.

UMMC issues this notice in accordance with Mississippi state law, policy, and procedures for sole source procurements.

## Sole Source Criteria

1. Where the compatibility of equipment, accessories, or replacement parts is the paramount consideration (and manufacturer is the sole supplier).
2. Where a sole supplier's item is needed for trial use or testing.
3. Where a sole supplier's item is to be required when no other item will service the needs of UMMC.

## Schedule

Task	Date
First Advertisement Date	May 2, 2018
Second Advertisement Date	May 9, 2018
Response Deadline from Objectors	May 16, 2018, at 3:00 p.m. Central Time
Notice of Award/No Award Posted	Not before May 21, 2018

## Project Details

### 1. Describe the commodity/service that the agency/institution is seeking to procure:

Siemens Medical Solutions USA, Inc. is the Original Equipment Manufacturer (OEM) of the Boston Z-score Analysis Software. In Pediatric Cardiology, the absolute measurement are significantly different when measuring the exact same structure in a 1 week old baby or an 18 year old adult due to the obvious size discrepancy between these two individuals. In order to compare the two vastly different populations, measurements are divided by the Body Structure Area (BSA). These BSA-indexed measurements have been statistically standardized within the general population, worldwide--removes the subjectivity from assessment.

### 2. Explain why the commodity/service is the only one (1) that can meet the needs of the agency/institution:

UMMC's current z-scores are out of date and newer more accurate data is available. Purchasing these updated z-scores would allow us to have improved accuracy with our echo-cardiogram reports. The benefit of this is massive and affects almost all patients since most will have an echo-cardiogram as a component of their cardiac medical care.

### 3. Explain why the source is the only person or entity that can provide the required commodity/service:

Z-scores analysis is available and capable with our Siemens Syngo software. Along with creating the equations, Siemens also modified the standard templates so that the Z-scores are placed appropriately throughout both the pediatric and fetal templates. No other company provides the Boston Z-Scores in a format that can be directly used within Syngo Dynamics. Siemens is the sole source vendor to offer the Boston Z-Scores pre-packaged for use within an organization.

They are not available from any other distributor. See supporting letter from **Siemens Medical Solutions USA, Inc.**, Attachment A.

### 4. Explain why the amount to be expended for the commodity/service is reasonable:

The estimated amount to be expended is for the purchase of the **Z-score Analysis Software** is **\$20,540.00**. Total investment to-date will be **\$20,540.00**. This amount is within the expected price range for these products.

**5. Describe the efforts that the agency/institution went through to obtain the best possible price for the commodity/service:**

Through market intelligence, UMMC was able to negotiate best pricing for these products. All applicable discounts were explored and applied.

**Submission Instructions and Format of Response from Objecting Parties**

Interested parties who have reason to believe that the A-score Analysis Software, (hereafter, “Products”) should not be certified as a sole source should provide information in the Vendor Form for the State to use in determining whether or not to proceed with awarding the sole source to **Siemens Medical Solutions USA, Inc.** The Vendor Form may be found at <http://www.dfa.state.ms.us/Purchasing/documents/ObjectiontoSoleSourceDetermination.pdf>.

Objections must include the certification in Attachment B.

Comments will be accepted at any time prior to **Wednesday, May 16, 2018**, at 3:00 p.m. (Central Time) to [solesource@umc.edu](mailto:solesource@umc.edu). Responses may be delivered via email to [solesource@umc.edu](mailto:solesource@umc.edu). UMMC WILL NOT BE RESPONSIBLE FOR DELAYS IN THE DELIVERY OF RESPONSES. It is solely the responsibility of the Interested Parties that responses reach UMMC on time. Responses received after the deadline and responses that lack all required information will be rejected. UMMC reserves the right to inspect Interested Party’s commodity for comparison purposes.

If you have any questions concerning the information above or if we can be of further assistance, please contact [solesource@umc.edu](mailto:solesource@umc.edu).

Attachment A: Vendor Correspondence

Attachment B: Objection Certification

Attachment B

**SUBMITTED IN RESPONSE TO**

**Sole Source Certification No. **SS9062****

**Accepted until **Wednesday, May 16, 2018**, at 3:00 p.m.**

I certify that the information contained in this objection is true and accurate to the best of my knowledge. I understand that UMMC will investigate all statements made in this objection and that any false or misleading information provided may result in adverse action.

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Objector Name  
Objector's title