

# Notice of Intent to Certify Sole Source

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**To:** Interested Parties

**From:** Dr. Paul Veregge  
CIO/CMIO

**Date:** April 3, 2018

**Re:** Sole Source Certification Number **SS9063** for Concurrent Workplace Licenses

**Contact Email Address:** [solesource@umc.edu](mailto:solesource@umc.edu)

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## Sole Source Certification Award Details

Regarding UMMC Sole Source Certification Number **SS9063** for **Concurrent Workplace Licenses**, please be advised that UMMC intends to award the purchase of the **Concurrent Workplace Licenses** to **Siemens Medical Solution USA, Inc.** as the sole source provider of the **Concurrent Workplace Licenses**.

UMMC issues this notice in accordance with Mississippi state law, policy, and procedures for sole source procurements.

## Sole Source Criteria

1. Where the compatibility of equipment, accessories, or replacement parts is the paramount consideration (and manufacturer is the sole supplier).
2. Where a sole supplier's item is needed for trial use or testing.
3. Where a sole supplier's item is to be required when no other item will service the needs of UMMC.

## Schedule

| Task                             | Date                                    |
|----------------------------------|---|
| First Advertisement Date         | May 2, 2018                             |
| Second Advertisement Date        | May 9, 2018                             |
| Response Deadline from Objectors | May 16, 2018, at 3:00 p.m. Central Time |
| Notice of Award/No Award Posted  | Not before May 21, 2018                 |

## **Project Details**

### **1. Describe the commodity/service that the agency/institution is seeking to procure:**

Syngo is imaging workflow that offers a platform to manage routine and complex Echos. Syngo drives clinical care through centralized data and structured reporting. It streamlines image review and report turnaround times for UMMC's cardiovascular patients while maximizing the potential of existing imaging and IT infrastructure. Studies and reports can be accessed from anywhere, which promotes efficient and flexible workflows.

### **2. Explain why the commodity/service is the only one (1) that can meet the needs of the agency/institution:**

Syngo manages all UMMC Echo images for current and future viewing from any computer at any time. Syngo workflow platform is patient, user, and management-centric to drive efficiencies in electrocardiography from the enterprise down to the user. The additional licenses will increase number of concurrent access to the system at any given time. UMMC has 9 physicians, 3 fellows, and 8 echo techs that sign into the system throughout the day.

### **3. Explain why the source is the only person or entity that can provide the required commodity/service:**

UMMC currently has 9 concurrent licenses--meaning only 9 workstations can be logged into the system at one time. With the increase in UMMCs staff the additional license is needed to manage the workflow.

The licenses are not available from any other distributor. See supporting letter from **Siemens Medical Solutions USA, Inc.**, Attachment A.

### **4. Explain why the amount to be expended for the commodity/service is reasonable:**

The estimated amount to be expended is for the purchase of the Concurrent Workplace Access Licenses is **\$10,435.00**. Total investment to-date will be **\$30,935.00**. This amount is within the expected price range for these products.

### **5. Describe the efforts that the agency/institution went through to obtain the best possible price for the commodity/service:**

Through market intelligence, UMMC was able to negotiate best pricing for these products. All applicable discounts were explored and applied.

## **Submission Instructions and Format of Response from Objecting Parties**

Interested parties who have reason to believe that the Concurrent Workplace Access License, (hereafter, “Products”) should not be certified as a sole source should provide information in the Vendor Form for the State to use in determining whether or not to proceed with awarding the sole source to **Siemens Medical Solutions USA, Inc..** The Vendor Form may be found at <http://www.dfa.state.ms.us/Purchasing/documents/ObjectiontoSoleSourceDetermination.pdf>.

Objections must include the certification in Attachment B.

Comments will be accepted at any time prior to **Wednesday, May 16, 2018**, at 3:00 p.m. (Central Time) to [solesource@umc.edu](mailto:solesource@umc.edu). Responses may be delivered via email to [solesource@umc.edu](mailto:solesource@umc.edu). UMMC WILL NOT BE RESPONSIBLE FOR DELAYS IN THE DELIVERY OF RESPONSES. It is solely the responsibility of the Interested Parties that responses reach UMMC on time. Responses received after the deadline and responses that lack all required information will be rejected. UMMC reserves the right to inspect Interested Party’s commodity for comparison purposes.

If you have any questions concerning the information above or if we can be of further assistance, please contact [solesource@umc.edu](mailto:solesource@umc.edu).

Attachment A: Vendor Correspondence

Attachment B: Objection Certification

Attachment B

**SUBMITTED IN RESPONSE TO**

**Sole Source Certification No. SS9063**

**Accepted until Wednesday May 16, 2018, at 3:00 p.m.**

I certify that the information contained in this objection is true and accurate to the best of my knowledge. I understand that UMMC will investigate all statements made in this objection and that any false or misleading information provided may result in adverse action.

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Objector Name  
Objector's title