

Notice of Intent to Certify Sole Source

To: Interested Parties

From: Dr. Paul Veregge
CIO/CMIO

Date: October 12, 2018

Re: Sole Source Certification Number **SS9104** for Telcor – QML software

Contact Email Address: solesource@umc.edu

Sole Source Certification Award Details

Regarding UMMC Sole Source Certification Number **SS9104** for QML software, please be advised that UMMC intends to award the purchase of the QML software to Telcor, Inc. as the sole source provider of the Telcor, Inc.

UMMC issues this notice in accordance with Mississippi state law, policy, and procedures for sole source procurements.

Sole Source Criteria

1. Where the compatibility of equipment, accessories, or replacement parts is the paramount consideration (and manufacturer is the sole supplier).
2. Where a sole supplier's item is needed for trial use or testing.
3. Where a sole supplier's item is to be required when no other item will service the needs of UMMC.

Schedule

Task	Date
First Advertisement Date	October 17, 2018
Second Advertisement Date	October 24, 2018
Response Deadline from Objectors	October 31, 2018, at 3:00 p.m. Central Time
Notice of Award/No Award Posted	Not before October 31, 2018

Project Details

1. Describe the commodity/service that the agency/institution is seeking to procure:

QML software is the middleware used to interface POCT devices to Epic. This software provides data management and reporting for the POCT section of the Clinical Lab. It also assists in meeting UMMC's accrediting agency requirements. Due to QML's open architecture, it makes it simple to add or exchange devices without any downtime. This software also allows the POCT staff to configure in real time; there is no need to call the company to assist unless it is a new interface implementation or troubleshooting for an unexpected issue, QML has the ability to lockout un-certified operators.

2. Explain why the commodity/service is the only one (1) that can meet the needs of the agency/institution:

Telcor has all the instrument drives that we currently need for the following devices: Nova Biomedical Glucose Meter, Clinitek Status Connect, Roche CoaguChek XS Plus/Pro, ACT Plus, I-Stat, GEM 4000 and the GEMOPL.

3. Explain why the source is the only person or entity that can provide the required commodity/service:

Telcor – QML software is the only middleware platform not currently owned by a device or reagent company industry. This allows Telcor to offer unlimited flexibility in which instrumentation we pursue. QML software can only be purchased directly from Telcor, Inc.

They are not available from any other distributor. See supporting letter from **Telcor, Inc**, Attachment A.

4. Explain why the amount to be expended for the commodity/service is reasonable:

The estimated amount to be expended is for the purchase of the **QML** software is **\$45,000.00**. Total investment to-date will be **\$76,987.00**. This amount is within the expected price range for these products.

5. Describe the efforts that the agency/institution went through to obtain the best possible price for the commodity/service:

Through market intelligence, UMMC was able to negotiate best pricing for these products. All applicable discounts were explored and applied.

Submission Instructions and Format of Response from Objecting Parties

Interested parties who have reason to believe that the **QML** software, (hereafter, "Products") should not be certified as a sole source should provide information in the Vendor Form for the

State to use in determining whether or not to proceed with awarding the sole source to **Telcor, Inc.** The Vendor Form may be found at <http://www.dfa.state.ms.us/Purchasing/documents/ObjectiontoSoleSourceDetermination.pdf>.

Objections must include the certification in Attachment B.

Comments will be accepted at any time prior to **Wednesday, October 31, 2018, at 3:00 p.m.** (Central Time) to solesource@umc.edu. Responses may be delivered via email to solesource@umc.edu. UMMC WILL NOT BE RESPONSIBLE FOR DELAYS IN THE DELIVERY OF RESPONSES. It is solely the responsibility of the Interested Parties that responses reach UMMC on time. Responses received after the deadline and responses that lack all required information will be rejected. UMMC reserves the right to inspect Interested Party's commodity for comparison purposes.

If you have any questions concerning the information above or if we can be of further assistance, please contact solesource@umc.edu.

Attachment A: Vendor Correspondence

Attachment B: Objection Certification

Attachment B

SUBMITTED IN RESPONSE TO

**Sole Source Certification No. SS9104
Accepted until Friday, October 31, 2018, at 3:00 p.m.**

I certify that the information contained in this objection is true and accurate to the best of my knowledge. I understand that UMMC will investigate all statements made in this objection and that any false or misleading information provided may result in adverse action.

Objector Name
Objector's title

Date