

# Notice of Intent to Certify Sole Source

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**To:** Interested Parties

**From:** Dr. Paul Veregge  
CIO/CMIO

**Date:** August 29, 2018

**Re:** Sole Source Certification Number **SS9097** for **SES SentryConnect Upgrade**

**Contact Email Address:** [solesource@umc.edu](mailto:solesource@umc.edu)

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## Sole Source Certification Award Details

Regarding UMMC Sole Source Certification Number **SS9097** for **SES Sentry Connect Upgrade**, please be advised that UMMC intends to award the purchase of the **SES SentryConnect Upgrade** to **CareFusion 211, Inc.** as the sole source provider of the **SES SentryConnect Upgrade**.

UMMC issues this notice in accordance with Mississippi state law, policy, and procedures for sole source procurements.

## Sole Source Criteria

1. Where the compatibility of equipment, accessories, or replacement parts is the paramount consideration (and manufacturer is the sole supplier).
2. Where a sole supplier's item is needed for trial use or testing.
3. Where a sole supplier's item is to be required when no other item will service the needs of UMMC.

## Schedule

Task	Date
First Advertisement Date	September 4, 2018
Second Advertisement Date	September 10, 2018
Response Deadline from Objectors	September 17, 2018, at 3:00 p.m. Central Time
Notice of Award/No Award Posted	Not before September 17, 2018

## **Project Details**

### **1. Describe the commodity/service that the agency/institution is seeking to procure:**

This is the software applications that support remote access to SentrySuite database which is used for UMMC's Pulmonary Function Testing system. This system provides inappropriate interfacing to the UMMC Epic (EMR) and needs to be upgraded.

### **2. Explain why the commodity/service is the only one (1) that can meet the needs of the agency/institution:**

This product is a bi-directional interface with UMMC's current Epic system, provides detailed reports to support patient care, productivity and revenue measures.

### **3. Explain why the source is the only person or entity that can provide the required commodity/service:**

This product interfaces with UMMC Spic system and is compatible to UMMC's current Pulmonary Function Testing system.

SentryConnect EMR solution is only available through CareFusion.  
CareFusion 211 is the exclusive provider of support and upgrades to the SentryConnect solution.

They are not available from any other distributor. See supporting letter from **CareFusion 211, Inc**, Attachment A.

### **4. Explain why the amount to be expended for the commodity/service is reasonable:**

The estimated amount to be expended is for the purchase of the **SES SentryConnect Upgrade** is **\$16,625.00**. This amount is within the expected price range for these products.

### **5. Describe the efforts that the agency/institution went through to obtain the best possible price for the commodity/service:**

Through market intelligence, UMMC was able to negotiate best pricing for these products. All applicable discounts were explored and applied.

## **Submission Instructions and Format of Response from Objecting Parties**

Interested parties who have reason to believe that the **SES SentryConnect Upgrade**, (hereafter, "Products") should not be certified as a sole source should provide information in the Vendor Form for the State to use in determining whether or not to proceed with awarding the sole source to **CareFusion 211, Inc**. The Vendor Form may be found at <http://www.dfa.state.ms.us/Purchasing/documents/ObjectiontoSoleSourceDetermination.pdf>.

Objections must include the certification in Attachment B.

Comments will be accepted at any time prior to **Monday, August 17, 2018**, at 3:00 p.m. (Central Time) to [solesource@umc.edu](mailto:solesource@umc.edu). Responses may be delivered via email to [solesource@umc.edu](mailto:solesource@umc.edu). UMMC WILL NOT BE RESPONSIBLE FOR DELAYS IN THE DELIVERY OF RESPONSES. It is solely the responsibility of the Interested Parties that responses reach UMMC on time. Responses received after the deadline and responses that lack all required information will be rejected. UMMC reserves the right to inspect Interested Party's commodity for comparison purposes.

If you have any questions concerning the information above or if we can be of further assistance, please contact [solesource@umc.edu](mailto:solesource@umc.edu).

Attachment A: Vendor Correspondence

Attachment B: Objection Certification

Attachment B

**SUBMITTED IN RESPONSE TO**

**Sole Source Certification No. SS9097**

**Accepted until Monday, August 17, 2018 at 3:00 p.m.**

I certify that the information contained in this objection is true and accurate to the best of my knowledge. I understand that UMMC will investigate all statements made in this objection and that any false or misleading information provided may result in adverse action.

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Objector Name

Objector's title