

## Steelcase Pricing Submittal for RFx 3130000600

Discounts are based off of Price List 184

Product Line	Spec Guide	Brochure	Percent off of List Pricing	
			Drop Ship	Delivered & Installed
Answer	Answer Spec Guide	Answer Brochure	62%	58%
Universal ITC/OTC Bins and Shelves	Answer, Kick, Series 9000, Avenir, Montage, or V.I.A. Spec Guide	Storage Solutions Brochure	62%	58%
Architectural Modular Power	Architectural Solutions Spec Guide	Answer Brochure	54%	50%
Privacy Walls	Architectural Solutions Spec Guide	Privacy Wall Brochure	50%	46%
QT Pro	Architectural Solutions Spec Guide	QT Pro Brochure	54%	50%
Avenir	Avenir Spec Guide	Avenir Brochure	62%	58%
FlexFrame	FlexFrame Spec Guide	FlexFrame Brochure	52%	46.5%
Kick	Kick Spec Guide	Kick Brochure	62%	58%
Duo Storage for Montage	Montage Spec Guide	Duo Storage Brochure	60%	56%
Montage	Montage Spec Guide	Montage Brochure	62%	58%
Series 9000	Series 9000 Spec Guide	Series 9000 Brochure	62%	58%
TS Bins & Shelves	Kick Spec Guide	TS Storage Brochure	62%	58%
TS Underworksurface Lateral Files	Kick Spec Guide	TS Storage Brochure	61%	57%
V.I.A.	V.I.A. Spec Guide	VIA Brochure	47.5%	43%