



Terry Wages
Executive Director

STATE FIRE ACADEMY

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Mike Chaney
Insurance Commissioner

DFA Office of Purchase and Travel and Fleet Management:

The Mississippi State Fire Academy purchases fire training fluid for use in fire training on a consistent basis. These purchases consist of 7,000 – 18,000 gallons per load. In the past, we have used naphtha, which is now extremely difficult to find. After researching what other fire training schools use, we found a product produced and distributed by Chevron Phillips Chemical Company, LLC. This product is conducive to our training needs, is much cleaner with lower amounts of pollutants and lower priced than other products offering less benefit.

Chevron Phillips Chemical Company, LLC is the sole manufacturer of E-III Fire Training Fluid. E-III is a proprietary product that is designed to be more environmentally friendly with lower airborne emissions, while still simulating a realistic fire for training, compared to other hydrocarbons like diesel or gasoline. MSFA determined to use sole-source procurement for this product based on Mississippi Procurement Manual, Section 3.109.02, which states that sole-source should be used "where the compatibility of equipment, accessories, or replacement parts is the paramount consideration (and manufacturer is sole supplier)".

The Academy's Purchasing Department has requested and obtained a quote that the agency has deemed fair in price. The price provided from Chevron Phillips Chemical Company, LLC includes delivery fees. The Academy advertised its intent to sole source for fourteen days and waited for seven days for a response. The Academy advertised in the local newspaper as well as MPTAP portal. No objections were received during the requisite timeframe.



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