



September 10,2018

HD Nursing Sole Source Criteria and Required Documentation
Vendor Letter

1. The product or services being purchased must perform a function for which no other product or source of services exist – what is the unique functionality of this product?

The HD Nursing Falls Program is the only comprehensive falls management program that individualizes patient fall risk care by providing a validated falls scoring tool that was developed and tested together with a falls care plan and toolkit for sustainability purposes. The tools that comprise the HD Falls Program are unique and are not available in any other type of falls program.

2. What are the specific business objectives that can be met only through the unique product or services – why does UMMC need the specific unique functionality?

The HD Falls Program can help to reduce falls and falls related injuries. The HD Falls Program has helped UMMC reduce falls and falls related injuries since its implementation.

AND

3. The product or services must be available only from the manufacturer and **NOT** through resellers who could submit competitive pricing for the product or services – does the vendor allow resellers/can anyone else give a quote for this item?

For UMMC, the HD Falls Program is only available direct through HD Nursing.

These items must be asserted to and provided to UMMC on vendor letterhead in order to constitute a sole-source provider per Mississippi Department of Information Technology (ITS).

For additional information, please click on the link below to be redirected to the ITS Procurement Handbook:

<http://www.its.ms.gov/Procurement/Documents/ISS%20Procurement%20Manual.pdf> Part 2 Chapter 7, Page 109 – 112, Rule 207.2: 013-030 Procurement Types: Sole Source.

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