



Ambience Healthcare, Inc

229 Castenada Ave
San Francisco, CA 94116

To: Mississippi Department of Information Technology (ITS)

From: Ambience Healthcare, Inc.

Subject: Sole Source Required Documentation - Vendor Letter

Date: July 10, 2023

Purpose: Please find here a letter addressing the ITS Sole Source Criteria in procuring the solutions and services provided by Ambience Healthcare.

Unique Functionality

Ambience Healthcare provides high-fidelity clinical documentation generated by large language model technology custom-built for medicine.

The requirements for a fully-automated Artificial Intelligence solution that can generate comprehensive documentation are uniquely satisfied by Ambience Healthcare and must include all of the following in combination to enable functionality across a health system:

1. The ability to generate comprehensive documentation that is custom-fitted to meet the needs of 18+ medical specialties including:
 - a. Cardiology
 - b. Dermatology
 - c. Endocrinology
 - d. Family medicine
 - e. Gastroenterology
 - f. Geriatrics
 - g. Hematology/Oncology
 - h. Hepatology
 - i. Nephrology
 - j. Neurology
 - k. Otolaryngology/ENT
 - l. Primary care

- m. Orthopedics
 - n. Psychiatry
 - o. Pulmonary
 - p. Obstetrics/Gynecology
 - q. Rheumatology
 - r. Urology
 - s. Urgent care
2. The ability to generate documentation that is at the level of fidelity of what a trained human scribe would write, as reasonably evaluated by the clinician.
 3. The ability to generate this documentation without using any human medical scribes, quality assurance agents, or similar human support to review and edit the documentation prior to clinician review.
 4. The ability to produce this documentation within 30 seconds of the completion of each clinical encounter for the healthcare clinician to review and sign off.
 5. The ability to customize the documentation generated for each distinct visit type within each specialty.
 6. The ability to customize the documentation generated at the clinician level, to match each clinician's unique stylistic writing preferences.
 7. The ability to generate documentation in English or other languages for visits conducted partially or fully in other languages such as Spanish.
 8. The ability to generate documentation for visits during which there are multiple speakers present (such as the patient, their primary caregiver, and their family members).

Business Objectives Uniquely Met

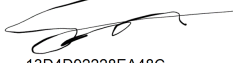
Ambience Healthcare's fully automated AI medical scribe enables UMMC to significantly alleviate the administrative burden on its clinical workforce while enabling its clinicians to provide better care for its patients.

1. UMMC will be able to significantly alleviate the administrative burden of maintaining comprehensive clinical documentation to address critical levels of clinician burnout in the healthcare industry
2. UMMC will enable its clinicians to save significant time on documentation that clinicians can repurpose to provide more care to each of their patients
3. UMMC will enable its clinicians to be fully present in each patient encounter by eliminating the need for clinicians to document each encounter while they speak to their patient
4. UMMC will enable its clinical leaders to coach clinicians to provide higher-quality care by supporting its clinician training efforts with gold-standard documentation that can be automatically updated to reflect its improved care programs

5. UMMC will be able to provide its patients with detailed, customized patient care summaries that meaningfully enhance patient understanding of diagnoses and treatments discussed during their visits
6. UMMC will be able to code and bill its visits more effectively, as supported by gold-standard documentation that is structured to articulate the highest level of medical decision-making provided in the visit

Resellers

The services provided are only available from Ambience Healthcare. There are no resellers available for services provided by Ambience Healthcare.

DocuSigned by:

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Sarah Xu
Chief of Staff
Ambience Healthcare

10/23/2023