



**REQUIRED ANALYSIS OF PERSONAL OR PROFESSIONAL SERVICES CONTRACTS
(TO BE ATTACHED EXTERNALLY IN MAGIC)**

According to Executive Order 1362, signed by Governor Phil Bryant, each agency awarding, renewing, or amending any professional or personal services contract reported online pursuant to the Mississippi Accountability and Transparency Act of 2008 must also submit by online report an analysis describing the reasons for awarding, renewing, or amending such contract. This Executive Order goes into effect September 1, 2015. Please fill out the following information that will, in turn, be used to write the analysis that will be posted on the Transparency website.

☒ AWARDING ☐ RENEWING ☐ AMENDING CONTRACT DATE: October 13, 2021 – June 30, 2024

VENDOR NAME: Hilltop Securities, Inc.

VENDOR CONTACT: Vickie Hall, Vice President

VENDOR ADDRESS: 717 North Harwood Street, Suite 3400; Dallas, Texas 75201

VENDOR PHONE NUMBER: 214-953-8874

ANALYSIS DESCRIBING AWARD, RENEWAL OR AMENDMENT OF CONTRACT

The Contractor will provide financial advisory services for the Master Lease Purchase Programs for (1) K-12 School Districts and Community and Junior College Districts and (2) State Agencies. The contract term is three (3) years with two (2) optional renewal years. The Contractor was selected through a Request for Proposals. The proposals were evaluated using three factors: Technical (30%), Management (45%) and Cost (25%). This is a net-of-fee contract as the Contractor's fee is paid through proceeds of the bond sales, not as a disbursement from the State Treasury.

Please indicate what type contract this is:

☐ SOLE SOURCE PROCUREMENT ☐ EMERGENCY PROCUREMENT

☒ COMPETITIVE PROCUREMENT ☐ OTHER

If selecting "other", please explain: _____

Date: 11/16/21

Signature: Saranne Smith

Title: Director, Procurement and Contracts