

Sole Source Certification Request

Project Title:		HYPACK GEOPHYSICS Software Purchase	
Contact Information			
Agency/Institution:		University of Southern Mississippi	Contact Person: Alison Kinnaman
Mailing Address:		1030 30 th Ave Gulfport, MS 39501	Phone Number: 228-214-9024
			Email Address: alison.kinnaman@usm.edu
MAGIC Customer #: (Only required from state agencies.)		N/A	Division/Dept: Ocean Enterprise
Project Summary			
Description of Project: (Include details of original acquisition if applicable)		I propose to purchase several HYPACK software licenses (one commercial and ten educational) for the ONR study, as well as for our current and future industry and research partners. The software is capable of sensor integration and data collection and processing.	
ITS Acquisition Approval (CP-1) should be effective through this date:			
Cost Estimates (Maximum allowed duration is 3 years per request/project)			
Fiscal Year	Initial Costs	Ongoing Costs	Time Constraints
FY 2024	\$14,000		Item Needed by: 4/15/2024
FY 2025	0	\$1,100	Funds Expire: 8/31/2026
FY 2026	0	\$1,100	Other Important Deadline(s): (e.g. current contract/CP-1 expiration dates)
Total Estimated Project Cost:		\$16,200	
Funding Source: 100% Federal Funds			
Discuss Funding: (e.g. fund number; how much of needed funding is definite; total project budget; any matching or other non-state funds)		Budget string: 16SFD.200017.02001.8007213 This is a relatively small dollar purchase, and the total project budget will allow for this \$16,200 expense.	
Acquisition Details			
Item or Part Number	Quantity	Description	Building Location(s)
SW-GEOPHYSICS-MEDIA	1	HYPACK GEOPHYSICS Software (Media Kit)	Marine Research Center
SW-GEOPHYSICS-ED	1	HYPACK GEOPHYSICS Software (Educational, 10 licenses incl.)	Marine Research Center
Describe Platform and Infrastructure: Where does your agency plan to house or host the requested equipment or service? What resources currently available through ITS are needed (network connectivity, cloud computing/storage, colocation, business resiliency, etc.)? NOTE: For equipment or services outside of current ITS available contracts and resources, justification must be attached.			
The software will be installed on our computers.			
Sole Source Certification - Certification must be renewed for each revision or continuation of previous Sole Source Approvals.			
Explain why these products or services are the only ones that can meet your needs: (Include specific functionality or special features that make this product or service unique.)		HYPACK, a Xylem brand, is a world leader in software development for the hydrographic and dredging industries. Their software is an industry standard with proprietary formats that are requested by our partners.	
Specific business requirements to be met by the products/services: (e.g. intended use, how it helps accomplish a task, etc.)		A HYPACK GEOPHYSICS Software (Media Kit) and a HYPACK GEOPHYSICS Software (Educational, 10 licenses incl.) allows users to integrate with sensors in support of ONR, NRL, and NOAA projects.	
Explain why this is the only entity that can provide the products/services: (Include other products/vendors researched or evaluated.)		HYPACK is the sole distributor of licenses through their software. We have used the HYPACK software under the current USM Hydrographic Program license with both instructors and students trained, and have been very pleased with the results and HYPACK support. As a world leader in software development for the hydrographic and dredging industries, HYPACK has the knowledge and expertise that no third party has to provide this quality package.	
If for services or installations (not a product) the following two questions must be addressed.			
Explain below why the amount to be expended is reasonable:		Explain below what was done to obtain the best possible price:	
Nothing USM currently has can match the capabilities of the software. The Director of HYPACK Business Development is giving a discount of 90% on the academic license. (We would be paying for only one of the ten seats.) If we paid for all eleven seats (\$7,000 x 11 = \$77,000), we would need to incur a cost of \$63,000 more than the \$14,000 quote.		We have a rapport with HYPACK due to the use of the current USM Hydrographic Program license. Because of our ongoing relationship, they have offered to give us a 90% discount on the academic license. (We would be paying for only one of the ten seats.) If we paid for all eleven seats (\$7,000 x 11 = \$77,000), we would need to incur a cost of \$63,000 more than the \$14,000 quote.	
Vendor's proposal submitted: <input type="checkbox"/> Yes <input type="checkbox"/> No (select only one)		Vendor's Certification of Sole Source attached: <input type="checkbox"/> Yes <input type="checkbox"/> No	
MAGIC Vendor Code(s) - Vendor must be in MAGIC before a CP-1 can be issued.			
Vendor Name:	N/A	Remit To	Vendor Name: N/A
Vendor Address:	N/A	Vendor Code:	Vendor Address: N/A

By my signature, I certify that, to the best of my professional knowledge: the requested product or services are a sole source as outlined in the ITS Procurement Handbook, Rule 207.2:013-030 Procurement Types: Sole Source, and as outlined in Mississippi Code annotated Section 31-7-13.

David Sliman / CIO

Name and Title (Agency Head/Public Institution CIO/Designee)

Signature



Date

04/16/24