

**PROJECT NUMBER 40941
AMENDMENT # 4 TO
MASTER SOFTWARE LICENSE AND SERVICES AGREEMENT
FOR OFF-THE-SHELF SOFTWARE
BETWEEN
INTERGRAPH CORPORATION
AND
MISSISSIPPI DEPARTMENT OF INFORMATION TECHNOLOGY SERVICES
AS CONTRACTING AGENT FOR THE
AGENCIES AND INSTITUTIONS OF THE STATE OF MISSISSIPPI**

This document (hereinafter referred to as "Amendment Number 4") shall serve to amend the original Master Software License and Services Agreement for Off-the-Shelf Software executed on June 4, 2007 and amended on May 31, 2012, September 3, 2012 and December 14, 2012 (hereinafter referred to as "Master Agreement"), between Intergraph Corporation, a Delaware corporation having its principal place of business at 19 Interpro Road, Madison, Alabama 35749 (hereinafter referred to as "Contractor"), and the Mississippi Department of Information Technology Services having its principal place of business at 3771 Eastwood Drive, Jackson, Mississippi 39211 (hereinafter referred to as "ITS"), as contracting agent for the governmental agencies, governing authorities, and educational institutions of the State of Mississippi (hereinafter referred to as "Customer"). ITS and Customer are sometimes collectively referred to herein as "State".

NOW THEREFORE, ITS and Contractor, by entering into this Amendment Number 4, mutually agree that the following provisions shall modify the aforementioned Master Agreement:

- 1) The Master Agreement is hereby modified to add the EPL Administrative Fees Terms and Conditions document attached hereto and incorporated herein by reference.
- 2) Exhibit B-1 "Intergraph Pricing for Master Agreement" shall be and hereby is deleted and replaced by the new Exhibit B-2 attached to this Amendment Number 4. All references in the Master Agreement to Exhibit B and Exhibit B-1 shall be and hereby are replaced with "Exhibit B-2".
- 3) The following new Article 46 titled "Transparency" shall be and hereby is added to the Master Agreement and shall read as follows:

"ARTICLE 46 TRANSPARENCY

In accordance with the Mississippi Accountability and Transparency Act of 2008, §27-104-151, et seq., of the Mississippi Code of 1972, as Amended, the American Accountability and Transparency Act of 2009 (P.L. 111-5), where applicable, and §31-7-13 of the Mississippi Code of 1972, as amended, where applicable, a fully executed copy of this Amendment Number 4 and any subsequent amendments shall be posted to the State of Mississippi's accountability website at: <https://www.transparency.mississippi.gov>. Prior to ITS posting this Amendment Number 4 and any subsequent amendments to the website, any attached exhibits which contain trade secrets or other proprietary information and are labeled as "confidential" will be redacted by ITS."

All other terms and conditions of the Master Agreement executed on June 4, 2007 and amended on May 31, 2012, September 3, 2012 and December 14, 2012, shall remain unchanged and in full force and effect.

**State of Mississippi, Department of
Information Technology Services**

By: Craig P. Orgeron
Authorized Signature *myla*

Printed Name: Craig P. Orgeron, Ph.D.

Title: Executive Director

Date: April 4, 2014

Intergraph Corporation

By: Jennifer Williams
Authorized Signature

Printed Name: Jennifer Williams

Title: Director

Date: 4-3-14

EPL Administrative Fees Terms & Conditions

1. Overview

- a. Intergraph, whose products are ordered under this contract, **MUST** maintain a record of sales to be reported on a quarterly basis to ITS.
- b. Within fifteen (15) calendar days following the completion of each quarter, Intergraph must submit a Marketing/Sales Report identifying all EPL sales to ITS. Upon receipt of the report, ITS will review the Marketing/Sales Report and assess a one percent (1%) EPL Administrative Fee based on the total amount of sales that are reported, in accordance with Mississippi Code Section 25-53-29 (4).
- c. The EPL Administrative Fee is used by the State to defray the costs associated with soliciting, awarding and administering EPLs, and is referenced in the Intergraph Master Software License and Services Agreement (as amended).
- d. The EPL Administrative Fee is the responsibility of Intergraph. The EPL Administrative Fee will not be charged directly to the customer in the form of a separate line item.

2. Fee Amount

- a. The EPL Administrative Fee shall be one percent (1.0%) of quarterly sales receipts under this active Master Agreement.
- b. The EPL Administrative Fee percentage is applicable to amounts where Intergraph has received a purchase order.

3. Method of Assessment

- a. At the completion of each quarter Intergraph will review all sales in preparation for submission of their Marketing/Sales Report.
- b. Intergraph will identify all sales receipts transacted by customers using the EPL as their procurement instrument.
- c. After receiving Intergraph's Marketing/Sales Report, ITS will review said report and assess the one percent (1.0 %) EPL Administrative Fee based on the total amount of sales listed in the Marketing/Sales Report.

4. Submission Schedule

- a. Within fifteen (15) days following the end of the quarter, Intergraph must submit their Marketing/Sales Report to ITS.
- b. Intergraph will be invoiced by the end of the month following the EPL Quarter with payment of the EPL Administrative Fee due by the last day of the following month. A sample of the Fee Submission schedule is as follows:
 - i. EPL Quarter 1 (April 1st – June 30th)
 - ii. Marketing/Sales Report Due by July 15th
 - iii. Invoice Received from ITS by August 1st
 - iv. Payment Due by August 30th

5. Vendor Penalties

- a. Intergraph's failure to submit a Marketing/Sales Report within 3 working days after the due date will result in a suspension of the EPL. Intergraph is subject to

reinstatement after sending in the delinquent Marketing/Sales Report and making payment for the quarterly administrative fees.

- b. Intergraph's failure to submit payment of the EPL quarterly administrative fees by the due date will result in an immediate suspension of the Intergraph EPL until all outstanding fees are paid in full. Intergraph is subject to reinstatement after all delinquent fees are brought current.

6. Report Format

- a. The report must be submitted by e-mail as an Excel spreadsheet.
- b. Intergraph must include the following fields in the Marketing/Sales Report submitted at the completion of each quarter:
 - i. Purchase Order Date
 - ii. Client Name
 - iii. Purchase Order Number
 - iv. Purchase Order Summary
 - v. Total

7. Report Information

- a. If there were no sales during a reporting period, Intergraph must submit a Marketing/Sales Report showing "No Sales".
- b. ITS reserves the right to request more detailed sales information on an individual basis.
- c. ITS will compile the individual reports into a Summary Marketing/Sales Report. The Summary Marketing/Sales Report will not show individual client names, only total sales from each Vendor. The Summary Marketing/Sales Report will become the property of ITS with the right to publish, reproduce or distribute without notification.

EXHIBIT B-2

Part Number	Description	List Price	Monthly Maintenance	EPL Price*
ERDT0115	Fundamentals of ERDAS IMAGINE I	\$1,200.00	N/A	\$1,020.00
ERDT0116	Fundamentals of ERDAS IMAGINE I & II	\$2,000.00	N/A	\$1,700.00
ERDT0899	Fundamentals of ERDAS IMAGINE I On site Course	\$7,500.00	N/A	\$6,375.00
ERDT0900	Fundamentals of ERDAS IMAGINE I & II On site	\$12,500.00	N/A	\$10,625.00
ERDT0901	Fundamentals of ERDAS IMAGINE II On Site	\$5,000.00	N/A	\$4,250.00
ERDT0994	Using Imagery to Update Your GIS (2 days)	\$800.00	N/A	\$680.00
ERDT1112	IMAGINE Developers Toolkit (4 days)	\$1,760.00	N/A	\$1,496.00
ERDT1113	IMAGINE Developers Toolkit OnSite (4 days)	\$9,185.00	N/A	\$7,807.25
ERDT3503	Introduction to ERDAS APOLLO	\$99.00	N/A	\$84.15
ERDT3512	Distributor APOLLO Training 2012	\$5,000.00	N/A	\$4,250.00
ERDT3513	Fundamentals of ERDAS IMAGINE I - Online	\$900.00	N/A	\$765.00
ERDT3514	Fundamentals of ERDAS IMAGINE I & II - Online	\$1,500.00	N/A	\$1,275.00
ERDT3515	Fundamentals of ERDAS IMAGINE II - Online	\$600.00	N/A	\$510.00
ERDT3517	IMAGINE Developers Toolkit Course - Online	\$1,200.00	N/A	\$1,020.00
ERDT3525	Introduction to Spatial Modeler	\$99.00	N/A	\$84.15
ERDX1362	IMAGINE Advantage (lic only)	\$5,000.00	\$75.00	\$4,475.00
ERDX1362J	IMAGINE Advantage (lic only) Vol Qty 2-5	\$4,500.00	\$68.00	\$4,029.00

Part Number	Description	List Price	Monthly Maintenance	EPL Price*
ERDX1362K	IMAGINE Advantage (lic only) Vol Qty 6-10	\$4,000.00	\$60.00	\$3,580.00
ERDX1362L	IMAGINE Advantage (lic only) Vol Qty 11+	\$3,500.00	\$53.00	\$3,134.00
ERDX1363	IMAGINE Toolkit - 1st user (web only)	\$6,000.00	\$87.00	\$5,361.00
ERDX1364	IMAGINE Toolkit - Addl (web only)	\$600.00	\$8.00	\$534.00
ERDX1366	IMAGINE Essentials (lic only)	\$2,500.00	\$36.00	\$2,233.00
ERDX1366J	IMAGINE Essentials (lic only) Vol Qty 2-5	\$2,250.00	\$32.00	\$2,008.50
ERDX1366K	IMAGINE Essentials (lic only) Vol Qty 6-10	\$2,000.00	\$29.00	\$1,787.00
ERDX1366L	IMAGINE Essentials (lic only) Vol Qty 11+	\$1,675.00	\$24.00	\$1,495.75
ERDX1376	IMAGINE Professional (lic only)	\$10,500.00	\$158.00	\$9,399.00
ERDX1376J	IMAGINE Professional (lic only) Vol Qty 2-5	\$9,450.00	\$142.00	\$8,458.50
ERDX1376K	IMAGINE Professional (lic only) Vol Qty 6-10	\$8,400.00	\$126.00	\$7,518.00
ERDX1376L	IMAGINE Professional (lic only) Vol Qty 11+	\$7,350.00	\$110.00	\$6,577.50
ERDX2910	IMAGINE Objective (lic only)	\$7,500.00	\$108.00	\$6,699.00
ERDX2910J	IMAGINE Objective (lic only) Vol Qty 2-5	\$6,750.00	\$98.00	\$6,031.50
ERDX2910K	IMAGINE Objective (lic only) Vol Qty 6-10	\$6,000.00	\$87.00	\$5,361.00
ERDX2910L	IMAGINE Objective (lic only) Vol Qty 11+	\$5,025.00	\$72.00	\$4,487.25
ERDX3055	Map2PDF for IMAGINE (lic only)	\$1,950.00	\$28.00	\$1,741.50
ERDX3055J	Map2PDF for IMAGINE (lic only) Vol Qty 2-5	\$1,755.00	\$25.00	\$1,566.75
ERDX3055K	Map2PDF for IMAGINE (lic only) Vol Qty 6-10	\$1,560.00	\$23.00	\$1,395.00

Part Number	Description	List Price	Monthly Maintenance	EPL Price*
ERDX3055L	Map2PDF for IMAGINE (lic only) Vol Qty 11+	\$1,307.00	\$19.00	\$1,167.95
ERDX3188	APOLLO Advantage - 4 Core (lic),	\$20,000.00	\$379.00	\$18,137.00
ERDX3188TFB	APOLLO Advantage - 4 Core - TFB	\$10,000.00	\$190.00	\$9,070.00
ERDX3192	APOLLO Advantage - 8 Core (lic),	\$36,000.00	\$682.00	\$32,646.00
ERDX3192TFB	APOLLO Advantage - 8 Core - TFB	\$18,000.00	\$341.00	\$16,323.00
ERDX3196	APOLLO Advantage - 12 Core (lic)	\$54,000.00	\$1,022.00	\$48,966.00
ERDX3196TFB	APOLLO Advantage - 12 Core - TFB	\$27,000.00	\$512.00	\$24,486.00
ERDX3200	APOLLO Advantage - 16 Core (lic),	\$64,000.00	\$1,211.00	\$58,033.00
ERDX3200TFB	APOLLO Advantage - 16 Core - TFB	\$32,000.00	\$606.00	\$29,018.00
ERDX3206	APOLLO Professional - 4 Core (lic),	\$30,000.00	\$568.00	\$27,204.00
ERDX3206TFB	APOLLO Professional - 4 Core - TFB	\$15,000.00	\$284.00	\$13,602.00
ERDX3210	APOLLO Professional - 8 Core (lic),	\$54,000.00	\$1,022.00	\$48,966.00
ERDX3210TFB	APOLLO Professional - 8 Core - TFB	\$27,000.00	\$512.00	\$24,486.00
ERDX3214	APOLLO Professional - 12 Core (lic),	\$81,000.00	\$1,534.00	\$73,452.00
ERDX3214TFB	APOLLO Professional - 12 Core - TFB	\$40,500.00	\$766.00	\$36,723.00
ERDX3218	APOLLO Professional - 16 Core (lic),	\$96,000.00	\$1,817.00	\$87,051.00
ERDX3218TFB	APOLLO Professional - 16 Core - TFB	\$48,000.00	\$908.00	\$43,524.00
ERDX3222	APOLLO Professional - Dev -16 Core(lic),	\$2,000.00	\$37.00	\$1,811.00
ERDX3386	ERDAS ECW JPEG2000 SDK Desktop (web)	\$7,500.00	\$209.00	\$7,002.00

Part Number	Description	List Price	Monthly Maintenance	EPL Price*
ERDX3467	ERDAS ECW JPEG2000 Server SDK Lev. 1	\$50,000.00	\$209.00	\$43,127.00
ERDX3468	ERDAS ECW JPEG2000 Server SDK Lev. 2	\$100,000.00	\$209.00	\$85,627.00
ERDX3469	ERDAS ECW JPEG2000 Server SDK Lev. 3	\$250,000.00	\$209.00	\$213,127.00
ERDX3470	ERDAS ECW JPEG2000 Server SDK Lev. 4	\$500,000.00	\$209.00	\$425,627.00
GSPX5005	GeoMedia Essentials	\$3,000.00	\$50.00	\$2,700.00
GSPX5006	GeoMedia Advantage	\$6,000.00	\$100.00	\$5,400.00
GSPX5007	GeoMedia Professional CC	\$12,500.00	\$208.00	\$11,249.00
GSPX5009	GeoMedia Transportation Manager CC	\$8,000.00	\$134.00	\$7,202.00
GSPX5040	Intergraph Mobile MapWorks (Vol Qty 1-2)	\$6,000.00	\$110.00	\$5,430.00
GSPX5041	Intergraph Mobile MapWorks (Vol Qty 3-5)	\$5,700.00	\$105.00	\$5,160.00
GSPX5042	Intergraph Mobile MapWorks (Vol Qty 6-10)	\$5,400.00	\$99.00	\$4,887.00
GSPX5043	Intergraph Mobile MapWorks (Vol Qty 11-20)	\$5,100.00	\$94.00	\$4,617.00
GSPX5046ASF	Intergraph Mobile Alert Professional Tier 2 - (Startup Fee)	\$2,000.00	N/A	\$1,700.00
GSPX5046ASU	Intergraph Mobile Alert Professional Tier 2 - (1 yr sub)	\$9,000.00	\$0.00	\$7,650.00
GSPX5046BSF	Intergraph Mobile Alert Professional Tier 3 - (Startup Fee)	\$3,000.00	N/A	\$2,550.00
GSPX5046BSU	Intergraph Mobile Alert Professional Tier 3 - (1 yr sub)	\$18,000.00	\$0.00	\$15,300.00
GSPX5046CSF	Intergraph Mobile Alert Professional Tier 4 - (Startup Fee)	\$4,000.00	N/A	\$3,400.00
GSPX5046CSU	Intergraph Mobile Alert Professional Tier 4 - (1 yr sub)	\$36,000.00	\$0.00	\$30,600.00
GSPX5046SF	Intergraph Mobile Alert Professional Tier 1 - (Startup Fee)	\$1,500.00	N/A	\$1,275.00

Part Number	Description	List Price	Monthly Maintenance	EPL Price*
GSPX5046SU	Intergraph Mobile Alert Professional Tier 1 - (1 yr sub)	\$5,700.00	\$0.00	\$4,845.00
GSPX5048	IMAGINE Terrain Editor	\$7,500.00	\$113.00	\$6,714.00
GSPX5048J	IMAGINE Terrain Editor (Vol Qty 2-5)	\$6,750.00	\$101.00	\$6,040.50
GSPX5048K	IMAGINE Terrain Editor (Vol Qty 6-10)	\$6,000.00	\$90.00	\$5,370.00
GSPX5048L	IMAGINE Terrain Editor (Vol Qty 11+)	\$5,250.00	\$79.00	\$4,699.50
GSPX5049	IMAGINE Auto DTM	\$14,000.00	\$210.00	\$12,530.00
GSPX5049J	IMAGINE Auto DTM (Vol Qty 2-5)	\$12,600.00	\$189.00	\$11,277.00
GSPX5049K	IMAGINE Auto DTM (Vol Qty 6-10)	\$11,200.00	\$168.00	\$10,024.00
GSPX5049L	IMAGINE Auto DTM (Vol Qty 11+)	\$9,800.00	\$147.00	\$8,771.00
GSPX5070	IMAGINE Essentials to IMAGINE Advantage	\$2,500.00	\$38.00	\$2,239.00
GSPX5070J	IMAGINE Essentials to IMAGINE Advantage (Vol Qty 2-5)	\$2,250.00	\$34.00	\$2,014.50
GSPX5070K	IMAGINE Essentials to IMAGINE Advantage (Vol Qty 6-10)	\$2,000.00	\$30.00	\$1,790.00
GSPX5070L	IMAGINE Essentials to IMAGINE Advantage (Vol Qty 11+)	\$1,750.00	\$26.00	\$1,565.50
GSPX5071	IMAGINE Essentials to IMAGINE Professional	\$8,000.00	\$120.00	\$7,160.00
GSPX5071J	IMAGINE Essentials to IMAGINE Pro (Vol Qty 2-5)	\$7,200.00	\$108.00	\$6,444.00
GSPX5071K	IMAGINE Essentials to IMAGINE Pro (Vol Qty 6-10)	\$6,400.00	\$96.00	\$5,728.00
GSPX5071L	IMAGINE Essentials to IMAGINE Pro (Vol Qty 11+)	\$5,600.00	\$84.00	\$5,012.00
GSPX5072	IMAGINE Advantage to IMAGINE Professional	\$5,500.00	\$83.00	\$4,924.00
GSPX5072J	IMAGINE Advantage to IMAGINE Pro (Vol Qty 2-5)	\$4,950.00	\$74.00	\$4,429.50

Part Number	Description	List Price	Monthly Maintenance	EPL Price*
GSPX5072K	IMAGINE Advantage to IMAGINE Pro (Vol Qty 6-10)	\$4,400.00	\$66.00	\$3,938.00
GSPX5072L	IMAGINE Advantage to IMAGINE Pro (Vol Qty 11+)	\$3,850.00	\$58.00	\$3,446.50
GSPY5001	GeoMedia Smart Client Advantage - ONE	\$40,000.00	\$757.00	\$36,271.00
GSPY5001LOB	GeoMedia Smart Client Advantage - ONE LOB	\$0.00	\$0.00	\$0.00
GSPY5001TFB	GeoMedia Smart Client Advantage - TFB	\$20,000.00	\$378.00	\$18,134.00
GSPY5001W	GeoMedia Smart Client Advantage - WG	\$80,000.00	\$1,514.00	\$72,542.00
GSPY5002	GeoMedia Smart Client Professional - ONE	\$60,000.00	\$1,136.00	\$54,408.00
GSPY5002LOB	GeoMedia Smart Client Professional - LOB	\$0.00	\$0.00	\$0.00
GSPY5002TFB	GeoMedia Smart Client Professional - TFB	\$30,000.00	\$568.00	\$27,204.00
GSPY5002W	GeoMedia Smart Client Professional - WG	\$120,000.00	\$2,271.00	\$108,813.00
GSPY5009	GeoMedia Transportation Manager NL	\$7,000.00	\$128.00	\$6,334.00
GSPY5011	ECW for Server 4-core	\$2,500.00	\$45.00	\$2,260.00
GSPY5011TFB	ECW for Server 4-core TFB	\$1,250.00	\$23.00	\$1,131.50
GSPY5012	ECW for Server 8-core	\$3,000.00	\$55.00	\$2,715.00
GSPY5012TFB	ECW for Server 8-core TFB	\$1,500.00	\$27.00	\$1,356.00
GSPY5013	ECW for Server 12-core	\$3,500.00	\$63.00	\$3,164.00
GSPY5013TFB	ECW for Server 12-core TFB	\$1,750.00	\$32.00	\$1,583.50
GSPY5014	ECW for Server 16-core	\$4,000.00	\$72.00	\$3,616.00
GSPY5014TFB	ECW for Server 16-core TFB	\$2,000.00	\$36.00	\$1,808.00

Part Number	Description	List Price	Monthly Maintenance	EPL Price*
GSPY5024	Geomedia WebMap Essentials - ONE	\$7,500.00	\$144.00	\$6,807.00
GSPY5024LOB	Geomedia WebMap Essentials - LOB	\$0.00	\$0.00	\$0.00
GSPY5024SEC	Geomedia WebMap Essentials - SEC	\$0.00	\$0.00	\$0.00
GSPY5024TFB	GeoMedia WebMap Essentials - TFB	\$3,750.00	\$72.00	\$3,403.50
GSPY5024W	Geomedia WebMap Essentials - WORKGROUP	\$15,000.00	\$288.00	\$13,614.00
GSPY5025	Geomedia WebMap Advantage - ONE	\$30,000.00	\$576.00	\$27,228.00
GSPY5025LOB	Geomedia WebMap Advantage - LOB	\$0.00	\$0.00	\$0.00
GSPY5025SEC	Geomedia WebMap Advantage - SEC	\$0.00	\$0.00	\$0.00
GSPY5025TFB	Geomedia WebMap Advantage - TFB	\$15,000.00	\$288.00	\$13,614.00
GSPY5025W	Geomedia WebMap Advantage - WORKGROUP	\$60,000.00	\$1,150.00	\$54,450.00
GSPY5026	Geomedia WebMap Professional - ONE	\$60,000.00	\$1,150.00	\$54,450.00
GSPY5026A	GeoMedia WebMap Professional	\$25,000.00	\$479.00	\$22,687.00
GSPY5026ASEC	Geomedia WebMap Professional - SEC	\$0.00	\$0.00	\$0.00
GSPY5026LOB	Geomedia WebMap Professional - LOB	\$0.00	\$0.00	\$0.00
GSPY5026SEC	Geomedia WebMap Professional - SEC	\$0.00	\$0.00	\$0.00
GSPY5026TFB	GeoMedia WebMap Professional - TFB	\$30,000.00	\$575.00	\$27,225.00
GSPY5026W	Geomedia WebMap Professional - WORKGROUP	\$120,000.00	\$2,300.00	\$108,900.00
GSPY5027	Intergraph Geospatial Portal - ONE	\$7,500.00	\$144.00	\$6,807.00
GSPY5027LOB	Intergraph Geospatial Portal - LOB	\$0.00	\$0.00	\$0.00

Part Number	Description	List Price	Monthly Maintenance	EPL Price*
GSPY5027SEC	Intergraph Geospatial Portal - SEC	\$0.00	\$0.00	\$0.00
GSPY5027TFB	Intergraph Geospatial Portal - TFB	\$3,750.00	\$72.00	\$3,403.50
GSPY5027W	Intergraph Geospatial Portal - WORKGROUP	\$15,000.00	\$288.00	\$13,614.00
GSPY5027WSUTFB	Intergraph Geospatial Portal - WORKGROUP - Subscrip - TFB	\$4,614.00	\$0.00	\$3,921.90
GSPY5028	Intergraph Geospatial SDI - ONE	\$7,500.00	\$144.00	\$6,807.00
GSPY5028LOB	Intergraph Geospatial SDI - LOB	\$0.00	\$0.00	\$0.00
GSPY5028SEC	Intergraph Geospatial SDI - SEC	\$0.00	\$0.00	\$0.00
GSPY5028TFB	Intergraph Geospatial SDI - TFB	\$3,750.00	\$72.00	\$3,403.50
GSPY5028W	Intergraph Geospatial SDI - WORKGROUP	\$15,000.00	\$288.00	\$13,614.00
GSPY5052	ECW JPEG2000 SDK v5 Desktop RW Redistributable (1 gp)	\$5,000.00	\$42.00	\$4,376.00
GSPY5052A	ECW JPEG2000 SDK v5 Desktop RW Redistributable (10 gp)	\$10,000.00	\$83.00	\$8,749.00
GSPY5052F	ECW JPEG2000 SDK v5 Desktop RW Redistributable (100 gp)	\$17,500.00	\$146.00	\$15,313.00
GSPY5052G	ECW JPEG2000 SDK v5 Desktop RW Redistributable (1000 gp)	\$30,000.00	\$250.00	\$26,250.00
GSPY5053	ECW JPEG2000 SDK v5 Server RO End-user	\$3,000.00	\$25.00	\$2,625.00
GSPY5054	ECW JPEG2000 SDK v5 Server RO Redistributable	\$25,000.00	\$208.00	\$21,874.00
GSPY5055	ECW JPEG2000 SDK v5 Server RW Redistributable (1 gp)	\$30,000.00	\$250.00	\$26,250.00
GSPY5055A	ECW JPEG2000 SDK v5 Server RW Redistributable (10 gp)	\$35,000.00	\$292.00	\$30,626.00

Part Number	Description	List Price	Monthly Maintenance	EPL Price*
GSFY5055F	ECW JPEG2000 SDK v5 Server RW Redistributable (100 gp)	\$42,500.00	\$354.00	\$37,187.00
GSFY5055G	ECW JPEG2000 SDK v5 Server RW Redistributable (1000 gp)	\$55,000.00	\$458.00	\$48,124.00
HEX2014	Hexagon 2014 International Conference	\$699.00	N/A	\$594.15
HEX2015	Hexagon 2015 International Conference	\$699.00	N/A	\$594.15
HEX2016	Hexagon 2016 International Conference	\$699.00	N/A	\$594.15
SBND4100L	GM 3D NL with GM Grid SE NL	\$5,600.00	\$122.00	\$5,126.00
SBND4110L	GM 3D CC with GM Grid SE CC	\$7,000.00	\$148.00	\$6,394.00
SBND4120L	GM 3D NL with GM Terrain SE NL	\$5,600.00	\$119.00	\$5,117.00
SBND4130L	GM 3D CC with GM Terrain SE CC	\$7,000.00	\$143.00	\$6,379.00
SBND6101L	I/Incident Analyst w/GeoMedia CC and GeoMedia Grid SE CC	\$10,282.00	\$200.00	\$9,339.70
SBND6103L	I/Incident Analyst w/GMPPro CC and GeoMedia Grid SE CC	\$17,066.00	\$331.00	\$15,499.10
SFT00300	Photogrammetric Mgr NL	\$2,500.00	\$46.00	\$2,263.00
SFT00300-B	Photogrammetric Mgr NL UPG	\$1,500.00	\$46.00	\$1,413.00
SFT00300C	Photogrammetric Mgr NL - Comp	\$0.00	\$0.00	\$0.00
SFT00304	Stereo Display NL	\$7,000.00	\$130.00	\$6,340.00
SFT00304-B	Stereo Display NL UPG	\$4,200.00	\$130.00	\$3,960.00
SFT00304C	Stereo Display NL - Comp	\$0.00	\$130.00	\$390.00
SFT00306	Feature Collection NL	\$1,750.00	\$34.00	\$1,589.50
SFT00306-B	Feature Collection NL UPG	\$1,050.00	\$34.00	\$994.50

Part Number	Description	List Price	Monthly Maintenance	EPL Price*
SFT00306C	Feature Collection NL - Comp	\$0.00	\$34.00	\$102.00
SFT00724	TerraShare Raster (TSR)	\$500.00	\$11.00	\$458.00
SFT00725	TerraShare Server (TSS)	\$10,000.00	\$220.00	\$9,160.00
SFT00725CALUNL	TerraShare ServerClient Access License	\$100,000.00	\$2,196.00	\$91,588.00
SFT00912	TerraShare Web (TSW)	\$12,000.00	\$264.00	\$10,992.00
SFT11400	I/RAS C CC	\$2,915.00	\$55.00	\$2,642.75
SFT11400-X	I/RAS C NL Exchange to I/RAS C CC	\$0.00	N/A	\$0.00
SJBX871AA-A	Label-EZ for GeoMedia Pro CC	\$19,900.00	N/A	\$16,915.00
SJBX871AA-X	Label-EZ for GeoMedia Pro CC - Additional Seat	\$12,500.00	N/A	\$10,625.00
SJBX872AA-A	Label-EZ for Microstation CC	\$19,900.00	N/A	\$16,915.00
SJBX872AA-X	Label-EZ for Microstation CC - Additional Seat	\$12,500.00	N/A	\$10,625.00
SJBX873AA-A	Label-Edit for GeoMedia Pro CC	\$1,900.00	N/A	\$1,615.00
SJBX873AA-X	Label-Edit for GeoMedia Pro CC - Additional Seat	\$1,500.00	N/A	\$1,275.00
SJBX874AA-A	Label-Edit for Microstation CC	\$1,900.00	N/A	\$1,615.00
SJBX874AA-X	Label-Edit for Microstation CC - Additional Seat	\$1,500.00	N/A	\$1,275.00
SJBX875AA-A	Microstation GIS Interface for Label-EZ CC	\$2,500.00	N/A	\$2,125.00
SJBX876AA-A	GeoMedia Pro GIS Interface for Label-EZ CC	\$2,500.00	N/A	\$2,125.00
SJBX954AA-A	TerraGo Publisher for GeoMedia CC	\$6,885.00	N/A	\$5,852.25
SJBX970AA-A	Label-Contour (extension to Label-EZ) CC	\$6,500.00	N/A	\$5,525.00

Part Number	Description	List Price	Monthly Maintenance	EPL Price*
SJBX971AA-A	GeoMedia Map Publisher CC	\$9,540.00	\$180.00	\$8,649.00
SJBX971AA-BCK	GeoMedia Map Publisher CC - Backup License	\$0.00	\$0.00	\$0.00
SJBXA54AA-A	GeoMedia Image Pro CC	\$8,400.00	\$154.00	\$7,602.00
SJBXA56AA-A	GeoMedia 3D CC	\$3,816.00	\$72.00	\$3,459.60
SJBY881AA-A	GeoMedia Image NL	\$3,710.00	\$80.00	\$3,393.50
SJBY907AA-A	FME Base Edition NL	\$750.00	N/A	\$637.50
SJBY909AA-A	FME Professional Edition NL	\$2,250.00	N/A	\$1,912.50
SJBY911AA-A	FME Intergraph Edition NL	\$3,350.00	N/A	\$2,847.50
SJBY913AA-A	FME Oracle Edition NL	\$6,300.00	N/A	\$5,355.00
SJBY971AA-A	GeoMedia Map Publisher NL	\$7,950.00	\$152.00	\$7,213.50
SJBYA56AA-A	GeoMedia 3D NL	\$3,053.00	\$59.00	\$2,772.05

*(15% discount off list with 3 months warranty included)

Role	Current Hourly Rate	New Hourly Rate
Program Manager	\$218.00	\$218.00
Project Manager	\$173.00	\$173.00
Data Specialist	\$218.00	\$225.00
System Architect	\$218.00	\$218.00
Industry Consultant	\$173.00	\$173.00
Lead Developer	\$173.00	\$173.00
Developer	\$125.00	\$125.00
Jr. Developer	\$115.00	\$110.00
Tech Lead Implementer	\$173.00	\$173.00
Implementer	\$115.00	\$121.33
Data Implementation / DBA	\$125.00	\$135.00
Training Specialist	\$125.00	\$110.00
Technical Writer	\$109.00	\$109.00
Tester	\$109.00	\$95.00
Support Lead	\$125.00	\$125.00
Support Implementer	\$109.00	\$109.00
Sr. Help Desk Agent	\$75.00	\$75.00
Help Desk Agent	\$55.00	\$55.00
System Administrator	\$125.00	\$125.00