



19 September 2023

Via E-mail: shamblin@msfa.state.ms.us

Mississippi State Fire Academy
#1 Fire Academy USA
Jackson, MS 39208

Subject: Mississippi State Fire Academy, Direct Procurement Justification

Dear Mr. Hamblin:

KFT Fire Trainer is pleased to provide information for your consideration with respect to a direct procurement from KFT Fire Trainer of maintenance support for the FireTrainer®T2000 live fire training system at the Mississippi State Fire Academy facility.

As the designer, manufacturer and installer of the FireTrainer®T2000, KFT Fire Trainer maintains the resources, materials and equipment necessary to fully support the trainer. KFT Fire Trainer is the only company within the corporation qualified to offer a comprehensive maintenance support for your trainer. There are no outside organizations that have been authorized to conduct maintenance or repairs on our trainers.

As the original developer of computer-controlled propane fueled fire fighter trainers, KFT Fire Trainer has a vast intellectual property portfolio that includes numerous patents, evidencing our strong technical capability. KFT Fire Trainer developed proprietary software used with the trainer and will install any updates developed for similar trainers at no additional cost. KFT Fire Trainer does not release its source code to anyone for any purpose.

KFT Fire Trainer maintains an inventory of the most frequently replaced components, affording us the ability to respond quickly to system malfunctions. Our Customer Service Department maintains a staff of skilled technician's factory trained in 3 required disciplines, HVAC, mechanical and electrical. They are capable of providing knowledgeable, comprehensive and timely support.

KFT Fire Trainer delivers its trainer with an Operation and Maintenance Manual that provides the user with limited rights in the data. Release of our documentation outside of a user organization requires prior KFT Fire Trainer written approval except in cases of emergency.

Should you have any questions, or if I may be of further assistance, please do not hesitate to call me at (201) 300-8100, Extension 242.

Yours sincerely,

Valerie L. Arsen
Customer Service Administrator