

LANCASTER LIST PRICING

**List FOB Factory
(Delivered)**

**UPDATED
3.20.23**

ITEM	LIST PRICE	UNIT
Seat and Back Assembly(includes cushioned seat and back, plastic back panel and seat bottom, plastic armcaps, c.o.m. fabric) (20", 21", 22", 23", 24" seat spacing)	\$455	per seat
OPTIONS:		
Tablet Arm (RH or LH)	\$165	each
Wood Back Panel (N/A with Power/ Data/USB)	\$202	per seat
High Wood Back Panel (N/A with Power/ Data/USB)	\$252	per seat
Accoustical Seat Pan - Plastic	\$46	per seat
Power/Data Option	\$245	per seat
Power/USB Option	\$378	per seat
Armcap - Plastic (Black, Flannel, Warm Grey)	included	each
Armcap - Wood	\$55	each
Cupholder Armcap - Plastic (Black, Flannel, Warm Grey)	\$51	each
Cupholder Armcap - Plastic (All other colors)	PMR	each
Cupholder Armcap - Wood	\$100	each
End Panel - Plastic	\$32	each
End Panel - Laminate	\$95	each
End Panel - Wood Veneer	\$133	each
Seat Number - Plastic (Cool Grey)	\$6	each
Seat Number - Aluminum (Gold or Silver)	\$15	each
Row Marker - Plastic (Cool Grey)	\$6	each
Row Marker for Plastic Arm Caps - Aluminum (Gold or Silver)	\$15	each
Row Marker for Wood Arm Caps - Aluminum (Gold or Silver)	\$15	each
ADA Marker - Plastic	\$6	each
Aisle Light - LED	\$118	each
Aisle Light Transformer, 30 WATT (4 to 112 LED aisle lights)	\$358	each
Aisle Light Transformer, 60 WATT (8 to 225 LED aisle lights)	\$576	each
Aisle Light Dimmer	\$600	each
ADA Flip-Up Arm (n/a with Aisle Light or Power/Data/USB)	\$229	each
Riser Mount (n/a with Power/Data/USB)	\$42	each
1 - Seat Removable Unit	\$199	each
2 - Seat Removable Unit	\$239	each
3 - Seat Removale Unit	\$317	each
Group L2	\$35	per seat
Group L3	\$40	per seat
KI Grade 1 Fabric	\$50	per seat
KI Grade 2 Fabric	\$61	per seat
KI Grade 3 Fabric	\$71	per seat
KI Group 2V Vinyl	\$71	per seat
Pallas P0	\$93	per seat
Pallas P1	\$129	per seat
Pallas P2	\$160	per seat
Pallas P3	\$183	per seat
Pallas P4	\$225	per seat
CA133 for non-powered units (black poly components only)	\$178	per seat
CA133 for powered units (black poly components only)	\$350	per seat

Yardage requirement per seat: 0.85 yards for 18", 20", 21" & 22" units

Yardage requirement per seat: 0.90 yards for 23" & 24" units

Testing & Orders of less than 10 seats: 1.5 yards per seat

ADA Tablet Arm (LH or RH, any surface style)	\$576	each
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Note: Anchor costs are included in seat/back assembly price

BARIATRIC LANCASTER LIST PRICING		Updated 3.20.23
ITEM		UNIT
30" wide Seat and Back Assembly (includes cushioned seat and back, laminate back panel, plastic seat bottom, plastic armcaps, c.o.m. fabric)	\$1,957	per seat
36" wide Seat and Back Assembly (includes cushioned seat and back, laminate back panel, plastic seat bottom, plastic armcaps, c.o.m. fabric)	\$2,208	per seat
BARIATRIC OPTIONS:		
Tablet Arm (RH or LH)	\$165	each
Wood Back Panel (N/A with Power/ Data/USB)	\$202	per seat
High Wood Back Panel (N/A with Power/ Data/USB)	PMR	per seat
Power/Data Option	PMR	per seat
Power/USB Option	PMR	per seat
Armcap - Plastic (Black, Flannel, Warm Grey)	included	each
Armcap - Wood (<i>PMR needed if with Tablet Arms</i>)	\$55	each
Cupholder Armcap - Plastic (Black)	\$51	each
Cupholder Armcap - Plastic (All other colors)	PMR	each
Cupholder Armcap - Wood	\$96	each
End Panel - Plastic	\$32	each
End Panel - Laminate	\$95	each
End Panel - Wood Veneer	\$133	each
Seat Number - Plastic (Cool Grey)	\$6	each
Seat Number - Metallic (Gold or Silver)	\$15	each
Row Marker - Plastic (Cool Grey)	\$6	each
Row Marker for Plastic Arm Caps - Metallic (Gold or Silver)	\$15	each
Row Marker for Wood Arm Caps - Metallic (Gold or Silver)	\$15	each
Aisle Light - LED	\$118	each
Aisle Light Transformer, 30 WATT (4 to 112 LED aisle lights)	\$358	each
Aisle Light Transformer, 60 WATT (8 to 225 LED aisle lights)	\$576	each
Aisle Light Dimmer	\$600	each
ADA Flip-Up Arm (n/a with Aisle Light or Power/Data/USB)	\$229	each
1 - Seat Removable Unit	PMR	each
Group L2 Fabric (30"/36")	\$59 / \$66	per seat
Group L3 Fabric (30"/36")	\$69 / \$77	per seat
KI Grade 1 Fabric (30"/36")	\$84 / \$95	per seat
KI Grade 2 Fabric (30"/36")	\$104 / \$116	per seat
KI Grade 3 Fabric (30"/36")	\$122 / \$136	per seat
KI Group 2V Vinyl	\$122 / \$136	per seat
Pallas P0 (30"/36")	\$162 / \$181	per seat
Pallas P1 (30"/36")	\$223 / \$249	per seat
Pallas P2 (30"/36")	\$268 / \$301	per seat
Pallas P3 (30"/36")	\$316 / \$353	per seat
Pallas P4 (30"/36")	\$386 / \$432	per seat
CA133 for non-powered units (black poly components only)	PMR	per seat
CA133 for powered units (black poly components only)	PMR	per seat

*Yardage requirement per seat: 1.6 yards for 30" bariatric units

PMR = Product Modification Required

*Yardage requirement per seat: 1.8 yards for 36" bariatric units

*Testing & Orders of less than 10 seats: 1.5 yards per seat

ADA Tablet Arm (LH or RH, any surface style)	\$576	each
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Note: Anchor costs are included in seat/back assembly price