

## MedHub Sole Source for UMMC

1. The product or services being purchased must perform a function for which no other product or source of services exist – what is the unique functionality of this product?

MedHub is a workflow based system that pulls together tasks and information from the many stakeholders involved in medical education to simplify administrative efforts, ensure institutional oversight and improve outcomes. This unique system enables communication and task completion from learners to leadership.

To maximize system utilization, MedHub focuses on 3 main core competencies, Integrated Processes, Intelligent Workflow and Intuitive Design. Unique to MedHub is the ability for different user levels to partake and drive many processes that maximize Medicare Reimbursement and improve overall management of risk. User interactions with Medhub uniquely trigger workflows that require approval and/or oversight. A truly unique and intuitive user experience ensures that complicated tasks are completed with ease in both a desktop and mobile environment.

2. What are the specific business objectives that can be met only through the unique product or services – why does UMMC need the specific unique functionality?

UMMC will specifically benefit from the unique MedHub workflows around data completion and accuracy needed for Medicare Reimbursement. Workflow and oversight functionality unifies multiple sources of data around trainee management, license monitoring, schedule accuracy and institutional accreditation. Institutional and program oversight functionality ensures stakeholders have a common understanding of challenges and overall status. MedHub's unique functionality unifies concurrent processes into a single workflow system to efficiently inform stakeholders and provide tools for them to complete their unique task items.

## AND

3. The product or services must be available only from the manufacturer and NOT through resellers who could submit competitive pricing for the product or services – does the vendor allow resellers/can anyone else give a quote for this item?

The MedHub system is only available directly from the manufacturer and is not available from any other reseller.

David Gagne EVP/GM MedHub, LLC

Cc: Bob Slaney, VP of Sales & Matt Kay, Solutions Engineer