



The vendor must create a letter (signed and on letterhead) detailing **all three** of the following:

1. The product or services being purchased must perform a function for which no other product or source of services exist – what is the unique functionality of this product?

The National Comprehensive Cancer Network® (NCCN®) is a not-for-profit alliance of 33 leading cancer centers devoted to patient care, research, and education. NCCN is dedicated to improving and facilitating quality, effective, equitable, and accessible cancer care so all patients can live better lives. NCCN Chemotherapy Order Templates (**NCCN Templates®**) include chemotherapy, immunotherapy, supportive care agents, monitoring parameters, and safety instructions based directly on recommendations within the NCCN Guidelines. Special instructions for self-administered chemotherapeutic agents are also provided. NCCN Templates® are proprietary.

2. What are the specific business objectives that can be met only through the unique product or services – why does UMMC need the specific unique functionality?

Of all U.S. physicians surveyed by NCCN, **95 percent report they use the NCCN Guidelines in their practices**. In addition, payers, including but not limited to the two largest U.S. payers — UnitedHealthcare and the Centers for Medicare & Medicaid Services (CMS) — rely on the NCCN Guidelines to determine their oncology coverage policies. NCCN Guidelines are **updated continuously** and developed through a **completely transparent process** that informs patients, clinicians, and payers of the evidence supporting treatment recommendations. This transparency allows decision-makers — physicians and patients — to understand the evidence upon which they make their treatment choices. In addition, each NCCN Guidelines undergoes annual institutional review which is circulated for comment among the multidisciplinary faculty at each NCCN Member Institution.

3. The product or services must be available only from the manufacturer and **NOT** through resellers who could submit competitive pricing for the product or services – does the vendor allow resellers/can anyone else give a quote for this item?

NCCN's content is solely owned and created by NCCN. NCCN is the only one who can provide access to the content and licensing agreements. Reselling of our Chemotherapy Order Templates is prohibited by our EULA. NCCN goes to great lengths to protect the integrity of this information and follows thorough licensing processes as well as quality assurance to ensure content is being used by the licensees properly.

Best,

Carly Burd