

# Notice of Intent to Certify Sole Source

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**To:** Interested Parties

**From:** Dr. Paul Veregge  
CIO/CMIO

**Date:** November 5, 2018

**Re:** Sole Source Certification Number **SS9110** for Greenway Success EHS

**Contact Email Address:** [solesource@umc.edu](mailto:solesource@umc.edu)

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## Sole Source Certification Award Details

Regarding UMMC Sole Source Certification Number SS9110 for Greenway Success EHS, please be advised that UMMC intends to award the purchase of the Greenway Success EHS to Greenway Health as the sole source provider of the Greenway Success EHS.

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UMMC issues this notice in accordance with Mississippi state law, policy, and procedures for sole source procurements.

## Sole Source Criteria

1. Where the compatibility of equipment, accessories, or replacement parts is the paramount consideration (and manufacturer is the sole supplier).
2. Where a sole supplier's item is needed for trial use or testing.
3. Where a sole supplier's item is to be required when no other item will service the needs of UMMC.

## Schedule

Task	Date
First Advertisement Date	November 9, 2018
Second Advertisement Date	November 16, 2018
Response Deadline from Objectors	November 27, 2018, at 3:00 p.m. Central Time
Notice of Award/No Award Posted	Not before November 27, 2018

## **Project Details**

### **1. Describe the commodity/service that the agency/institution is seeking to procure:**

The vendor provides software and services to the Customer for the purpose of Medical Practice Management. This may include but is not limited to the creation of patient appointments, taking of vitals, documentation of diagnosis and treatment of subsequent billing. This software is unique in that it contains the Vendor's proprietary software code and functionality.

### **2. Explain why the commodity/service is the only one (1) that can meet the needs of the agency/institution:**

The customer purchased said software specifically for day to day software needs related to their medical organization and this software provides the ability to achieve the functions as listed above.

### **3. Explain why the source is the only person or entity that can provide the required commodity/service:**

At the time of purchase, this was the best software available to meet the needs of the medical organization for the clinic setting. It was a software that included financials, billing, and as well as clinical documentation all in one localized software. The Greenway system currently has our stored data from when the clinics were using it and then all information was obtained when UMMC purchased GLMC. Currently, UMMC and Greenway are in the process of archiving this old clinical data/documentation. The Greenway system is not actively used.

This software and support is not available from any other distributor. See supporting letter from Greenway Health, Attachment A.

### **4. Explain why the amount to be expended for the commodity/service is reasonable:**

The estimated amount to be expended is for the purchase of the Greenway Success EHS \$85,000.00. Total investment to-date will be \$85,000.00. This amount is within the expected price range for these products.

### **5. Describe the efforts that the agency/institution went through to obtain the best possible price for the commodity/service:**

Through market intelligence, UMMC was able to negotiate best pricing for these products. All applicable discounts were explored and applied.

## **Submission Instructions and Format of Response from Objecting Parties**

Interested parties who have reason to believe that the Greenway Success EHS, (hereafter, “Products”) should not be certified as a sole source should provide information in the Vendor Form for the State to use in determining whether or not to proceed with awarding the sole source Greenway Health. The Vendor Form may be found at <http://www.dfa.state.ms.us/Purchasing/documents/ObjectiontoSoleSourceDetermination.pdf>.

Objections must include the certification in Attachment B.

Comments will be accepted at any time prior to Monday, November 27, at 3:00 p.m. (Central Time) to [solesource@umc.edu](mailto:solesource@umc.edu). Responses may be delivered via email to [solesource@umc.edu](mailto:solesource@umc.edu). UMMC WILL NOT BE RESPONSIBLE FOR DELAYS IN THE DELIVERY OF RESPONSES. It is solely the responsibility of the Interested Parties that responses reach UMMC on time. Responses received after the deadline and responses that lack all required information will be rejected. UMMC reserves the right to inspect Interested Party’s commodity for comparison purposes.

If you have any questions concerning the information above or if we can be of further assistance, please contact [solesource@umc.edu](mailto:solesource@umc.edu).

Attachment A: Vendor Correspondence

Attachment B: Objection Certification

Attachment B

**SUBMITTED IN RESPONSE TO**

**Sole Source Certification No. SS9110**

**Accepted until Friday, November 27 2018, at 3:00 p.m.**

I certify that the information contained in this objection is true and accurate to the best of my knowledge. I understand that UMMC will investigate all statements made in this objection and that any false or misleading information provided may result in adverse action.

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Objector Name

Objector's title