

MISSISSIPPI STATE DEPARTMENT OF HEALTH
Notice of Proposed Sole Source Purchase #0301-110
RFX # 3150005340

The Mississippi State Department of Health anticipates purchasing the item(s) listed below as a sole source purchase. Anyone objecting to this purchase shall follow the procedures outlined below.

Commodity or commodities to be purchased (make, model, description):

Product List Number	Product Description	# Kits	Product Price (Kit)	Extended Price
36640	Safe Sleep Survival SSS Pre-Packed Fleece Cribette Kit (kit stuffed in box)	90	140.00	12,600.00
HAND002	Handling Charge	1	300.00	300.00
SHIP001	Shipping Charge	1	2,170.00	2,170.00
				TOTAL \$15,070.00

Explanation of the need to be fulfilled by this item(s) and why it is the only one that can meet the specific needs of the department:

The Bureau seeking to make this purchase is charged with implementing evidence-based interventions and approaches for reducing infant mortality in Mississippi. One such intervention, which has been implemented in Mississippi for 17 years is that of the Cribs for Kids, Inc. Program. This program provides free cribs and safe sleep education through partnering organizations to low-income families with the goal of increasing safe sleep practices and reducing sleep-related accidents and deaths among infants. Since inception, over 5,400 cribs have been distributed for Mississippi infants in need. Until June 30, 2023, this program was implemented by the Mississippi SIDS and Infant Safety Alliance (<https://www.ms-sids.org/>), a nonprofit established 24 years ago to provide safe sleep education, bereavement support, and research. In 2023, the founder and Executive Director announced her retirement and intention to discontinue all services and programs offered by the organization, including the Cribs for Kids, Inc. Program in Mississippi. Recognizing this would be a severe loss, the MSDH Maternal and Infant Health Bureau elected to leverage existing resources to carry the program forward, including the administrative work of the Cribs for Kids, Inc. Program. This administrative work includes procuring the required Safe Sleep Survival Kits and setting procedures in place for stakeholders (i.e., hospitals, social workers, nurses, etc.) statewide to request and provide kits to low-income families who have limited or no other means for providing a safe sleep environment for their infants.

The Cribs for Kids, Inc. crib distribution and safe sleep education program is an evidence-based intervention. The Cribette (akin to a pack-n-play) is exclusively designed for use by the Cribs for Kids, Inc. Program and its partnering organizations. The Cribette is manufactured by Korbex International and meets all ASTM F-406, JPMA, and CPSIA safety requirements and has the safest Air Permeability test of 93.9. It can only be purchased through Cribs for Kids, Inc. and is not available for commercial retail, nor can it be returned or exchanged for credit with any commercial or retail vendor.

The Cribette alone is not an effective intervention for decreasing sleep-related accidents or deaths among infants. In addition to the Cribette, highly specific safe sleep education, safe sleep sack, pacifier, crib demo and set-up are delivered to all individuals receiving a Cribette by a trained Cribs for Kids, Inc. Safe Sleep Ambassador (SSA) to deliver the intervention to fidelity. MSDH currently has multiple staff trained as SSA's, positioned throughout the state, poised and ready to deliver the full breadth of this intervention. These staff have functioned as SSA's for several years in partnership with the MS SIDS and Infant Safety Alliance.

Name of company/individual selling the item and why that source is the only possible source that can provide the required item(s):

Cribs for Kids, Inc.
5450 Second Avenue
Pittsburgh, PA 15207
412-322-5680

The Cribs for Kids, Inc. crib distribution and safe sleep education program is an evidence-based intervention. The Cribette (akin to a pack-n-play) is exclusively designed for use by the Cribs for Kids, Inc. Program and its partnering organizations. The Cribette is manufactured by Korbex International and meets all ASTM F-406, JPMA, and CPSIA safety requirements and has the safest Air Permeability test of 93.9. It can only be purchased through Cribs for Kids, Inc. and is not available for commercial retail, nor can it be returned or exchanged for credit with any commercial or retail vendor.

No other single vendor local to Mississippi or otherwise was found who packages the exact same products (Cribs for Kids Cribette, Snoozzzette Sleep Sack, Cribette Sheet with Safe Sleep Message, ABCs of Safe Sleep Photo Magnet, Philips Soothie Pacifier, Cribs for Kids Step-Down Booklet, and Sleep Baby Safe and Snug Children's Book) in a single bundle for commercial sale. While some of these items can be purchased singularly, most are exclusive to the Cribs for Kids, Inc. Program, are trademarked or copyrighted, and do not have comparable products in other brands from other vendors available for purchase.

Estimated cost of item(s) and an explanation why the amount to be expended is considered reasonable:

The average cost for each kit is quoted to cost approx. \$167.44 and includes shipping/handling to one of the nine MSDH public health region locations. To purchase these items singularly and attempt to recreate a package of materials creates added financial cost in administrative burden, shipping and handling, and distribution; therefore, purchasing the packaged/kit materials as bundles with bulk discounting provides the best cost-savings. The quoted costs also includes the kits being shipped direct to the nine public health districts, rather than them being shipped to a Central location and needing to be one-off shipped from there.

Explanation of the efforts taken by the department to determine this is the only source and the efforts used to obtain the best possible price:

Extensive www/internet search using search string "safe sleep kit, safe sleep bundle, safe sleep survival package." No other single vendor local to Mississippi or otherwise was found who packages the exact same products (Cribs for Kids Cribette, Snoozzzette Sleep Sack, Cribette Sheet with Safe Sleep Message, ABCs of Safe Sleep Photo Magnet, Philips Soothie Pacifier, Cribs for Kids Step-Down Booklet, and Sleep Baby Safe and Snug Children's Book) in a single bundle for commercial sale. While some of these items can be purchased singularly, most are exclusive to the Cribs for Kids, Inc. program, are trademarked or copyrighted, and do not have comparable products of other branding available for purchase.

Any person or entity that objects and proposes that the commodity listed is not sole source and can be provided by another person or entity shall submit a written notice to: Jennifer Dotson, Mississippi State Department of Health Purchasing Department, 570 E. Woodrow Wilson, Room 134 Underwood Building, Jackson, MS 39216 or P. O. Box 1700, Jackson, MS 39215-1700.

Responses may be hand delivered, via regular mail, overnight delivery or by e-mail: Jennifer.dotson@msdh.ms.gov . The envelope or e-mail should reference the sole source number.

The notice shall contain a detailed explanation of why the commodity is not a sole source procurement. Appropriate documentation shall also be submitted if applicable. The enclosed form (OSS) may be used if you so desire.

If after a review of the submitted notice and documents, Mississippi State Department of Health determines that the commodity in the proposed sole source request can be provided by another person or entity, then Mississippi State Department of Health will withdraw the sole source request publication from the procurement portal website and submit the procurement of the commodity to an advertised competitive bid or selection process.

If Mississippi State Department of Health determines after review that there is only one (1) source for the required commodity, the Mississippi State Department of Health will appeal to the Public Procurement Review Board. Mississippi State Department of Health will have the burden of proving that the commodity is only provided by one (1) source.

Notices/objections, etc. will be accepted at any time prior to: at December 12, 2023, 10:00 a.m. (CST)



Quote #28194

5450 Second Ave.
Pittsburgh, PA 15207
412-322-5680

Ship To

Bill To
JILLIAN HAAPER MS STATE DEPARTMENT OF HEALTH 570 E WOODROW WILSON AVENUE OSBORNE BUILDING-215 JACKSON , MS 39215-1700 US 601-576-7627

Order#	Customer PO #	Ship Via	Terms	Order Date	Expected Ship Date
28194		UPS - Ground	30 days	11/15/2023	11/15/2023

SKU	Description	Qty	UOM	Unit Price	Subtotal
36640	SSS Pre-packed Fleece Cribette Kit (kit stuffed in Crib box)	10	Each	140.00	1,400.00
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HAND002	Handling Charge	1	Each	300.00	300.00
SHIP001	Shipping Charge	1	Each	2,190.00	2,190.00
Notes: Quotes are valid for 14 days. Orders must be entered on the store portal.				Subtotal	15,090.00
				Shipping	0.00
				Tax	0.00
				Total	15,090.00

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Shipping is TBD and will be added to your order after it is processed.

Freight is donated by Pitt Ohio Express to the following states: DC, DE, IN, MD, NJ, OH, PA, VA, WV and parts of IL, KY, NC, NY & MI.

You must order a minimum of 10 Cribettes or PNPs, OR 14 Dream on Me Play Yards to receive the FREE shipping through Pitt Ohio)

Car Seats are not included with free Pitt Ohio shipping, those will be shipped from Evenflo or Graco directly.

(This free shipping is contingent upon Pitt Ohio's continued support. If circumstances arise that we are no longer entitled to this donation, you will be obligated to pay for the shipping of the product.)

Please reach out to Tom Poet at tpoet@cribsforkids.org for any questions regarding shipping costs on items.

This is NOT an invoice. Your final invoice will be emailed to you once your shipping charges have been determined. Once you receive your invoice, you may mail a check or pay via credit card by calling Kristina Randazzo at 412-322-5680 ext. 119.

Thank you!

Quoted By:

Thomas E. Poet

November 20, 2023