



## Mississippi Pricing Schedule

**Price Guide: January 1, 2018 Savoy Contract Furniture Price Guide**

| <b>Pricing: FOB Destination<br/>(Delivered and Installed)</b> | <b>Discount from List</b> |
|---|---------------------------|
| <b>TIER 1: \$1 - \$249,999</b>                                | <b>40%</b>                |
| <b>TIER 2: \$250,000 and Greater</b>                          | <b>Negotiable</b>         |

| <b>Pricing: FOB Destination (Dock<br/>Delivery Only)</b> | <b>Discount from List</b> |
|--|---------------------------|
| <b>TIER 1: \$1 - \$249,999</b>                           | <b>50%</b>                |
| <b>TIER 2: \$250,000 and Greater</b>                     | <b>Negotiable</b>         |