

RFIN #3150001973

NOTICE OF SOLE SOURCE PROCUREMENT

Flight Safety in Wichita, Kansas is the only vendor offering full motion Level D simulator training in a simulator model replicating the state's King Air 350 with a Garmin 1000 cockpit. There are several vendors that offer full motion simulator training in a King Air 350 but none that have a cockpit similar to that of the one currently operated by the state. It is essential for safety that annual training take place in an environment that is as close to the actual aircraft as possible. Currently the market for full motion simulator training with a King Air 350 Garmin 1000 cockpit is limited and therefore presents limited training options. For price comparison, other vendors that offer King Air 350 full motion simulator training with dissimilar cockpits have been contacted. Our negotiated price with FlightSafety was found to be less than two of these vendors. The third vendor comparison was \$890 less per training event for a recurrent course and \$1,255 less per training event for an initial course. It is unclear whether or not the lower cost vendor offers an equal product. However, since simulator training replicating the state aircraft is only offered by one vendor these comparisons are not an exact price evaluation but they are as close as possible to what is obtainable. This training ensures the safety of all those that travel aboard the state aircraft as well as protects the investment the state has made in air transportation that ultimately promotes and develops the State of Mississippi. This contract shall be effective June 1, 2019, through May 31, 2021, with an option to renew the contract for one year at the same prices. Total contract not to exceed \$100,000.00.

If any person or entity objects and proposes that the personal or professional service published in accordance with Section 3-206.04 (Publication) is not a sole-source service and that the service can be provided by another person or entity, the objecting person or entity shall notify the agency that published the proposed sole-source contract and the PSCRB in writing with a detailed explanation of why the personal or professional service is not a sole-source service. The objection must be submitted to the agency within seven (7) calendar days of the date of the last publication under Section 3-206.04.

Please contact Judy Miller with any questions at judy.miller@dfa.ms.gov.