

# Riverbend™ and Pebble™

North America Price List – April 2018



This Haworth North American price book contains US list prices.



Canadian customers can convert the US list price into their Canadian equivalent by going to [www.Haworth.com/Canada](http://www.Haworth.com/Canada) to find the current Canadian multipliers. These multiplier factors allow you to convert the US list price into a Canadian list price.

# Price List Overview

The following list gives a general overview of the content included within this price list and explains how the book is organized and where certain information can be found.

## 1 Front Cover

- Includes the title and pricing effectivity date.

## 2 Electronic Update Page / Canadian Conversion

- Electronic versions of the Price Book (.pdf files) will include an Electronic Update Page listing the most recent updates and addendum added since the original version was created. If this section is blank no updates or addendums have been added.
- Each update will include a description, page number, date and a link to the updated or new page.
- The footer contains Canadian conversion information for converting US pricing into it's Canadian equivalent.

## 3 Table of Contents

- Price List content with page numbers.

## 4 Statement of Line

- Provides a pictorial outline of the product offering.

## 5 Price List

Each price list page contains the following:

- Product Illustration
- Catalog Number
- To Order Specify – sequencing for ordering product options and finishes
- List Prices
- Product Specification Dimensions
- Features
- Specification Tips
- Class, Discount Group Number (used for discounting) and GSA information

## 6 Finishes, Fabrics and COM

- Lists information for material finishes and availability.
- Provides COM information and requirements (if applicable).

## 7 North American Terms of Sale

- Haworth terms for ordering, pricing, shipping and delivery, general terms, and services.

## 8 Index

- Products are listed alphabetically by alpha-numeric catalog numbers with price list page number.

## 9 Product Non-Obsolescence and Warranty Policy

- Provides Haworth policy for non-obsolescence and warranty.

## Additional Information and Resources

Prices are subject to change without notice or approval. Haworth dealers should always submit proposals through Lynx before presenting to customers. See North American Terms of Sale for more information.

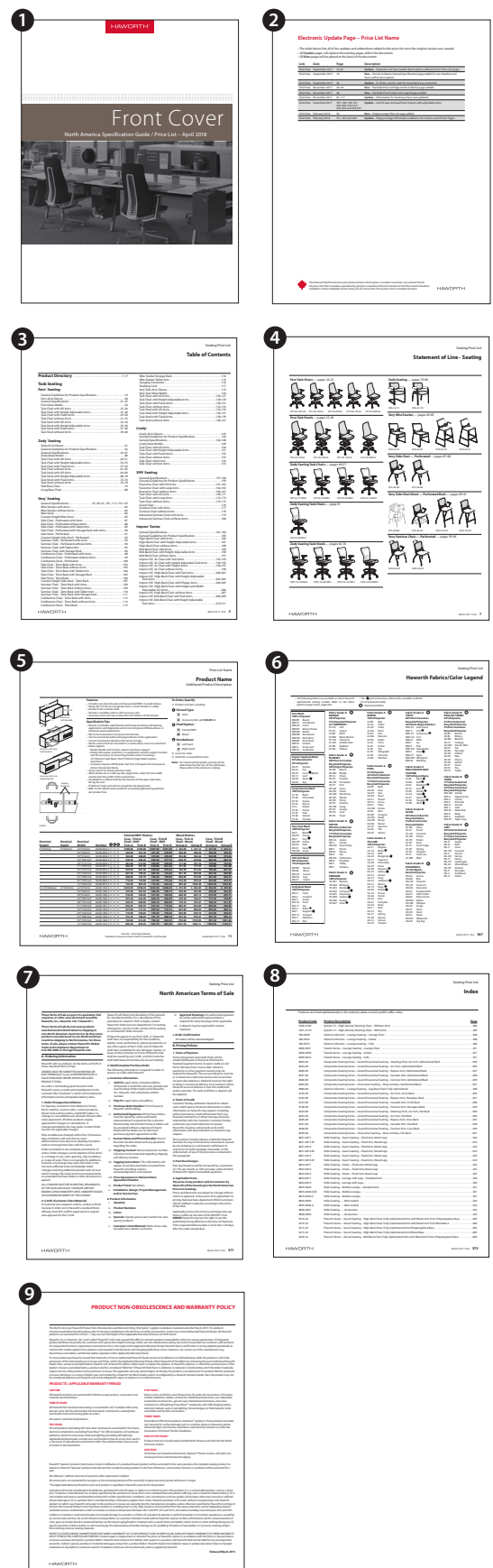
### Online Resources

#### [haworth.com](http://haworth.com)

- Haworth's corporate website provides access to price books and a variety of other resources and publications.

#### [surfaces.haworth.com](http://surfaces.haworth.com)

- Website provides access to the most current fabrics and finishes offered across Haworth's various product lines.



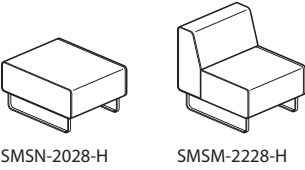
# Table of Contents

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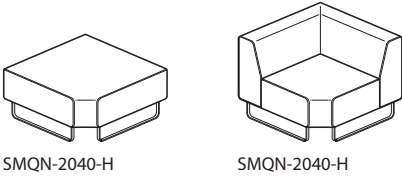
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Product Statement of Line

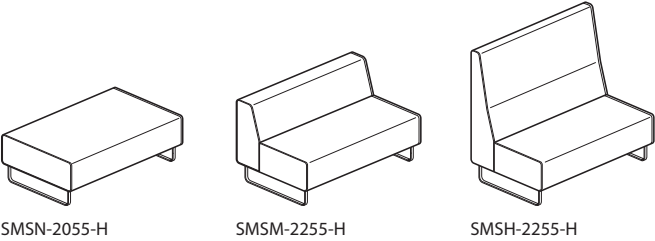
Single Seat — page 11



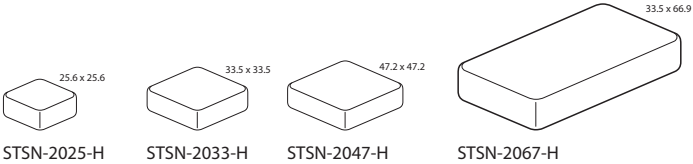
Square Corner — page 17



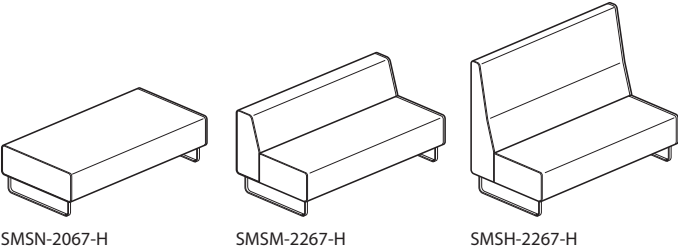
Double Seat — page 12



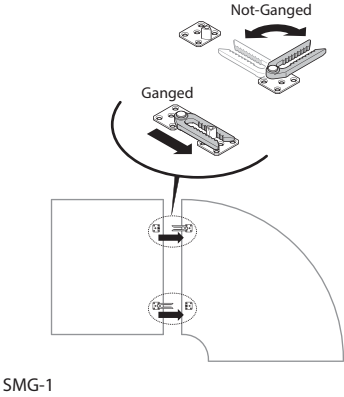
Ottoman — page 18



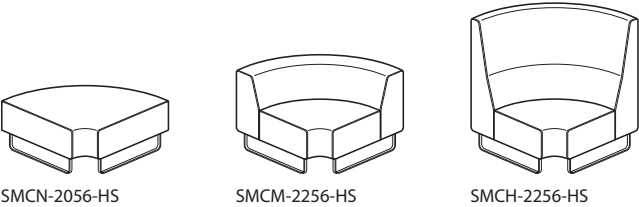
Triple Seat — page 13



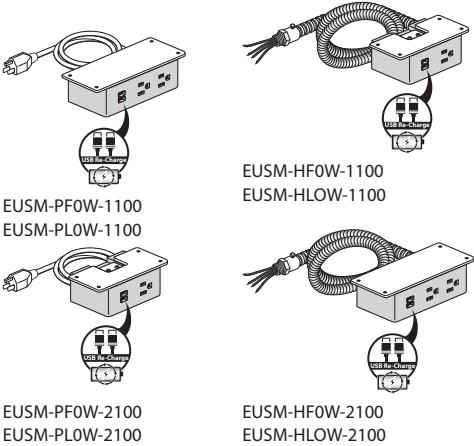
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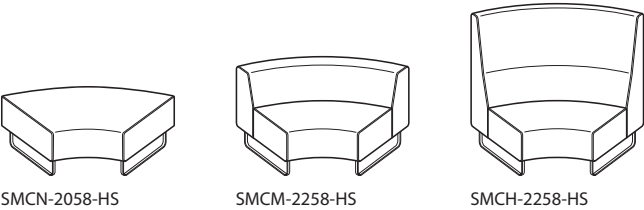
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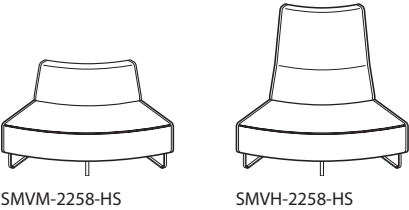
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60° Curved – Convex — page 16



# At-A-Glance

## Environmental Factors

BIFMA Level 2 Certified  
Greenguard / Greenguard Gold Certified.

## Fabrics and Finishes

A complete listing of fabrics and finishes for Riverbend and Pebble is available in the back of the price list. Fabric is applied Railroaded to both Riverbend and Pebble products. Linear or patterned fabric is not recommended due to the manner in which fabric is applied. Material will not be pattern matched.

Riverbend sofas and Pebble ottomans feature large, flat surfaces, and textile crispness will be influenced by the amount of stretch in each textile. Some textiles will stretch more than others, resulting in a small amount of pooling. This can be addressed by running a hand across the surface to smooth the material.

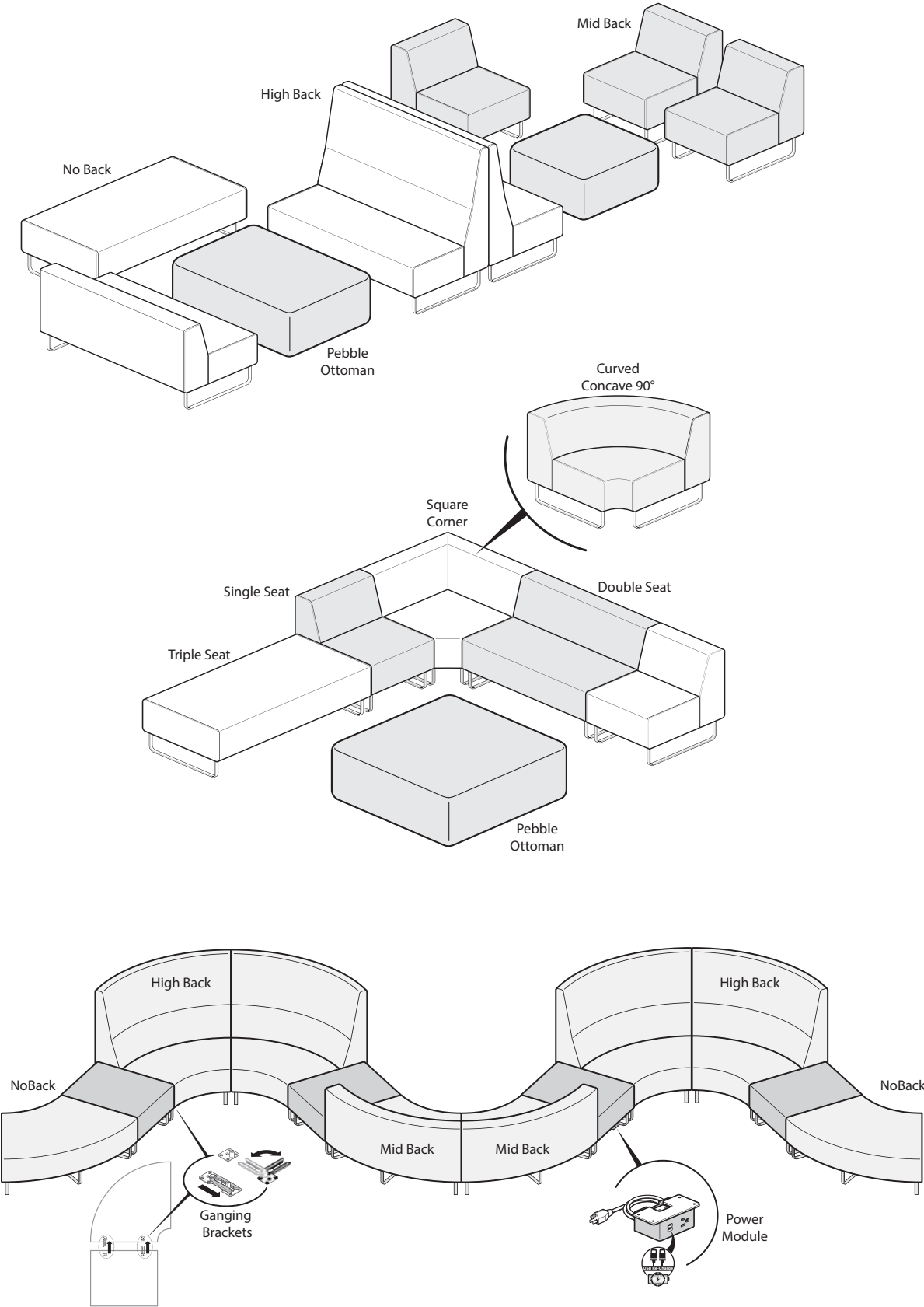
## Stain Repellent

To specify add "P" to end of the product number.  
Example: SMSN-2028-HNFP

## General Guidelines for Product Specification

	<u>S</u>	<u>M</u>	<u>S</u>	<u>N</u>	<u>-</u>	<u>2</u>	<u>2</u>	<u>2</u>	<u>8</u>	<u>-</u>	<u>H</u>	<u>N</u>	<u>F</u>
Product Type													
(S) Seating													
Product Line													
(M) Riverbend													
(T) Pebble													
Product Type													
(S) Straight													
(C) Curve													
(V) Convex Curve													
(Q) Square Corner													
Back Type													
(N) No Back													
(M) Mid-Back													
(H) High-Back													
Seat Surface													
(2) Fabric													
(3) Faux Leather													
Back Surface													
(2) Fabric													
(3) Faux Leather													
Width													
(28) 28" Single Seat													
(55) 55" Double Seat													
(67) 67" Triple Seat													
(56) 90° Curve													
(58) 60° Curve or Convex													
(40) Square Corner													
(25) 25" Square Ottoman													
(33) 33" Square Ottoman													
(47) 47" Square Ottoman													
(67) 67" Rectangle Ottoman													
Leg Style													
(H) High													
Seam Style													
(N) No Horizontal Seam													
(S) Horizontal Seam													
Glide Style													
(F) Felt													
(H) Hard													

# At-A-Glance

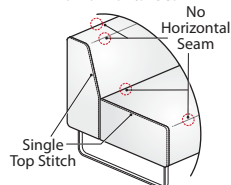




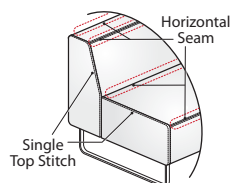
# At-A-Glance

## Seam Options

### No Horizontal Seam



### Horizontal Seam

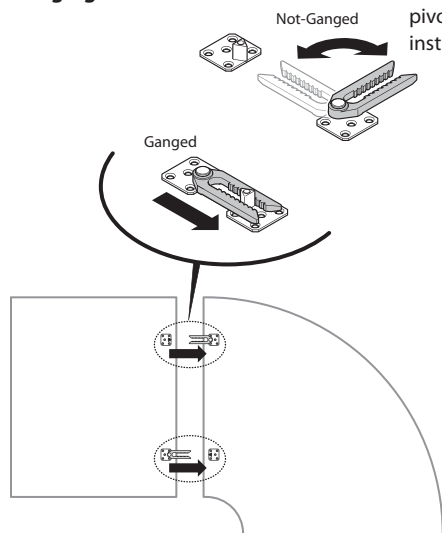


Riverbend units are available with and without a double-needle stitch horizontal seam.

When specified without horizontal seams, textiles will gently flow over the front and back edges of the seat and back, providing a simple and seamless aesthetic.

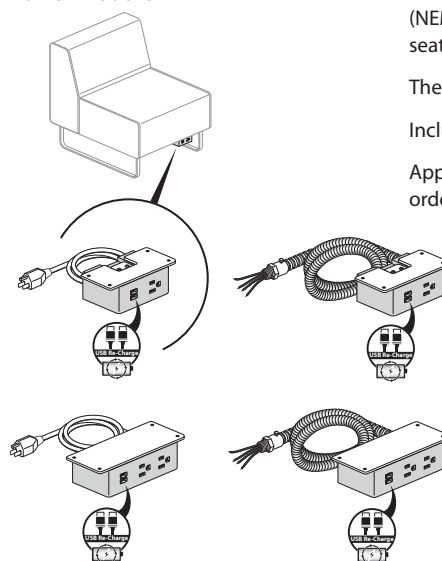
For a tailored aesthetic, Riverbend units can be specified with a horizontal seam along the front and back edges of the seat and back.

## Ganging Bracket



Ganging brackets are used to gang one Riverbend component to another. When not in use the ganging bracket pivots to hide under the seat. Each Ganging Bracket Kit includes two brackets, screws, a template and assembly instructions. One kit will gang two sofas together.

## Power Module



The separately specified power module provides under seat power consisting of either one or two simplex outlets (NEMA-5-15R) and one dual USB port. The Power Module must be installed along the front edge of the Riverbend seat. Power Modules may not be daisy chained together.

The Power Module is available either corded or hardwire with a 6' or 12' cord.

Included with the module are two cord management clips and attachment hardware.

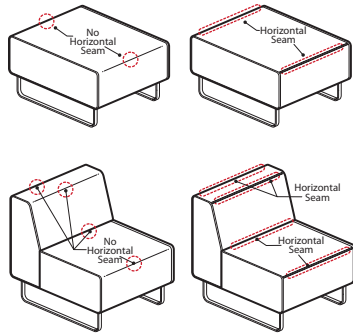
Application may require approval from local authority having jurisdiction (AHJ); ensure compliance before placing orders and installing.



## At-A-Glance

### General Specification

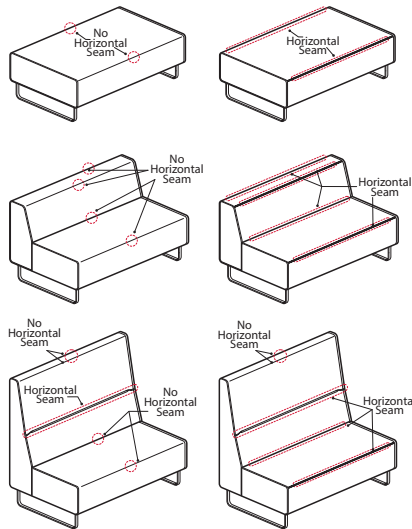
#### Single Seat



#### Features:

- Back Option: No Back, Mid-Back
- Available with horizontal seams or without horizontal seams. Horizontal seam location noted by red lines.
- Seat width 27.6"(701mm)
- Available with hard plastic or felt glides.
- Accepts separately specified power module for under seat power access.
- Use separately specified ganging bracket to connect components together.

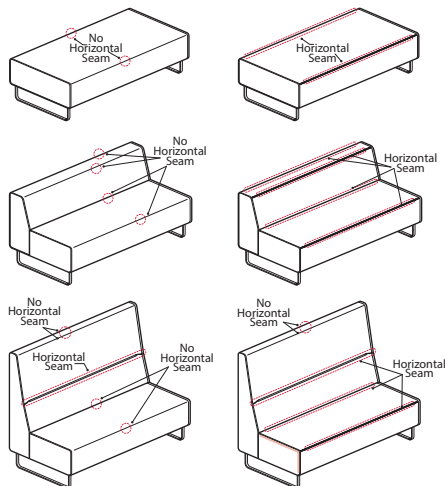
#### Double Seat



#### Features:

- Back Option: No Back, Mid-Back, High-Back
- Available with horizontal seams or without horizontal seams. Horizontal seam location noted by red lines.
- Seat width 55"(1397mm)
- Available with hard plastic or felt glides.
- Accepts separately specified power module for under seat power access.
- Use separately specified ganging bracket to connect components together.

#### Triple Seat

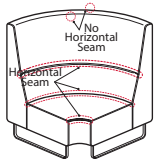
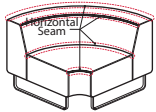
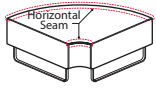


#### Features:

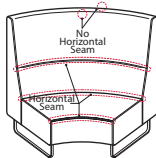
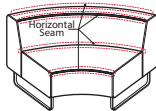
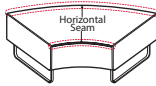
- Back Option: No Back, Mid-Back, High-Back
- Available with horizontal seams or without horizontal seams. Horizontal seam location noted by red lines.
- Seat width 67"(1702mm)
- Available with hard plastic or felt glides.
- Accepts separately specified power module for under seat power access.
- Use separately specified ganging bracket to connect components together.

**At-A-Glance**

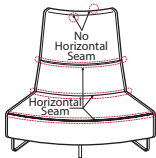
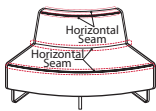
## General Specification

**90° Curved – Concave****Features:**

- Back Option: No Back, Mid-Back, High-Back
- Available with horizontal seams only.  
Horizontal seam placement noted in red.
- Available with hard plastic or felt glides.
- Accepts separately specified power module for under seat power access.
- Use separately specified ganging bracket to connect components together.

**60° Curved – Concave****Features:**

- Back Option: No Back, Mid-Back, High-Back
- Available with horizontal seams only.  
Horizontal seam placement noted in red.
- Available with hard plastic or felt glides.
- Accepts separately specified power module for under seat power access.
- Use separately specified ganging bracket to connect components together.

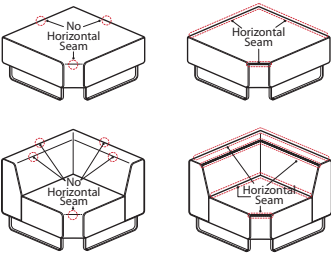
**60° Curved – Convex****Features:**

- Back Option: Mid-Back, High-Back
  - For No Back option use 60° Curved – Concave.
- Available with horizontal seams only.  
Horizontal seam placement noted in red.
- Available with hard plastic or felt glides.
- Accepts separately specified power module for under seat power access.
- Use separately specified ganging bracket to connect components together.

# At-A-Glance

## General Specification

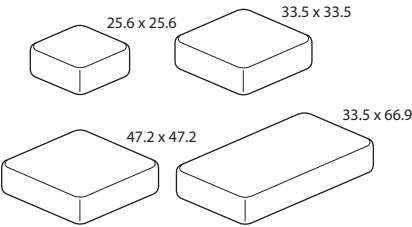
### Square Corner



**Features:**

- Back Option: No Back, Mid-Back
- Available with horizontal seams or without horizontal seams. Horizontal seam location noted in red.
- Available with hard plastic or felt glides.
- Accepts separately specified power module for under seat power access.
- Use separately specified ganging bracket to connect components together.

### Pebble Ottoman



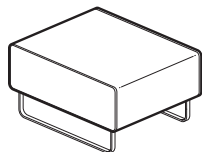
**Features:**

- Available in two shapes and four sizes.
  - Square - Small - 25.6”(650mm)
  - Square - Medium - 33.5”(851mm)
  - Square - Large - 47.2”(1199mm)
  - Rectangle - 66.9”(1699mm) W X 33.5”(851mm) D
- Available with hard plastic or felt glides.

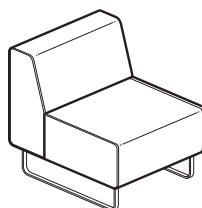
## Riverbend

Straight

## Single Seat



SMSN-2028-H



SMSM-2228-H

## Dimensions

SH: 17.8"(452mm)  
 TH: 17.8"(452mm) -  
 No Back  
 30.7"(780mm) -  
 Mid-Back  
 SD: 33.8"(858mm) -  
 No Back  
 22.6"(574mm) -  
 Mid-Back  
 TD: 33.8"(858mm)  
 TW: 27.6"(701mm)

## Features

- Includes upholstered seat and back (if applicable) and painted steel legs.
- Seat and back available in same surface and color or different surface and color.
- Available with hard plastic glides or felt glides.
- Available with or without horizontal seams. When ordering with horizontal seams there will be a seam across the front of the seat and across the top of the mid-back.
- COM yardage:  
 No Back: 2.4  
 Mid-Back: 4.25 (seat 2.1/back 2.1)

## Specification Tips

- Fabric applied railroaded.
- Linear or patterned fabric not recommended due to the manner in which fabric is applied.
- Ganging bracket available (ordered separately) to attach adjacent Riverbend products.
- Separately specified power module available for under seat power access.
- When using with adjacent curved corner unit, specify with seam option to maintain a consistent seam line across the front of the entire configuration.
- For accent pillows, refer to Openest Price List.

## To Order, Specify:

1) Product number, including:

## ① Seat Surface:

- ② Fabric  
 ③ Faux Leather

## ② Back Surface:

- ② Fabric  
 ③ Faux Leather

## ③ Glide Style:

- ④ H Hard  
 F Felt

- 2) Seat fabric surface and color.  
 3) Back fabric surface and color.  
 4) Trim color.

**Note:** For mixed grade surface materials, please refer to the electronic design and specification tools for pricing.

Description	Number			Fabric Grade								
	①	②	③	A	B	C	D	E	F	G	H	
Without Horizontal Seams												
No Back	SMSN-	<div></div>	028-HN	<div></div>	\$ 980.00	\$1064.96	\$1093.18	\$1131.59	\$1184.51	\$1435.01	\$1643.51	\$1882.34
Mid-Back	SMSM-	<div></div>	28-HN	<div></div>	1460.00	1606.92	1650.11	1718.06	1804.62	2226.38	2417.92	2762.70
With Horizontal Seams												
No Back	SMSN-	<div></div>	028-HS	<div></div>	\$1038.80	\$1123.76	\$1151.98	\$1190.39	\$1243.31	\$1493.81	\$1702.31	\$1941.14
Mid-Back	SMSM-	<div></div>	28-HS	<div></div>	1518.80	1665.72	1708.91	1776.86	1863.42	2285.18	2476.72	2821.50

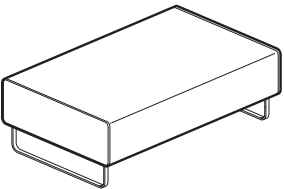
The following options require modification of the product number.

Stain Repellent

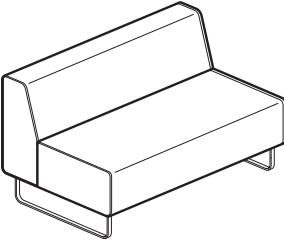
To specify, add **P** to end of the product number; **Example:** SMSN-2028-HNFP  
 (No Back - add \$56.81 list, Mid-Back - add \$97.75 list)

Riverbend  
Straight

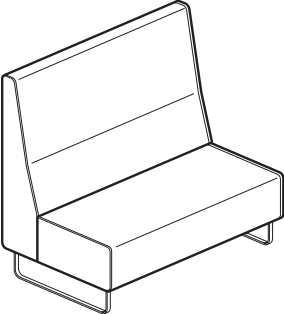
Double Seat



SMSN-2055-H



SMSM-2255-H



SMSH-2255-H

Dimensions

SH: 17.8"(452mm)  
TH: 17.8"(452mm) -  
No Back  
30.7"(780mm) -  
Mid-Back  
49.6"(1260mm) -  
High-Back  
SD: 33.8"(858mm) -  
No Back  
22.6(574mm) -  
Mid-Back  
22.6"(574mm) -  
High-Back  
TD: 33.8"(858mm)  
TW: 55"(1397mm)

Features

- Includes upholstered seat and back (if applicable) and painted steel legs.
- Seat and back available in same surface and color or different surface and color.
- Available with hard plastic glides or felt glides.
- Available with or without horizontal seams. When ordering with horizontal seams there will be a seam across the front of the seat and across the top of the mid-back.
- COM yardage:  
No Back: 4.2  
Mid-Back: 7.2 (seat 4.2/back 3.0)  
High-Back: 9.4 (seat 4.2/back 5.2)

Specification Tips

- Fabric applied railroaded.
- Linear or patterned fabric not recommended due to the manner in which fabric is applied.
- Ganging bracket available (ordered separately) to attach adjacent Riverbend products.
- Separately specified power module available for under seat power access.
- When using with adjacent curved corner unit, specify with seam option to maintain a consistent seam line across the front of the entire configuration.
- For accent pillows, refer to Openest Price List.

To Order, Specify:

1) Product number, including:

1 Seat Surface:

- 2 Fabric
- 3 Faux Leather

2 Back Surface:

- 2 Fabric
- 3 Faux Leather

3 Glide Style:

- H Hard
- F Felt

- 2) Seat fabric surface and color.
- 3) Back fabric surface and color.
- 4) Trim color.

**Note:** For mixed grade surface materials, please refer to the electronic design and specification tools for pricing.

Description	Number			Fabric Grade							
	①	②	③	A	B	C	D	E	F	G	H
Without Horizontal Seams											
No Back	SMSN-	055-HN		\$1616.00	\$1736.65	\$1776.47	\$1832.16	\$1906.64	\$2262.57	\$2424.20	\$2715.10
Mid-Back	SMSM-	55-HN		2096.00	2302.16	2370.20	2463.76	2594.72	3197.58	3472.90	3968.50
High-Back	SMSH-	55-HN		2671.00	2944.01	3034.47	3158.06	3329.44	4131.81	4496.90	5154.14
With Horizontal Seams											
No Back	SMSN-	055-HS		\$1674.80	\$1795.45	\$1835.27	\$1890.96	\$1965.44	\$2321.37	\$2483.00	\$2773.90
Mid-Back	SMSM-	55-HS		2154.80	2360.96	2429.00	2522.56	2653.52	3256.38	3531.70	4027.30
High-Back	SMSH-	55-HS		2729.80	3002.81	3093.27	3216.86	3388.24	4190.61	4555.70	5212.94

The following options require modification of the product number.

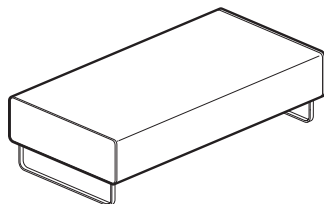
Stain Repellent

To specify, add **P** to end of the product number; **Example:** SMSN-2055-HNFP  
(No Back - add **\$80.50** list, Mid-Back - add **\$138.00** list, High-Back - add **\$184.00** list)

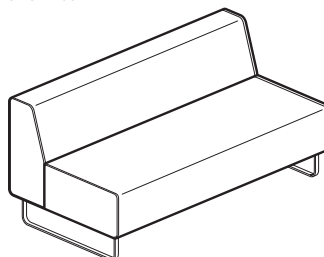
# Riverbend

Straight

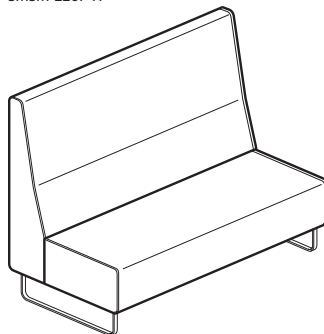
## Triple Seat



SMSN-2067-H



SMSM-2267-H



SMSH-2267-H

### Dimensions

SH: 17.8"(452mm)  
 TH: 17.8"(452mm) -  
 No Back  
 30.7"(780mm) -  
 Mid-Back  
 49.6"(1260mm) -  
 High-Back  
 SD: 33.8"(858mm) -  
 No Back  
 22.6"(574mm) -  
 Mid-Back  
 22.6"(574mm) -  
 High-Back  
 TD: 33.8"(858mm)  
 TW: 67"(1702mm)

### Features

- Includes upholstered seat and back (if applicable) and painted steel legs.
- Seat and back available in same surface and color or different surface and color.
- Available with hard plastic glides or felt glides.
- Available with or without horizontal seams. When ordering with horizontal seams there will be a seam across the front of the seat and across the top of the mid-back.
- COM yardage:  
 No Back: 5.0  
 Mid-Back: 8.5 (seat 5.0/back 3.5)  
 High-Back: 11.4 (seat 5.0/back 6.4)

### Specification Tips

- Fabric applied railroaded.
- Linear or patterned fabric not recommended due to the manner in which fabric is applied.
- Ganging bracket available (ordered separately) to attach adjacent Riverbend products.
- Separately specified power module available for under seat power access.
- When using with adjacent curved corner unit, specify with seam option to maintain a consistent seam line across the front of the entire configuration.
- For accent pillows, refer to Openest Price List.

### To Order, Specify:

- Product number, including:

#### 1 Seat Surface:

- 2 Fabric  
 3 Faux Leather

#### 2 Back Surface:

- 2 Fabric  
 3 Faux Leather

#### 3 Glide Style:

- H Hard  
 F Felt

- Seat fabric surface and color.
- Back fabric surface and color.
- Trim color.

**Note:** For mixed grade surface materials, please refer to the electronic design and specification tools for pricing.

Description	Number			Fabric Grade							
	1	2	3	A	B	C	D	E	F	G	H
Without Horizontal Seams											
No Back	SMSN-	067-HN		\$1957.00	\$2095.77	\$2141.38	\$2204.90	\$2290.64	\$2699.37	\$2884.94	\$3218.95
Mid-Back	SMSM-	67-HN		2437.00	2678.30	2757.94	2869.32	3022.46	3730.14	4053.40	4818.38
High-Back	SMSH-	67-HN		3012.00	3338.27	3446.12	3596.46	3799.88	4760.15	5197.13	6295.67
With Horizontal Seams											
No Back	SMSN-	067-HS		\$2015.80	\$2154.57	\$2200.18	\$2263.70	\$2349.44	\$2758.17	\$2943.74	\$3277.75
Mid-Back	SMSM-	67-HS		2495.80	2737.10	2816.74	2928.12	3081.26	3788.94	4112.20	4877.18
High-Back	SMSH-	67-HS		3070.80	3397.07	3504.92	3655.26	3858.68	4818.95	5255.93	6354.47

The following options require modification of the product number.

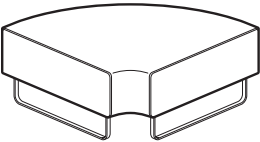
Stain Repellent

To specify, add **P** to end of the product number; **Example:** SMSN-2067-HNFP  
 (No Back - add **\$92.00** list, Mid-Back - add **\$161.00** list, High-Back - add **\$218.00** list)

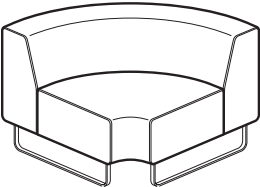
Riverbend

Curved — Concave

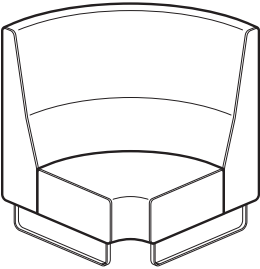
90°



SMCN-2056-HS



SMCM-2256-HS



SMCH-2256-HS

Dimensions

- SH: 17.8"(452mm)  
TH: 17.8"(452mm) -  
No Back  
30.7"(780mm) -  
Mid-Back  
49.6"(1260mm) -  
High-Back  
SD: 33.8"(858mm) -  
No Back  
22.6"(574mm) -  
Mid-Back  
22.6"(574mm) -  
High-Back  
TD: 33.8"(858mm)  
TW: 56.3"(1430mm)

Features

- Includes upholstered seat and back (if applicable) and painted steel legs.
- Seat and back available in same surface and color or different surface and color.
- Available with hard plastic glides or felt glides.
- Available with horizontal seam on seat front and back and across the top of the mid-back.
- COM yardage:  
No Back: 3.2  
Mid-Back: 6.1 (seat 2.75/back 3.35)  
High-Back: 7.25 (seat 2.75/back 4.5)

Specification Tips

- Fabric applied railroaded.
- Linear or patterned fabric not recommended due to the manner in which fabric is applied.
- Ganging bracket available (ordered separately) to attach adjacent Riverbend products.
- Separately specified power module available for under seat power access.
- For accent pillows, refer to Openest Price List.

To Order, Specify:

1) Product number, including:

1 Seat Surface:

- 2 Fabric  
3 Faux Leather

2 Back Surface:

- 2 Fabric  
3 Faux Leather

3 Glide Style:

- H Hard  
F Felt

- 2) Seat fabric surface and color.  
3) Back fabric surface and color.  
4) Trim color.

**Note:** For mixed grade surface materials, please refer to the electronic design and specification tools for pricing.

Description	Number			Fabric Grade							
	①	②	③	A	B	C	D	E	F	G	H
No Back	SMCN-	056-HS		\$1752.60	\$1859.99	\$1895.54	\$1944.14	\$2010.94	\$2327.33	\$2470.98	\$2729.55
Mid-Back	SMCM-	56-HS		2247.60	2480.06	2556.85	2663.50	2807.28	3492.86	4063.52	4717.19
High-Back	SMCH-	56-HS		3017.60	3299.67	3392.21	3521.06	3695.79	4526.26	4903.37	5582.14

The following options require modification of the product number.

Stain Repellent

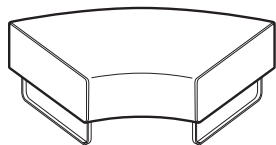
To specify, add **P** to end of the product number; **Example:** SMCN-2056-HSFP  
(No Back - add \$73.60 list, Mid-Back - add \$155.25 list, High-Back - add \$189.75 list)



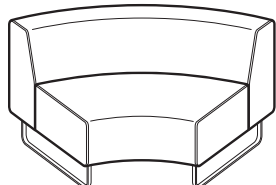
# Riverbend

Curved — Concave

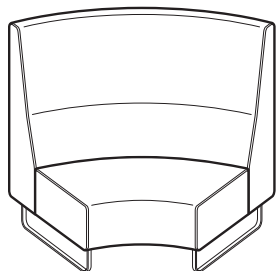
60°



SMCN-2058-HS



SMCM-2258-HS



SMCH-2258-HS

## Dimensions

SH: 17.8"(452mm)  
 TH: 17.8"(452mm) -  
 No Back  
 30.7"(780mm) -  
 Mid-Back  
 49.6"(1260mm) -  
 High-Back  
 SD: 33.8"(858mm) -  
 No Back  
 22.6"(574mm) -  
 Mid-Back  
 22.6"(574mm) -  
 High-Back  
 TD: 33.8"(858mm)  
 TW: 58.3"(1481mm)

## Features

- Includes upholstered seat and back (if applicable) and painted steel legs.
- Seat and back available in same surface and color or different surface and color.
- Available with hard plastic glides or felt glides.
- Available with horizontal seam on seat front and back and across the top of the mid-back.
- COM yardage:  
 No Back: 3.5  
 Mid-Back: 7.0 (seat 3.0/back 4.0)  
 High-Back: 8.1 (seat 3.0/back 5.1)

## Specification Tips

- Fabric applied railroaded.
- Linear or patterned fabric not recommended due to the manner in which fabric is applied.
- Ganging bracket available (ordered separately) to attach adjacent Riverbend products.
- Separately specified power module available for under seat power access.
- For accent pillows, refer to Openest Price List.

## To Order, Specify:

1) Product number, including:

### 1 Seat Surface:

- 2 Fabric  
 3 Faux Leather

### 2 Back Surface:

- 2 Fabric  
 3 Faux Leather

### 3 Glide Style:

- H Hard  
 F Felt

- 2) Seat fabric surface and color.  
 3) Back fabric surface and color.  
 4) Trim color.

**Note:** For mixed grade surface materials, please refer to the electronic design and specification tools for pricing.

Description	Number			Fabric Grade							
	①	②	③	A	B	C	D	E	F	G	H
No Back	SMCN-	058-HS		\$1899.60	\$2024.78	\$2065.91	\$2123.42	\$2200.94	\$2570.11	\$2737.71	\$3039.38
Mid-Back	SMCM-	58-HS		2394.60	2640.98	2721.92	2834.05	2986.58	3711.68	4315.28	5006.61
High-Back	SMCH-	58-HS		3164.60	3459.71	3557.28	3691.61	3874.95	4745.12	5140.16	5851.21

The following options require modification of the product number.

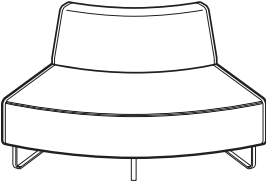
Stain Repellent

To specify, add **P** to end of the product number; **Example:** SMCN-2058-HSFP

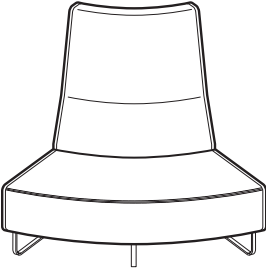
(No Back - add **\$86.25** list, Mid-Back - add **\$166.75** list, High-Back - add **\$195.50** list)

Riverbend  
Curved — Convex

60° Convex



SMVM-2258-HS



SMVH-2258-HS

**Dimensions**

SH: 17.8"(452mm)  
TH: 30.7"(780mm) -  
Mid-Back  
49.6"(1260mm) -  
High-Back  
SD: 22.6"(574mm)  
TD: 33.8"(858mm)  
TW: 58.3"(3780mm)

**Features**

- Includes upholstered seat and back (if applicable) and painted steel legs.
- Seat and back available in same surface and color or different surface and color.
- Available with hard plastic glides or felt glides.
- Convex shape available as 60° only.
- Available with horizontal seam on seat front and back and across the top of the mid-back.
- COM yardage:  
Mid-Back: 6.0 (seat 3.0/back 3.0)  
High-Back: 6.75 (seat 3.0/back 3.75)

**To Order, Specify:**

1) Product number, including:

**1 Seat Surface:**

2

Fabric

3

Faux Leather

**2 Back Surface:**

2

Fabric

3

Faux Leather

**3 Glide Style:**

H

Hard

F

Felt

2) Seat fabric surface and color.  
3) Back fabric surface and color.  
4) Trim color.

**Note:** For mixed grade surface materials, please refer to the electronic design and specification tools for pricing.

Description	Number			Fabric Grade							
	1	2	3	A	B	C	D	E	F	G	H
Mid-Back	SMVM-		58-HS	\$2425.60	\$2636.07	\$2705.64	\$2801.02	\$2931.53	\$3551.12	\$3832.44	\$4338.82
High-Back	SMVH-		58-HS	3195.60	3432.70	3511.24	3619.17	3766.05	4464.79	4782.01	5353.04

The following options require modification of the product number.

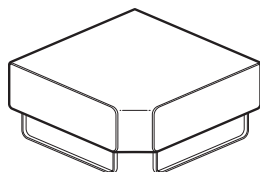
Stain Repellent

To specify, add **P** to end of the product number; **Example:** SMVM-2258-HSP  
(Mid-Back - add **\$143.75** list, High-Back - add **\$161.00** list)

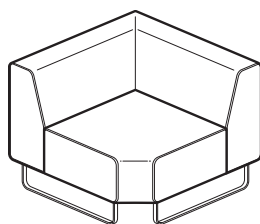
# Riverbend

Corner — Square

## Corner – Square



SMQN-2040-H



SMQN-2040-H

### Dimensions

SH: 17.8"(452mm)  
 TH: 17.8"(452mm)  
 No-Back  
 30.7"(780mm) -  
 Mid-Back  
 SD: 33.8"(858mm)  
 No-Back  
 22.6"(574mm) -  
 Mid-Back  
 TD: 33.8"(858mm)  
 TW: 40"(1016mm)

### Features

- Includes upholstered seat and back (if applicable) and painted steel legs.
- Seat and back available in same surface and color or different surface and color.
- Available with hard plastic glides or felt glides.
- Available with or without horizontal seams. When order with horizontal seams there will be a seam across the front of the seat and across the top of the mid-back.
- COM yardage:  
 No-Back: 4.0  
 Mid-Back: 7.0 (seat 4.0/back 3.0)

### Specification Tips

- Fabric applied railroaded.
- Linear or patterned fabric not recommended due to the manner in which fabric is applied.
- Ganging bracket available (ordered separately) to attach adjacent Riverbend products.
- Separately specified power module available for under seat power access.
- For accent pillows, refer to Openest Price List.
- **Big Arrow fabric available however will not be pattern matched. Available with horizontal seam only.**

### To Order, Specify:

1) Product number, including:

#### 1 Seat Surface:

- 2 Fabric  
 3 Faux Leather

#### 2 Back Surface:

- 2 Fabric  
 3 Faux Leather

#### 3 Glide Style:

- H Hard  
 F Felt

- 2) Seat fabric surface and color.  
 3) Back fabric surface and color.  
 4) Trim color.

**Note:** For mixed grade surface materials, please refer to the electronic design and specification tools for pricing.

Description	Number			Fabric Grade							
	1	2	3	A	B	C	D	E	F	G	H
Without Horizontal Seams											
No-Back	SMQN-	040-HN		\$2168.00	\$2276.38	\$2336.78	\$2453.60	\$2568.50	\$2953.73	\$3190.00	\$3636.55
Mid-Back	SMQM-	40-HN		2668.00	2908.09	3053.48	3267.20	3420.20	4035.78	4439.32	5193.95
With Horizontal Seams											
No-Back	SMQN-	040-HS		\$2268.00	\$2376.38	\$2436.78	\$2553.60	\$2668.50	\$3053.73	\$3290.00	\$3736.55
Mid-Back	SMQM-	40-HS		2768.00	3008.09	3153.48	3367.20	3520.20	4135.78	4539.32	5293.95

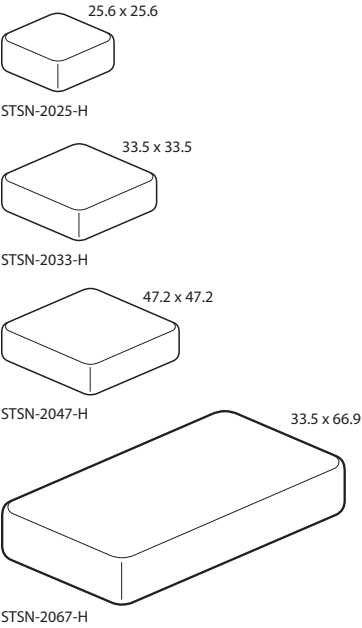
The following options require modification of the product number.

Stain Repellent

To specify, add **P** to end of the product number; **Example:** SMQN-2040-HNFP  
 (No Back - add \$61.62 list, Mid-Back - add \$133.12 list)

Pebble  
Ottoman

Ottoman



Features

- Includes one ottoman with glides.
- Glides available in hard plastic or felt.
- COM yardage:
  - Square - Small: 3.0
  - Square - Medium: 3.75
  - Square - Large: 5.25
  - Rectangle: 6.1

Specification Tips

- Fabric applied railroaded.
- Linear or patterned fabric not recommended due to the manner in which fabric is applied.

To Order, Specify:

1) Product number, including:

1 Surface Material:

- 2 Fabric
- 3 Faux Leather

2 Glide Style:

- H Hard
- F Felt

2) Surface material and color.

3) Trim color.

Description	Height	Depth	Width	Number		Fabric Grade							
				1	2	A	B	C	D	E	F	G	H
Square - Small	16.9"(429mm)	25.6"(650mm)	25.6"(650mm)	STSN-025-H		\$ 860.00	\$ 960.37	\$ 992.91	\$1038.85	\$1096.24	\$1386.70	\$1518.34	\$1755.30
Square - Medium		33.5"(851mm)	33.5"(851mm)	STSN-033-H		1009.00	1138.57	1180.74	1240.03	1319.73	1703.10	1876.59	2188.87
Square - Large		47.2"(1199mm)	47.2"(1199mm)	STSN-047-H		1697.00	1875.90	1934.91	2016.31	2125.75	2654.42	2893.71	3324.45
Rectangle		33.5"(851mm)	66.9"(1699mm)	STSN-067-H		1680.00	1888.10	1956.74	2051.49	2183.25	2804.82	3320.28	3910.68

The following options require modification of the product number.

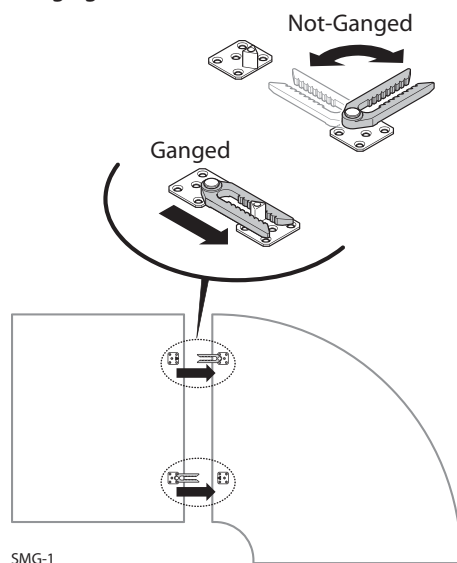
Stain Repellent

To specify, add **P** to end of the product number; **Example:** STSN-2025-HFP

(Square - Small - add **\$69.00** list, Square - Medium - add **\$86.25** list, Square - Large - add **\$120.75** list, Rectangle - add **\$140.30** list)

## Accessories

### Ganging Bracket



SMG-1

#### Features

- Includes 2 brackets, screws, assembly instructions and template.
- Available in black only.

#### Specification Tip

- Used to gang two Riverbend components together.

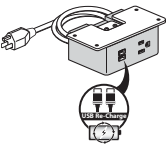
#### To Order, Specify:

- 1) Product number.  
(No finish specification required.)

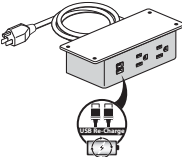
	Number	Price
	SMG-1	\$110.00

Power Module

Corded



EUSM-PFOW-1100  
EUSM-PLOW-1100



EUSM-PFOW-2100  
EUSM-PLOW-2100



Features

- Includes power module, two cord management clips, mounting brackets and attachment hardware.
- Power module consists of either one or two simplex outlets (NEMA-5-15R) and one dual USB port.

Specification Tips

- Power module attaches to the front edge of the Riverbend components.
- Power modules cannot be daisy chained together.
- Application may require approval from local authority having jurisdiction (AHJ); ensure compliance before placing orders and installing.

To Order, Specify:

1) Product number, including:

1 Color:

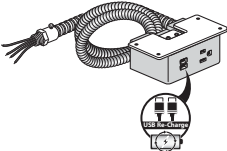
- B

Black
- W

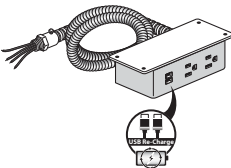
White

Description	Number <sup>1</sup>	Price
<b>6' Cord</b>		
One Simplex Outlet	EUSM-PF0  -1100	\$367.04
Two Simplex Outlets	EUSM-PF0  -2100	376.31
<b>12' Cord</b>		
One Simplex Outlet	EUSM-PL0  -1100	\$394.91
Two Simplex Outlets	EUSM-PL0  -2100	404.18

Hardwire



EUSM-HFOW-1100  
EUSM-HLOW-1100



EUSM-HFOW-2100  
EUSM-HLOW-2100



Features

- Includes power module, two cord management clips, mounting brackets and attachment hardware.
- Power module consists of either one or two simplex outlets (NEMA-5-15R) and one dual USB port.

Specification Tips

- Power module attaches to the front edge of the Riverbend components.
- Power modules cannot be daisy chained together.
- Application may require approval from local authority having jurisdiction (AHJ); ensure compliance before placing orders and installing.

To Order, Specify:

1) Product number, including:

1 Color:

- B

Black
- W

White

<b>6' Cord</b>		
One Simplex Outlet	EUSM-HF0  -1100	\$436.73
Two Simplex Outlets	EUSM-HF0  -2100	446.00
<b>12' Cord</b>		
One Simplex Outlet	EUSM-HL0  -1100	\$464.60
Two Simplex Outlets	EUSM-HL0  -2100	473.87

# Haworth Finish/Fabrics Color Legends

## Trim Colors

TR-AR	Argent
TR-TF	Textured Black
TR-TW	Textured White

## Fabrics

ⓓ = Directional fabric

### Fabric Grade: A ⓓ

#### BLANKET

**50% Post Consumer  
Recycled Polyester,  
50% Virgin Polyester**

4H-BE	Beach
4H-BD	Bindle
4H-CL	Cloak
4H-FE	Feather
4H-FW	Firewheel
4H-FT	Fort
4H-GR	Grass
4H-HD	Hood
4H-MA	Mackinaw
4H-MT	Manta
4H-PN	Picnic
4H-PC	Poncho
4H-SW	Swag
4H-SP	Sweep
4H-TK	Tuck
4H-YA	Yawn

### Fabric Grade: A

#### TELLURE

**100% Polyester**

3A-31	Aegean
3A-18	Black
3A-45	Buff
3A-20	Burgundy
3A-53	Cayenne
3A-40	Chocolate
3A-49	Dove
3A-28	Dynamo
3A-22	Galaxy
3A-54	Goose
3A-35	Ivory
3A-23	Jodhpurs
3A-33	Miami
3A-19	Navy
3A-06	Nickel
3A-34	Ocean
3A-46	Parrot
3A-50	Peel
3A-47	Pumpkin
3A-44	Roan
3A-51	Rust
3A-32	Sky
3A-37	Spring
3A-48	Sprout
3A-52	Sunset
3A-43	Tomato

### Fabric Grade: C ⓓ

#### MAYA

**100% Polyester**

LM-DB	Dark Blue
LM-GR	Green
LM-GY	Golden Yellow
LM-MG	Medium Cool Grey
LM-WG	Medium Warm Grey
LM-RG	Orange

### Fabric Grade: D ⓓ

#### BIG ARROW

**100% Post Consumer  
Recycled Polyester**

4D-BS	Bisque
4D-BL	Blue
4D-CN	Cool Neutral
4D-DB	Dark Blue
4D-GD	Gold
4D-GR	Green
4D-MG	Medium Grey
4D-RE	Red
4D-SA	Salmon
4D-WN	Warm Neutral

### Fabric Grade: D ⓓ

#### CLASS

**100% Polyester**

LE-DG	Dark Grey
LE-GM	Green Multi
LE-GR	Green
LE-LN	Light Cool Neutral
LE-MB	Medium Blue
LE-MN	Medium Warm Neutral
LE-RR	Reddish Orange

### Fabric Grade D

#### COTSWOLD

**100% Wool**

JB-AN	Anquilla
JB-BR	Bottlegrass
JB-CA	Camp
JB-DN	Dandelion
JB-ED	Editor Blue
JB-GS	Goldfish
JB-HA	Heart
JB-KE	Kokanee
JB-NE	Nettle Bellflower
JB-PL	Pickeral Weed
JB-SA	Sand
JB-SD	Silver Dollar
JB-SU	Silverbush
JB-SC	Soft Charcoal
JB-TR	Tree
JB-WE	Wheaton

### Fabric Grade: E ⓓ

#### BRISA FAUX LEATHER

**100% Polyurethane face,  
65% Polyester,  
35% Rayon Backing**

XG-23	Apple Green
XG-22	Ash
XG-3	Aztec
XG-28	Birch
XG-12	Black Onxy
XG-25	Blossom
XG-5	Cambridge Blue
XG-26	Coffee Bean
XG-20	New Sand
XG-18	Night Navy
XG-21	Pompeian Red
XG-1	Salsa
XG-27	Shitake
XG-24	Skyway
XG-17	Sterling Blue
XG-13	White



# Haworth Finish/Fabrics Color Legends

**Seating COM Pattern Repeat Information**

Haworth will calculate and order COM yardage as needed for seating; however, for bid/quote purposes, please refer to the COM yardage requirements listed by each chair model. These numbers are based on solid or very small scale (under 1" repeat) fabrics.

For fabrics with repeats listed below, additional yardage should be included in your calculations. The additional yardage allows for matching of patterns on the seating.

REPEAT SIZE	ADD ADDITIONAL YARDAGE TO YOUR CALCULATIONS
1"-4"	Add 5%
5"-7"	Add 10%
8"-14"	Add 20%
15"-19"	Add 25%
20"-27"	Add 30%
28"-36"	Add 50%

**Haworth+**

For information on the Haworth+ alliance program, including images and product availability, please refer to:  
Haworth.com > Surface Collection > Haworth+ Library

**Customer's Own Material (COM)**

For general Customer's Own Material (COM) information including processes and forms, please refer to:  
Haworth.com > Surface Collection > Resources > COM

For information on approved COM's, please refer to:  
Haworth.com > Surface Collection > COM Library

# COM Yardage Requirements

## Procedure

To determine if a COM fabric has been approved for use on Haworth product, contact the Haworth Inquiry Center (1.800.426.8562), your local Haworth dealer, or go to [Haworth.com/surfaces](http://Haworth.com/surfaces) > COM Library. Haworth will calculate and order fabric unless instructed otherwise. If the dealer is to provide the fabric, they will calculate the yardage needed themselves.

If the fabric is approved, and the directional orientation (directional rightway, directional railroad, or non-directional) of the tested fabric has been confirmed, then refer to the appropriate price page for yardage requirements.

## COM Fabric Requirements

The fabric yardage requirements for COMs given for each model are in lineal yards and are based on 54"(1372mm) usable fabric widths. Approximate yardage requirements are shown for each model within the price pages.

For fabrics already approved, with a COM order entry code assigned, Haworth will determine and purchase the yardage needed. If the fabric will be provided by the dealer, and the pattern has a large repeat or stripes, additional yardage will be needed; see the COM Yardage Requirements at the end of this price guide OR contact the COM Department for more information.

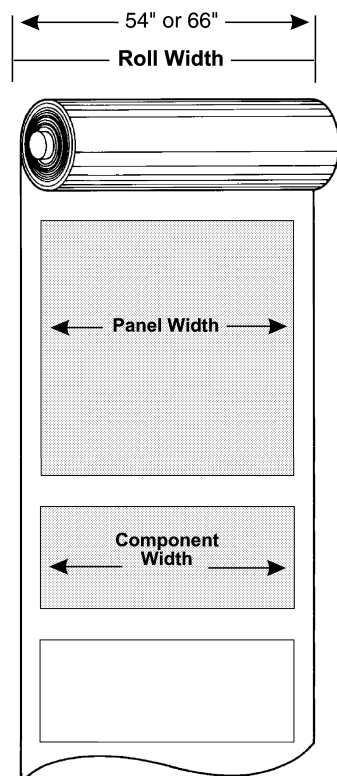
## COL Leather Requirements

The leather requirements for COL (Customer's Own Leather) will vary depending on the hide size and are based on square footage. Haworth will determine and purchase the leather needed.

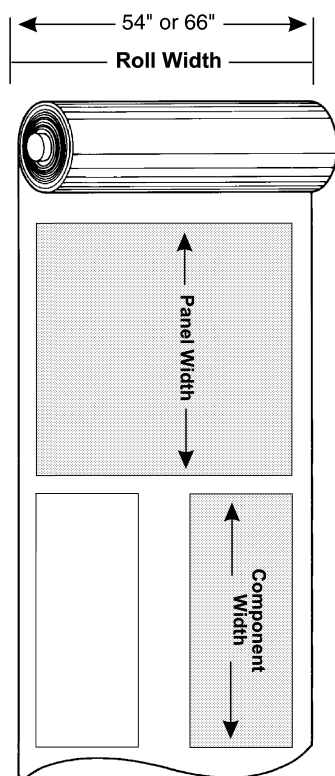
Find total number of linear yards required for the order. Add the appropriate percentage shown below to the total yardage to accommodate fabric flaws, wrinkles and other imperfections.

Up to 500 yards	Add 10%
501 to 1000 yards	Add 5%
More than 1000 yards	Add 3%

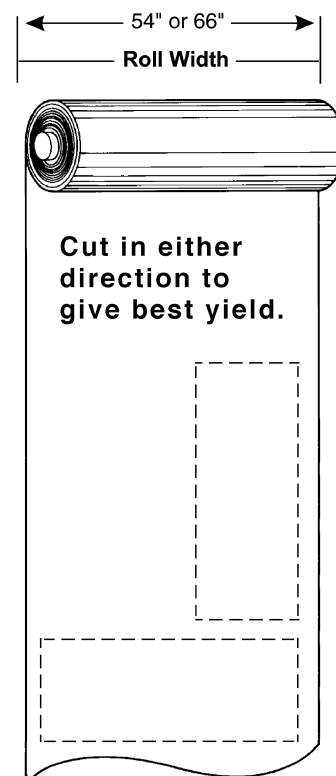
### Directional Rightway:



### Directional Railroad:



### Non-Directional:



# North American Terms of Sale

**These Terms of Sale are part of a quotation, bid response, or other sales document issued by Haworth, Inc., Haworth, Ltd. ("Haworth").**

**These Terms of Sale do not cover products manufactured in North America shipping to non-North American countries nor do they cover products manufactured in non-North American countries shipping to North America. For those terms of sale, please contact Haworth's Global Trade and Compliance Department at 616.393.3000 or through Haworth.com.**

## A. Ordering Information

Haworth sells its products on the terms set forth in these standard Terms of Sale:

ORDERS MUST BE SUBMITTED IN WRITING OR ELECTRONICALLY (Lynx) AS REPRESENTED BY A VALID PURCHASE ORDER, WHICH INCLUDES PRODUCT TOTAL.

An order is not binding upon Haworth until Haworth issues an order acknowledgment to the customer (the "Customer"), which will include price information and an anticipated delivery date.

### 1. Order Changes/Cancellations

For Specials, Customer's Own Material (C.O.M.), finish matches, custom colors, custom products, Master lock and key orders, and RUSH orders, no changes or cancellations are allowed 24 hours after order placement. All other products require approval for changes or cancellations. A change/cancellation fee may apply. Contact Order Services for applicable charges.

Ship-to addresses changed within five (5) business days of delivery will incur fees to cover administrative costs due to re-labeling of product and/or reconsignment fees with the carrier.

Order cancellations are complete annulments of orders. Order changes are the deletion of line items or a change in size, color, quantity, ship-to address, or scope of work. There is no penalty for additions; however, any change may cause the order or the line items affected to be rescheduled. Order changes involving additional product and services which increase the value must be accompanied by an amended Purchase Order or other document as agreed.

ALL CHANGES MUST BE IN WRITING, REGARDLESS OF THE (DOLLAR) VALUE. CHANGES ARE NOT BINDING UPON HAWORTH UNTIL HAWORTH ISSUES AN ACKNOWLEDGMENT OF THE CHANGE.

### 2. C.O.M. (Customer's Own Material)

A Customer who requests a fabric, surface or finish material (C.O.M.) not in Haworth's standard finish offering must first confirm approval of or request new approval for the C.O.M.

Haworth will determine feasibility of the material for manufacturability. For a description of the procedure to submit C.O.M. samples, contact Haworth's Order Services department. For testing information, see the C.O.M. section of the catalog, or call Haworth Order Services.

If Haworth agrees to use the C.O.M., (1) Haworth shall have no responsibility for the condition, quality, value, performance, physical properties, or any other aspect of the C.O.M.; and (2) Haworth shall have no liability for any damages, injuries, or losses to the Customer or to any third party that shall be caused by any C.O.M., and the Customer shall hold Haworth harmless for all such liability.

### 3. Valid/Complete Purchase Order

The following information is required in order to process an order with Haworth:

#### a. Customer Information

- i. **Sold To:** Legal name, complete address (if Haworth is to bill the end user, provide end user Purchase Order made out to Haworth, Inc., Haworth, Ltd.) and phone and fax number.
- ii. **Ship To:** Legal name and address.
- iii. **Purchase Order Number:** From the party Haworth will be billing.
- iv. **Authorized Signature:** All Purchase Orders must be signed by a duly authorized representative if a signature line is present. Electronically transmitted Purchase Orders will be accepted without a signature if dealer billed and the dealer has an electronic purchase payment agreement on file.
- v. **Contact Name and Phone Number:** Person Haworth should contact with any questions regarding the order.
- vi. **Shipping Contact:** Name and phone number of person to be contacted regarding shipping and delivery matters.
- vii. **Tagging Instructions:** This information will appear on all documentation received from Haworth including: cartons, acknowledgments, and invoices.
- viii. **Price Agreement or National Sales Agreement Number**
- ix. **Product Total:** Net dollars.
- x. **Installation, Design, Project Management, and/or Service Fees**

#### b. Product Information

- i. **Quantity**
- ii. **Product Numbers**
- iii. **Colors**
- iv. **Specials:** Specify special part number for new special products.
- v. **Customer's Own Material:** Order entry code, manufacturer, pattern, and color.

- vi. **Approval Drawings:** An authorized signature by a duly authorized representative is required for shop drawings when applicable.

- vii. A deposit may be required for custom materials.

#### c. Order Confirmation

All orders will be acknowledged.

## B. Pricing Policies

### 1. Terms of Payment

Terms of payment and credit limits will be established based on financial information. Standard payment terms on open credit are net thirty (30) days from invoice date. Advance payments or other payment security may be required by Haworth. The account balance must be at or below the credit limit and current at all times (no past-due balances). Haworth reserves the right to delay or cancel any delivery to a Customer whose Haworth account balance is over the credit limit and/or past due. For walls and floors a deposit will be required.

### 2. Terms of Credit

Customer hereby authorizes Haworth to obtain such credit reports, financial information or other information as Haworth may request, including, without limitation, credit information from any financial institutions or others having a business relationship with the Customer. Customer hereby authorizes any credit references to answer Haworth's inquiries and provide such credit information and documentation as Haworth may request.

The Customer hereby releases and holds Haworth harmless for any inconvenience whatsoever, caused by any temporary or permanent withdrawal or restriction of credit privileges hereunder, or the enforcement of any of the provisions contained in this paragraph.

### 3. Past-Due Charges

Past-due balances will be increased by a maximum of 1.5% per month, or 18% annually, without forfeit of Haworth's right to immediate payment.

### 4. Applicable Prices

**The price of any product sold to Customer by Haworth will be based upon the North American Price List (Catalog).**

Prices and discounts are subject to change without notice or approval. In the event of an adjustment to pricing, National Sales Agreement (NSA) Customers will be notified in advance according to the terms of the NSA.

Applicable prices and currency exchange rates are those in effect at the time of the RECEIPT of an ORDER; Haworth reserves the right to use the published pricing effective at the time of shipment, if the requested delivery date is more than 120 days after the order receipt date.

# North American Terms of Sale

Haworth Flooring products are sold using the North American price list in US dollars. Currency exchange rates at the time of the transaction will be used to convert the USD amount into the alternate currency. Should the currency exchange rate between the USD and alternate currency change between a quote and the receipt of an order, the alternate currency amount will also change to equal the current, equivalent USD amount.

## 5. C.O.M. (Customer's Own Material) Charges

Refer to appropriate Customer's Own Material (C.O.M.) form for applicable surface material charges.

## 6. Taxes

Haworth prices do not include customs duty, sales, use, value added or similar taxes. Any federal, state/provincial or other taxes or assessments based upon the sale or delivery of products or services sold applicable to the customer at present or later imposed by federal, state/provincial or municipal agencies, shall be added and paid by the customer. Customer is responsible for all such taxes.

**NOTE:** For all countries a valid sales tax exemption certificate must be approved by and on file with Haworth prior to product shipment. Otherwise, sales tax will be due and payable to Haworth when such tax is invoiced to Customer.

## 7. Services

If, as a result of Customer request, the Haworth dealer or Haworth subsidiary provides planning/design services, storage, project management, special handling, set-up, installation and/or other services, the Customer will be charged at the local Haworth dealer/subsidiary's prevailing rates.

## 8. Termination by Haworth

Haworth may immediately terminate an order upon written notice in the event bankruptcy or insolvency proceedings are instituted by or against the Customer, or the Customer is adjudicated as bankrupt, becomes insolvent, makes an assignment for the benefit of creditors, or proposes or makes any arrangements for the liquidation of its debts, or a receiver or receiver and manager is appointed with respect to all or any part of the assets of the Customer.

## C. Shipping and Delivery

Haworth will have the right to determine the method of shipment and routing of product.

This section does not apply to any of Haworth's Flooring products. All Haworth Flooring products are sold freight collect.

If, for any reason, a delivery has to be made to an intermediate location (i.e. a location other than the "Ship To" location noted on the order or ultimate end user location), all handling and re-delivery costs incurred would be at the Customer's expense.

### 1. U.S.A. - Contiguous

All deliveries will be CPT (Carriage Paid To) (ICC Incoterms 2010) Haworth's manufacturing facilities or distribution centers. Freight charges will be prepaid by Haworth on all orders to locations within the continental United States. Customer bears all risk of loss or damage to the goods when they are placed on Haworth's means of transport.

### 2. U.S.A. - Non-contiguous (Alaska, Hawaii and Puerto Rico)

All deliveries will be CIF (Cost, Insurance and Freight) (ICC Incoterms 2010). Haworth's catalog prices include ocean freight and insurance to the port of the final destination. Haworth has the right to determine the carrier, method of shipment and routing. Haworth will contract with the insurer and provide minimal insurance coverage (CIF @ 110%) made payable to the Customer. Customer is responsible to obtain greater insurance if so desired.

Customer bears all risk of loss or damage to the goods when the goods are effectively at the disposal of the Customer on board the vessel at the named port of destination. Proof of delivery is a clean on board bill of lading. Customer will be responsible for all on-carriage from the receiving port to the final destination.

### 3. Canada

All deliveries will be DDP (Delivered Duty Paid) (ICC Incoterms 2010). Haworth's catalog prices include delivery to Customer's named place, not unloaded from any arriving means of transport. Customer bears all risk of loss or damage to the goods when they are delivered to the Customer's named facility not unloaded. Haworth will assume responsibility to file all freight claims with the carrier for any loss/damage which may occur while product is in transit, and will promptly repair or replace any damaged or lost product. Haworth requires the Customer to report all freight damage and/or loss to both the carrier and to Haworth.

**NOTE:** Under all delivery terms (U.S.A. and Canada), any additional expense resulting from Customer's request for expedited transportation, special services, packaging, handling, routing, and/or shipping method will be billed to Customer.

### 4. Mexico

All deliveries will be DAP (Delivered to Place) (ICC Incoterms 2010). Haworth's catalog prices include freight charges for normal surface transportation to a United States point of exportation within the 48

contiguous states. Haworth has the right to determine the carrier, method of shipment and routing.

Customer bears all risk of loss or damage to the goods when the goods are delivered to the named United States point of exportation. Haworth will provide customs clearance facilitation and arrangement of local delivery through an Authorized Dealer in Mexico, on a separately negotiated basis. Otherwise the Customer will be responsible for all customs clearance formalities and on-carriage from the United States point of exportation to the final destination in Mexico.

### 5. Delivery Dates and Delay

If Haworth cannot deliver products as scheduled due to causes beyond its reasonable control (such as casualty, labor disputes, or accident; inability to obtain necessary labor, material or transportation; or changes requested by the Customer), the delivery date will be extended to compensate for the delay as determined by Haworth.

### 6. Delivery Shortages and Damage

Product shortages and damage must be noted on delivery receipts at the time of delivery and reported to the carrier for correction.

Claims against Haworth for shortages, errors, or damage must be made within ten (10) days of the date of delivery or the Customer waives the right to make such a claim. Signed Bill of Ladings or Delivery Receipt must be sent in with claims. See the Haworth/Haworth Dealers Roles and Responsibilities document for further details.

### 7. Storage

Haworth may transfer product to storage at the Customer's risk and expense if the Customer is unable or unwilling to take delivery of product as originally scheduled. Upon such transfer to storage, the Customer assumes risk of loss. Haworth will invoice the Customer for storage fees and the Customer will make payments in accordance with Haworth's standard payment terms.

# North American Terms of Sale

## D. General Terms

### 1. Governing Law

For products purchased for delivery in the U.S. pursuant hereto, this Agreement shall be governed by and construed according to the laws of the State of Michigan. Where Products are purchased for delivery in Canada pursuant hereto, this Agreement shall be governed by and construed according to the laws of the Province of Alberta. In either case, the parties attorn to the exclusive jurisdiction of the courts of Michigan and Alberta, respectively for the purpose of hearing any disputes arising under this Agreement or with respect to any Products sold pursuant hereto, and agree that the provisions of the United Nations Convention on Contracts for the International Sale of Goods and any other provision or law which would have the effect of applying the laws of any jurisdiction other than Michigan or Alberta, as the case may be, shall be excluded.

### 2. Force Majeure

In the event that the performance of Customer or Haworth or its participating dealer assignee(s) would be prevented, restricted, interfered with or rendered commercially impracticable by reason of Force Majeure, then upon the giving of notice to the other parties, the party affected by the Force Majeure shall be excused from performing hereunder until the Force Majeure no longer prevents, restricts, interferes with, or renders such performance commercially impracticable.

"Force Majeure" shall mean: fire, explosion, breakdown of plant, epidemic, hailstorm, snow/ice storms en route, hurricane, tornado, cyclone, flood or power failure; war, revolution, civil or military disturbances, acts of public enemies, acts of terrorism, blockade or embargo; any law, order, proclamation, regulation, ordinance, demand or requirement of any applicable governmental authority or any subdivision, authority, or representative of any such government; labor difficulties, including without limitation, strikes, slowdowns, picketing or boycotts; or difficulties beyond Haworth's reasonable control in obtaining necessary raw materials, labor, fuels and electric power, components or facilities, and any other circumstances beyond the control of the party affected.

### 3. Delays by Customer

Where Haworth has not received adequate site dimensions, Product specifications, shipping information, installation particulars or other information required by Haworth to permit the efficient manufacture of any Products, or where site conditions are not in accordance with the Installation Requirements set forth, or are not otherwise suitable to permit effective and efficient installation, the manufacture and/or delivery of Products may be delayed, and such event shall constitute a delay by the Customer. When manufacture, delivery or installation is delayed by the Customer or at the Customer's request: (i) Haworth may, at its option, present the invoice for the full price of the Products to the Customer as then due and payable; (ii) the Customer shall pay to

Haworth all reasonable storage, handling and other reasonable incidental expenses incurred by Haworth in connection with such delay; and (iii) the Customer shall bear all risk of loss or damage to the Products being held by Haworth for the Customer.

### 4. Use and Installation of Products

Haworth recommends that its products be installed by certified, qualified and approved installers according to Haworth's written installation procedures. The Customer agrees to use Haworth products properly; not to remove or alter safety devices, warnings, or operation instructions placed on products by Haworth, and to instruct employees as to the proper care and use of the products according to printed instructions.

### 5. Warranty

Haworth's standard North American Warranty will apply as appropriate. All product line warranty specifics are available in each catalog or upon request.

## E. Services

Service requests for design, installation, relocation, storage, etc. are handled by the local Haworth dealer on a separately negotiated basis. Contact the local Haworth dealer, affiliate or area sales office for more details.

### Scope of Work - Design

Customer acknowledges that the Products to be manufactured or procured by Haworth in connection with the order are or may be custom manufactured for the Customer and that Haworth may be required to perform extensive work in relation to the design and specification of such Products. Where Customer requests that Haworth create as-built drawings or make more than two material revisions to any particular Product design or specification, Customer agrees that Haworth shall be entitled to invoice Customer with respect to such additional work on the basis of Haworth's then prevailing rates for related design and specification services.

### Installation Requirements

Where installation services are to be provided by Haworth, its authorized dealer or subcontractor, a document will be provided setting forth the scope of installation work to be performed (the "Scope of Work") and the price to be charged therefore. Unless otherwise specified in the scope of work, Haworth's installation services are limited to products sold by Haworth with the exception of lighting, under floor electrical and data.

## General Conditions

(a) Sufficient time shall be allocated by the Customer following delivery of Products and prior to Customer's occupation of the premises to allow the installation of all Products during conventional working hours, Monday through Friday, 7:30 a.m. to 4:30 p.m. Where sufficient time is not allocated and Haworth is required or requested to perform installation work outside of such times, overtime charges shall be charged at Haworth's then prevailing rates. (b) Haworth shall be given free and exclusive access to; (i) a loading dock within 150' of the freight elevator or hoist, which loading dock shall be of sufficient size to enable full-size tractor-trailer deliveries to the premises (where required by Haworth); (ii) a freight elevator or hoist of sufficient size and capacity to allow the efficient movement of the Products; (iii) an unobstructed and safe pathway to the area where Products are to be stored or staged; (iv) a secure storage / staging area; (v) convenient trash facilities; (vi) adequate lighting; (vii) a work site that complies with applicable health and safety legislation. Where such areas and facilities are not available, Haworth shall be entitled to bill Customer for all amounts incurred by Haworth for double-handling, product movement, lifting, hoisting, trash removal and any other resulting charges. (c) The installation site shall be free and clear of existing furniture, debris, or other obstructions (including construction in progress) and shall otherwise be in the reasonable opinion of Haworth ready for installation of the Products. Any building where Products are to be installed shall be fully closed in, dry and protected from the natural elements, with temperatures between 40°F and 90°F (4°C and 32°C) and relative humidity not to exceed 70% at all times including receipt of products, during and after installation and shall be adequately heated and/or air-conditioned. Where unusual site conditions exist which impede or prevent the normal installation of any Products, applicable extra charges shall apply at prevailing rates. (d) Haworth's installation pricing is based upon the installation occurring as one continuous delivery and installation project. Phased installation pricing shall be provided by Haworth on a case by case basis. (e) Electrical hardwiring, plumbing and mechanical work is not included and shall be the responsibility of the Customer. (f) Except as may be otherwise specifically indicated, installation pricing does not apply to projects where union labor is required. Where Haworth has provided installation pricing on the basis that non-union labor be utilized, and where Haworth is required to use union labor or it otherwise becomes impractical to use non-union labor, or where Haworth is required by law to use prevailing wages, Haworth shall be entitled to charge the Customer for any cost differential between the anticipated cost of non-union labor and the actual cost of utilizing union or prevailing wage labor. (g) Haworth shall not be responsible for obtaining permits.



# North American Terms of Sale

## Project / Site Conditions

Lateral load bracing is not included in the scope of Haworth's work and shall not be performed by Haworth. In areas where flooring Products are to be installed by Haworth overhead construction must be completed prior to the commencement of such work to avoid damage to the panels and finishes. The existing subfloor must be smooth, mopped clean, free of moisture, dust, dirt and debris. Once installed, the access floor must be maintained in the same manner. The subfloor must have a maximum vertical elevation deviation of 0.375" (10mm) over a horizontal span of 10'-0" (3m), and without discontinuities in floor slope. For greater certainty, the scope of Haworth's installation work in such areas shall not be deemed to include any work required to level such subfloor, remove protrusions, remove pre-existing floor coverings or adhesives, or any other work which is required to remedy any conditions which may impede the efficient installation of flooring. Except as may be otherwise specifically indicated in the order, installation pricing for flooring Products and the Scope of Work in relation thereto shall not include any work required to remove and replace floor panels following their initial installation to provide tradespersons or others with access to the underpanel cable management cavity. In areas where movable walls are to be installed, all flooring (including carpeting) and ceiling components (including dropped ceiling grid components) shall be fully complete and ready for the installation of the movable wall products. Further, the existing floor (or other surface on which the movable wall panels are to be installed) shall have a maximum vertical deviation of 1.25" (30mm) and the dropped ceiling grid shall have a maximum vertical deviation of 0.375" (10mm) from the specifications to which such movable wall panels were designed and manufactured (collectively the "Permitted Tolerances"), and shall otherwise comply with any site condition assumptions made known to Haworth prior to the manufacture of such Products (the "Site Assumptions"). Where the Permitted Tolerances or Site Assumptions are not strictly adhered to or met, additional charges may be incurred in connection with site remediation and/or the modification or remanufacture of affected movable wall products, together with all resulting shipping and labor charges at Haworth's then prevailing rates for such Products and services.

## Installation Change Orders

Where Customer requests work to be performed or materials to be provided which are not contemplated in the Scope of Work, or Customer otherwise requests Products or services not contemplated in the order (collectively "Extras"), prior to providing such Extras Haworth reserves the right to require the Customer to provide and sign a written Purchase Order or Change Order acceptable to Haworth describing the Extras and the amounts to be charged therefore, and the Customer agrees to pay such charges.

## Entire Agreement

The order and this Agreement (including applicable Schedules) constitute the sole agreement between the parties and supercede any prior understanding or written or oral agreements between the parties (excluding National Sales Agreements). No waiver of any of the provisions of these Standard Terms and Conditions shall be binding on Haworth unless expressly agreed in writing.

**Revision Date: June 1, 2015**

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# PRODUCT NON-OBSOLESCENCE AND WARRANTY POLICY

This North American Haworth Product Non-Obsolescence and Warranty Policy (the "policy") applies to products manufactured after May 8, 2015. For products manufactured before this date please refer to the policy published in the NA Price List when purchased or contact your local Authorized Haworth Dealer. All Haworth products are warranted for 24 hour / 7 day use over the length of the Applicable Warranty Period as set forth below.

Haworth, Inc. or Haworth, Ltd., (each called "Haworth") will make a good faith effort to maintain product compatibility within our various generations of integrated product platforms to provide our customers with spaces that adapt to change. Under our non-obsolence policy, we commit to provide our customers with products of comparable function or operational characteristics for a term equal to the Applicable Warranty Period. Haworth fabrics and finishes must be updated periodically to maintain the market appeal of our products and respond to the demands and changing preferences of our customers. As a result, we or the manufacturer may discontinue some fabrics and finishes before expiration of the Applicable Warranty Period.

If a new product purchased or leased from Haworth or from an Authorized Haworth Dealer proves to be defective (as defined below) while the product is still in the possession of the initial purchaser or lessee and if they, within the Applicable Warranty Period, inform Haworth of the defect by contacting the local Authorized Haworth Dealer, then, except as provided below, Haworth will, at Haworth's option, either repair or replace the product, at Haworth's expense, or refund the purchase price of the product. Except as provided below, a product shall be considered "defective" if Haworth finds that it is defective in material or workmanship and if the defect materially impairs the use of the product to the purchaser or lessee. The applicable warranty period begins on the day the product is manufactured. If a product that the purchaser or lessee references in a notice of defect was not installed by a Haworth Certified installer and/or reconfigured by a Haworth-trained installer, then the product may not be considered defective and Haworth will not be obligated to repair or replace it or to refund its price.

## PRODUCTS / APPLICABLE WARRANTY PERIOD

### LIFETIME

All Haworth products are warranted for lifetime *except products, components and materials described below:*

### TWELVE YEARS

All Haworth NA manufactured seating is warranted for 24/7 multiple shift use by persons up to 325 lbs and includes the framework, mechanisms, seating foam, seat & back mesh and seating glides & casters.

All wood or wood framed products.

### TEN YEARS

All wall products (excluding soft close door mechanisms warranted for Two Years), electrical components (excluding Power Base™ AI, USB receptacles and workware products), electrical accessories, fixed task lighting (excluding LED lighting), adjustable keyboard pads, monitor arms and products that are at any time used in a classroom or educational environment (other than administration areas) *except as limited or described below:*

### FIVE YEARS

Fabric scrims and fabrics rated Heavy Duty (A) under the Association of Contract Textiles Guidelines, leather, vertical use markerboard laminates, user-adjustable worksurface mechanisms, gel arm caps, thermofused laminates, slow close mechanisms, LED lighting, Power Base™ receptacles with USB charging outlets, electronic ballasts used in task lighting, horizontal glass or thermoplastic table assemblies and Systems Accessories.

### THREE YEARS

Power Base AI Electrical products, workware™ products, Hoop products (excludes any warranty for surface damage such as scratches, dents or abrasions), plastic ultraviolet light color fastness and fabrics rated General Contract (a) under the Association of Contract Textiles Guidelines.

### ONE TO FIVE YEARS\*

Products that are manufactured outside North America and sold into the North American market.

### ONE YEAR

Horizontal use markerboard laminate, Openest™ Plume Screens, soft palm rest, mouse pad insert and translucent edging.

Haworth "Specials" products that involve simple modification of a standard based product will be warranted for the same period as the standard catalog product it is based on. Haworth "Specials" products that deviate from standard catalog product in the form of features, construction, function, or aesthetic will be warranted for 1 year.

All software is without warranty of any kind, either expressed or implied.

All service parts are warranted for two years or the remaining balance of the assembly's original warranty period, whichever is longer.

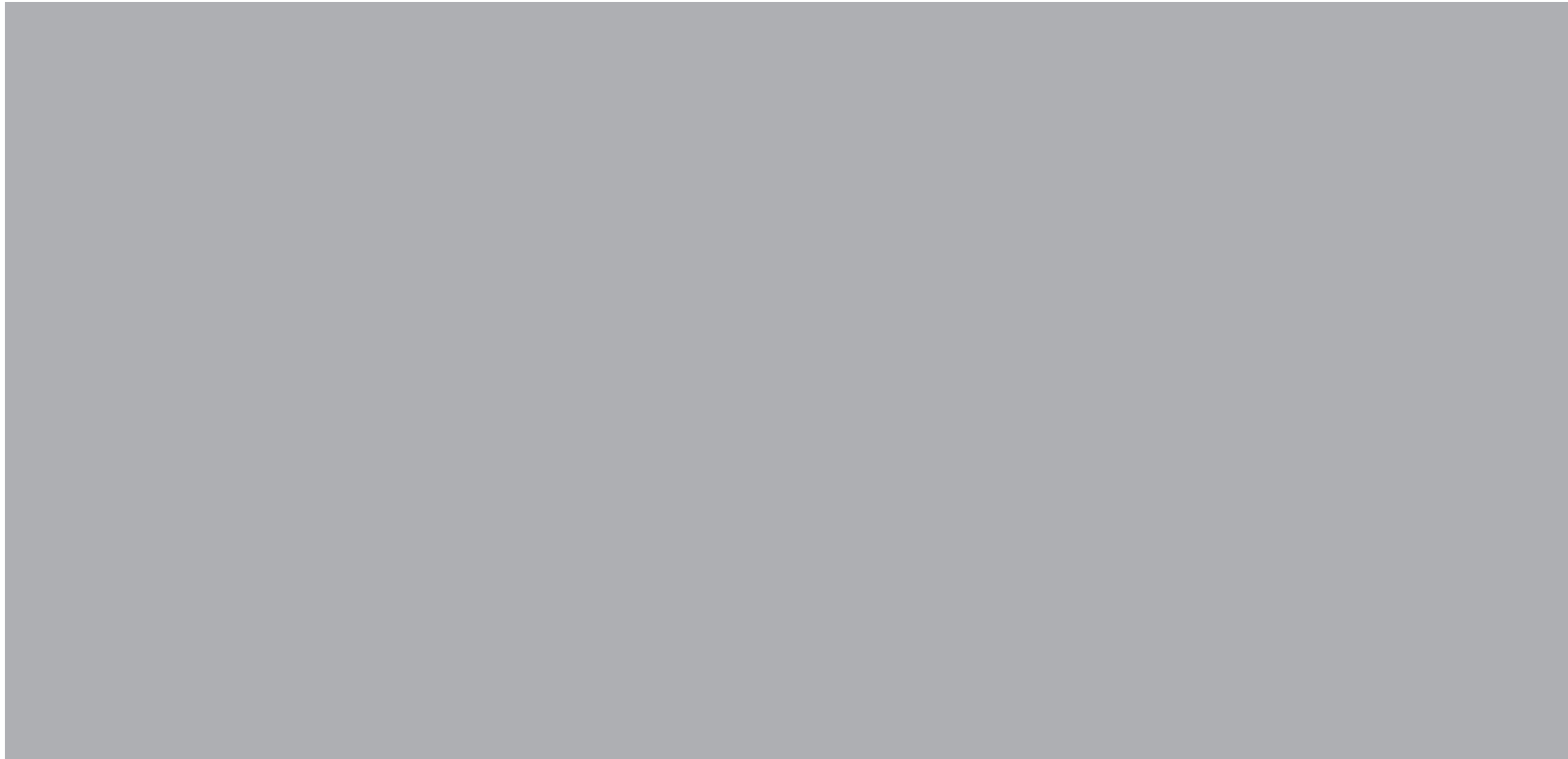
\*The Applicable Warranty Period for each such product is specified in Haworth's price list for the product.

A product will not be considered to be defective, and Haworth will not repair, or replace it or refund its price if the product (1) is a consumable product, such as a lamp; (2) is "Customer's Own Material" (i.e. material specified by the purchaser or lessee that is not a standard Haworth product offering, such as Haworth Alliance fabrics); (3) is not installed and used as recommended in Haworth's written specification, installation, care, maintenance and user guides; (4) has been otherwise misused or suffered abusive damage or (5) is a product that is manufactured by a third-party supplier from whom Haworth purchases it for resale without incorporating it into Haworth product (in which case Haworth will assign to the purchaser or lessee any warranty that the manufacturer provides), unless otherwise specified by Haworth in writing. At all times the Covered Product must have been located in a building that is (i) dry, fully closed-in and protected from the natural elements, and (ii) adequately heated, ventilated and air conditioned in order to maintain an internal temperature between 40°F and 90°F (4°C and 32°C) and relative humidity levels between 25% and 55%.

A defect in material or workmanship does not include damage to a product, or failure of a product to operate or perform properly or to maintain appearance, caused by (a) normal wear and tear; (b) an Act of God or transportation; (c) a product alteration made without Haworth's express written authorization; (d) the natural variation of color, grain or texture found in wood and leather; (e) the natural aging found in materials such as wood, fabric and leather which results in colors shifting during use; (f) dye lot variations in fabric, leather or wall covering (g) the natural patina of leather during use; (h) "puddling" of leather or faux leather; or (i) reverse crocking of dyes from clothing onto our seating materials.

EXCEPT AS STATED ABOVE, HAWORTH DOES NOT MAKE A WARRANTY AS TO ANY PRODUCT AND, IN PARTICULAR, DOES NOT MAKE A WARRANTY OF MERCHANTABILITY OR OF FITNESS FOR A PARTICULAR PURPOSE. Product repair or replacement or refund of the price, at Haworth's option, in accordance with this Policy, is the purchaser's or lessee's exclusive remedy for a product defect. Haworth shall not have tort liability with respect to a product, and Haworth shall not be liable for any consequential, economic, indirect, special, punitive or incidental damages arising from a product defect. Haworth shall not be liable for repair or product placement due to improper installation or any defect in materials used for installation which are not manufactured, sold or supplied by Haworth.

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