

Sole Source Criteria and Required Documentation
Vendor Letter

1. VersaCare is an FDA approved, Class II Medical Device, which has been uniquely designed for the cardiopulmonary rehabilitation programs. We have proprietary data that allows patients to be continuously EKG monitored during their exercise sessions and provides the following:
 - a. Automatic capture of High and Low Heart Rate
 - b. Trending of HR, BP, Blood Sugars, Weight, RPE, RPD, THR, etc.
 - c. Retention of all EKG's
 - d. Associating and Labeling EKG's to Exercise Devices
 - e. Patient specific Target Heart Rates
 - f. Integrated Outcomes Package
 - g. Customizable patient forms
 - h. "One and Done" charting system, all forms are linked to all other forms
 - i. 30-Day Progressive Individual Treatment Plans
 - j. All forms may be electronically signed
 - k. Unique electronic signature for all team members
 - l. HIPAA Audit Trail
2. Data flowing into VersaCare's compliance section and outcomes program eliminates the need to create and maintain many data points required to be compliant with Medicare and AACVPR guidelines. This provides a more efficient workflow.

VersaCare participates in the AACVPR registry, both pulmonary and cardiac. Data can be sent to the Registry with a single click.

VersaCare is fully interfaceable with EMR's. To date we have completed over 1,000 interfaces.

3. VersaCare is only available through ScottCare. No other vendor or reseller is authorized as a reseller.