

March 22, 2022

To Whom It May Concern:

SonoSim® creates, sells, and markets the SonoSim® Ultrasound Training Solution, the Easiest Way to Learn Ultrasonography®. The SonoSim® Ultrasound Training Solution's unique and patented approach overcomes historical barriers to ultrasound training and assessment.

Product Overview

The SonoSim® Ultrasound Training Solution provides asynchronous learning, self-assessment, and student progress tracking. It is the only ultrasound training solution on the market that leverages its scalability/accessibility to support multiple users at one time. The five main components include: cloud based training courses, online knowledge assessments, hands-on scanning within the SonoSimulator®, SonoSim LiveScan®/SonoSim® CaseBuilder & the Performance Tracker.

Ease of Access

SonoSim's comprehensive ultrasound training platform is unique; it does not at require a real ultrasound machine, an instructor, or bulky equipment. The SonoSim® Ultrasound Training Solution is turnkey, portable, and has a built-in ultrasound expert for image acquisition and image interpretation support anytime. This enables instructors to focus more on hands-on scanning, and allows users to learn at their own pace.

SonoSim Didactic Courses

SonoSim has the largest library of learning Modules available on the market. Additional Modules are always in development to add courses that are relevant to today's market needs and demands. Modules are cloud-based and can be accessed anywhere there via the internet.

Real Patient Images/Scanning Techniques

Although most simulators utilize computer generated 3D images, SonoSim provides access to thousands of real patient ultrasound images with and without pathologic conditions. Learners position the SonoSim® Probe in an imaging window and then orient the Probe to acquire the images, mimicking real life scenarios. This differentiates our product from other simulators on the market.

SonoSim LiveScan®

SonoSim LiveScan® instantly transforms live volunteers and manikins into ultrasound training cases with real pathologic conditions. Clients can use existing resources to economically enhance the



learning experience. SonoSim LiveScan® allows users to integrate ultrasound cases into medical decision scenarios, enhancing the realism of the training exercise.

Cost

SonoSim delivers a complete ultrasound training solution, unique in the market. If one compares only the SonoSimulator aspect of SonoSim with other ultrasound simulators on the market, SonoSim price points are significantly lower. SonoSim products yield greater value for clients. The cost of the all-inclusive SonoSim® Premium Edition is lower than that of most competitors' basic simulator models. SonoSim prides itself on offering an affordable ultrasound training solution.

<u>Legal</u>

The SonoSim® Ultrasound Training Solution is a sole source product, manufactured, sold, and distributed in the United States of America exclusively by SonoSim, Inc (US Patent Nos 8,480,404, 8,297,983, 9,870,721, 10,026,338, 10,380,919, 10,380,920, 10,726,741, and 10,896,628).

As the sole developer and manufacturer of the SonoSim® Ultrasound Training Solution, SonoSim, Inc. reserves the exclusive right to market and sell this product.

SonoSim products may only be purchased directly from SonoSim, Inc, or as listed on ECAT and GSA schedules. There are no additional agents or dealers authorized to represent SonoSim in the USA.

There is no other like item or product available for purchase that would serve the same purpose or function as the SonoSim® Ultrasound Training Solution.

Sincerely,

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