



Response to Emergency Fuel

RFP # 3120002221

Part III- Fee Schedule

<u>Size</u>	Double Walled Tank	<u>Mobilization</u>	<u>Guarantee</u>
	<u>Minimum One Week Charge</u>	<u>Charge</u>	<u>monthly Charge</u>
550	\$ 750	\$ 500	\$ 100
1,000	\$ 900	\$ 1,500	\$ 150
2,000	\$ 1,250	\$ 2,000	\$ 350
4,000	\$ 3,500	\$ 3,000	\$ 750
8,000	\$ 6,000	\$ 5,000	\$ 1,000
18,000	\$ 35,000	\$ 7,000	\$ 2,000

Additional Charges

Labor loading charge and relocation charge is \$150 per hour plus lifting charge. Overtime applies

Delivery charge and relocation charge is \$150 per hour round trip.

Rental Charges include pump, filter, hose, and meter

Generators can be provided at cost plus 25%

Fueling Equipment		<u>Hour</u>	<u>Day</u>
<u>Equipment</u>	<u>Type</u>		
Truck	Bobtail	\$ 250	\$ 6,000
Truck	Tanker	\$ 250	\$ 6,000
Truck	Bobtail- Propane	\$ 250	\$ 6,000
Trailer	1,000 gallon	\$ 200	\$ 4,800
Highwater Truck	1,200 gallons	\$ 300	\$ 7,200
Pickup	with 150 gallon tank in bed	\$ 175	\$ 4,200

Minimum 2 day charge applies for deployment of trucks. Charges do not include fuel dispensed

Based on our experience in responding to emergency events we believe the best approach in meeting the scope requirements in 2.1 is to provide a combination of double walled ground tanks as well as primary use of bobtrucks and transports in those 5 locations. Charges include certified Hazmat driver

Labor		
<u>Name</u>	<u>Type</u>	<u>Rate</u>
Hose Wrangler	Fueling Labor	\$ 800/Day
Site Manager	Management at State work areas	\$175/hours worked
Executive	Ownership level logistics	\$250/hours worked
Per Diem	Per onsite employee	\$175/day

-For any Event in which SFS is engaged to perform services and provide certain equipment and labor, customer will provide reasonable housing and meal accommodations for all of SFS's drivers and any other SFS employees deployed for the Event. Customer agrees that the quality of such accommodations shall be the same as are being made available to customer's employees or agents.

-In the event no housing and food are provided for SFS employees/contractors, SFS will invoice customer for a per diem of \$175 per day per person. In the event housing is provided but no food or no housing but food is provided, SFS will invoice customer for a per diem of \$100 day

<u>Product</u>	<u>Various</u>
Gas (E-10)	Average cost from point of origin, plus any applicable taxes, plus \$0.05
Road Diesel	Average cost from point of origin, plus any applicable taxes, plus \$0.05
Dyed Diesel	Average cost from point of origin, plus any applicable taxes, plus \$0.05
Propane	Mt. Bellevue Cost + \$0.65

Description of Services and Costs

Option 1- State Purchase of Fuel and Storage Fees

Fuel Purchase Cost:	OPIS average Delta Terminal Greenville, MS plus \$.08
Fuel Storage Cost:	100,000 gallons and below= \$.040/gallon/month
	100,001 gallons to 400,000 gallons = \$.035/gallon/month
	400,001 gallons to 800,000 gallons = \$.030/gallon/month
	Over 800,000 gallons = \$.025 gallon/month

* State agency/governing authority owns the fuel and fuels asset and SFS stores and manages it one or more terminal locations if available. State agency/governing authority may sell or take delivery and use the fuel at its discretion. When fuel is pulled any applicable taxes would be charged.

Option 2- Specialty Fuel Services Owned (Fuel Guarantee)

SFS will guarantee a negotiated number of gallons with the State agency/governing authority and guarantee availability of transportation equipment and personnel for the negotiated amount of fuel in exchange for \$.05/gallon/month. The price will be set upon delivery during the emergency, based on that day's purchase price plus any applicable taxes plus \$.10. No Storage fee is collected in this option. Fuel may be sourced from different states. Minimum of 3 year contract required.

Option 3- Truck/Driver Guarantee

- SFS will retain 1 bobtruck for Emergency Events for \$600/month. This plan will guarantee the equipment, driver, and fuel for the initial delivery to staging or facilities for the State during and anticipated or unanticipated Emergency Event. Truck will be equipped with necessary equipment to dispense fuel into vehicles, tanks, generators, etc.
- When a potential "Anticipated Emergency Event" is identified, by either the SFS or the Customer, both parties will communicate appropriately with one another in advance to determine possible fuel needs and delivery schedules. Fuel will be dispatched within 24 hours of receiving approval or notification from Customer's Project Manager or other authorized Customer contact.
- When an "Unanticipated Emergency Event" occurs with no warning, Customer and SFS will immediately communicate in order to assess fuel needs at any of Customer's facilities. SFS will dispatch necessary trucks within 24 hours of receiving approval or notification from Customer's Project Manager or other authorized Customer contact.

- Customer's failure to inform SFS within 6 hours of being contacted, of its decision to dispatch trucks regarding an EmergencyEvent, could potentially result in the equipment not being available within the agreed on time periods.
Standard rates above apply once approval is given to dispatch trucks and fuel.

Option 4- Tank Guarantee (3 year commitment)

- SFS can purchase, store and guarantee the delivery of any number of tanks listed above with necessary pumps, hoses, meters, technology, etc.
- Without guarantee tank can be provided based on availability and a best effort plan