

# Notice of Intent to Certify Sole Source

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**To:** Interested Parties

**From:** Ellen Swoger  
CIO, Applications

**Date:** October 7, 2022

**Re:** Sole Source Certification Number 9521 VersaCare Cardiopulmonary Monitoring Test System

**Contact Email Address:** [solesource@umc.edu](mailto:solesource@umc.edu)

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## Sole Source Certification Award Details

Regarding UMMC Sole Source Certification Number 9521 for VersaCare Cardiopulmonary Monitoring Test System, please be advised that UMMC intends to award the purchase of the VersaCare Cardiopulmonary Monitoring Test System, to ScottCare Cardiovascular Solutions as the sole source provider. VersaCare is an FDA approved, Class II Medical Device, which has been uniquely designed for the cardiopulmonary rehabilitation programs. It has proprietary data that allows patients to be continuously EKG monitored during their exercise sessions. Data flowing into VersaCare's compliance section and outcomes program eliminates the need to create and maintain many data points required to be compliant with Medicare and American Association of Cardiovascular and Pulmonary Rehabilitation (AACVPR) guidelines. VersaCare is interfaced with EPIC. This test system support for that software that can only be provided by ScottCare Cardiovascular Solutions as VersaCare software is proprietary software created by ScottCare Cardiovascular Solutions. This is the only solution that offers a test system environment.

UMMC issues this notice in accordance with Mississippi state law, policy, and procedures for sole source procurements.

## Sole Source Criteria

1. Where the compatibility of equipment, accessories, or replacement parts is the paramount consideration (and manufacturer is the sole supplier).
2. Where a sole supplier's item is needed for trial use or testing.
3. Where a sole supplier's item is to be required when no other item will service the needs of UMMC.

## Schedule

Task	Date
First Advertisement Date	October 13, 2022
Second Advertisement Date	October 20, 2022
Response Deadline from Objectors	October 27, 2022 at 3:00 p.m. Central Time
Notice of Award/No Award Posted	Not before October 27, 2022

## Project Details

**1. Describe the commodity/service that the agency/institution is seeking to procure:**

ScottCare provides a test system for their Cardiac Rehab software that will allow the UMMC Department of Information Services (DIS) to test VersaCare system and EPIC in a non- production environment. This will help detect any issues with new releases or program changes before placing on our production system / equipment. ScottCare provides test environments for both their VersaCare Cardiopulmonary Monitoring Product as well as their EHRPipe and HL7 interface engine. Both products are proprietary to ScottCare.

**2. Explain why the commodity/service is the only one (1) that can meet the needs of the agency/institution:**

UMMC DIS requires a test system in order to test all integrations and upgrades in a test environment prior to go-live in production. Without a test system, there is a risk to our current Production system. We also test extensively before each Epic upgrade twice a year.

**3. Explain why the source is the only person or entity that can provide the required commodity/service:**

ScottCare Cardiovascular Solutions is the manufacturer of this software and does not have resellers. See supporting letter from ScottCare Cardiovascular Solutions, Attachment A.

**4. Explain why the amount to be expended for the commodity/service is reasonable:**

The estimated amount to be expended is for the purchase of test system for VersaCare software is **\$33,000.00, for three years**. Please be advised that UMMC will determine if additional enhancements, upgrades, support, or equipment are within scope during the certification period and may increase the spending authority accordingly. Should ScottCare Cardiovascular Solutions change their name during this certification period, then UMMC will determine if a recertification is necessary. This amount is within the expected price range for these products.

**5. Describe the efforts that the agency/institution went through to obtain the best possible price for the commodity/service:**

Through market intelligence, UMMC was able to negotiate best pricing for these products. All applicable discounts were explored and applied.

### **Submission Instructions and Format of Response from Objecting Parties**

Interested parties who have reason to believe that the test system for VersaCare Software, (hereafter, “Products”) should not be certified as a sole source should provide information in the Vendor Form for the State to use in determining whether or not to proceed with awarding the sole source ScottCare Cardiovascular Solutions. The Vendor Form may be found at <http://www.dfa.state.ms.us/Purchasing/documents/ObjectiontoSoleSourceDetermination.pdf>.

Objections must include the certification in Attachment B.

Comments will be accepted at any time prior to Thursday, October 27, 2022 at 3:00 p.m. (Central Time) to [solesource@umc.edu](mailto:solesource@umc.edu). Responses may be delivered via email to [solesource@umc.edu](mailto:solesource@umc.edu). UMMC WILL NOT BE RESPONSIBLE FOR DELAYS IN THE DELIVERY OF RESPONSES. It is solely the responsibility of the Interested Parties that responses reach UMMC on time. Responses received after the deadline and responses that lack all required information will be rejected. UMMC reserves the right to inspect Interested Party’s commodity for comparison purposes.

If you have any questions concerning the information above or if we can be of further assistance, please contact [solesource@umc.edu](mailto:solesource@umc.edu).

Attachment A: Vendor Correspondence

Attachment B: Objection Certification

Attachment B

**SUBMITTED IN RESPONSE TO**

**Sole Source Certification No. SS 9521**

**Accepted until Thursday, October 27, 2022 at 3:00 p.m.**

I certify that the information contained in this objection is true and accurate to the best of my knowledge. I understand that UMMC will investigate all statements made in this objection and that any false or misleading information provided may result in adverse action.

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Objector Name

Objector's title