

# Notice of Intent to Certify Sole Source

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**To:** Interested Parties

**From:** Ellen Swoger  
CIO, Applications

**Date:** December 28, 2022

**Re:** Sole Source Certification Number 9542 RedSail Database and Application Migration and Software Support

**Contact Email Address:** [solesource@umc.edu](mailto:solesource@umc.edu)

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## Sole Source Certification Award Details

Regarding UMMC Sole Source Certification Number 9542 for RedSail Database and Application Migration and Software Support, please be advised that UMMC intends to award the purchase of RedSail Database and Application Migration and Software Support, to RedSail Technologies, LLC., as the sole source provider of all RedSail software products.

UMMC issues this notice in accordance with Mississippi state law, policy, and procedures for sole source procurements.

## Sole Source Criteria

1. Where the compatibility of equipment, accessories, or replacement parts is the paramount consideration (and manufacturer is the sole supplier).
2. Where a sole supplier's item is needed for trial use or testing.
3. Where a sole supplier's item is to be required when no other item will service the needs of UMMC.

## Schedule

Task	Date
First Advertisement Date	January 6, 2023
Second Advertisement Date	January 13, 2023
Response Deadline from Objectors	January 20, 2023 at 3:00 p.m. Central Time
Notice of Award/No Award Posted	Not before January 20, 2023

## Project Details

**1. Describe the commodity/service that the agency/institution is seeking to procure:**

Enterprise Service Manager software, migration and configuration of four QS/1 servers to a new, supported Windows Server Operating System by QS/1 or RedSail technical Support staff. This software migration and configuration services by QS/1 / RedSail Technical staff will allow us to migrate the QS/1 Pharmacy system over to a newer, supported Microsoft Windows Server Operating System.

**2. Explain why the commodity/service is the only one (1) that can meet the needs of the agency/institution:**

RedSail software needs to be re-installed on four (4) new servers, configured, and databases migrated to the new servers. In addition, monthly software support will be provided by RedSail. RedSail does not authorize any third party to provide technical support for any of its products. UMMC needs to ensure that this is done correctly to minimize any disruptions to Retail Pharmacy operations, post-migration.

**3. Explain why the source is the only person or entity that can provide the required commodity/service:**

RedSail Technologies, LLC is the sole source of all RedSail software products and does not authorize any third party to provide technical support to any of its products. See supporting letter from RedSail Technologies, LLC., Attachment A.

**4. Explain why the amount to be expended for the commodity/service is reasonable:**

The estimated amount to be expended for the purchase of RedSail Database and Application Migration and software support is estimated to be **\$6,975.00 for three years**. Please be advised that UMMC will determine if additional enhancements, upgrades, support, or equipment are within scope during the certification period and may increase the spending authority accordingly. Should RedSail Technologies, LLC. change their name during this certification period, then UMMC will determine if a recertification is necessary. This amount is within the expected price range for these products.

**5. Describe the efforts that the agency/institution went through to obtain the best possible price for the commodity/service:**

Pricing is compared against available market intelligence and identified discounts are pursued where applicable.

## Submission Instructions and Format of Response from Objecting Parties

Interested parties who have reason to believe that the RedSail Database and Application Migration and software support (hereafter, “Products”) should not be certified as a sole source should provide information in the Vendor Form for the State to use in determining whether or not to proceed with awarding the sole source RedSail Technologies, LLC. The Vendor Form

may be found at

<http://www.dfa.state.ms.us/Purchasing/documents/ObjectiontoSoleSourceDetermination.pdf>.

Objections must include the certification in Attachment B.

Comments will be accepted at any time prior Friday, January 20, 2023 at 3:00 p.m. (Central Time) to [solesource@umc.edu](mailto:solesource@umc.edu). Responses may be delivered via email to [solesource@umc.edu](mailto:solesource@umc.edu). UMMC WILL NOT BE RESPONSIBLE FOR DELAYS IN THE DELIVERY OF RESPONSES. It is solely the responsibility of the Interested Parties that responses reach UMMC on time. Responses received after the deadline and responses that lack all required information will be rejected. UMMC reserves the right to inspect Interested Party's commodity for comparison purposes.

If you have any questions concerning the information above or if we can be of further assistance, please contact [solesource@umc.edu](mailto:solesource@umc.edu).

Attachment A: Vendor Correspondence

Attachment B: Objection Certification

Attachment B

**SUBMITTED IN RESPONSE TO**

**Sole Source Certification No. SS 9542**

**Accepted until Friday, January 20, 2023 at 3:00 p.m.**

I certify that the information contained in this objection is true and accurate to the best of my knowledge. I understand that UMMC will investigate all statements made in this objection and that any false or misleading information provided may result in adverse action.

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Objector Name

Objector's title