

Notice of Intent to Certify Sole Source

To: Interested Parties

From: Kevin Yearick, CIO

Date: December 28, 2022

Re: Sole Source Certification Number 9623 Integrated AVL & GIS Software, Body Camera, In-Car Video, and Mobile Router Police Communications System

Contact Email Address: solesource@umc.edu

Sole Source Certification Award Details

Regarding UMMC Sole Source Certification Number 9623 for Integrated AVL & GIS Software, Body Camera, In-Car Video, and Mobile Router Police Communications System, please be advised that UMMC intends to award the purchase of Integrated AVL & GIS Software, Body Camera, In-Car Video, and Mobile Router Police Communications System, Utility's Rocket™ and EOS™, to Pileum Corporation, as the sole authorized national reseller of Utility's In-car Video System.

UMMC issues this notice in accordance with Mississippi state law, policy, and procedures for sole source procurements.

Sole Source Criteria

1. Where the compatibility of equipment, accessories, or replacement parts is the paramount consideration (and manufacturer is the sole supplier).
2. Where a sole supplier's item is needed for trial use or testing.
3. Where a sole supplier's item is to be required when no other item will service the needs of UMMC.

Schedule

Task	Date
First Advertisement Date	January 2, 2024
Second Advertisement Date	January 9, 2024
Response Deadline from Objectors	January 16, 2024 at 3:00 p.m. Central Time
Notice of Award/No Award Posted	Not before January 16, 2024

Project Details

1. Describe the commodity/service that the agency/institution is seeking to procure:

Pileum is offering an In-Car Video System that will work comprehensively with Utility Body Cameras (EOS) which are currently used by UMMC PD Officers. This product will utilize the Rocket™ in-vehicle video and communications system, Polaris video evidence software, and will fully integrate with the EOS™ body camera system. This product uniquely combines AVL/GIS software, body and in-car video, mobile router communications, and emergency response. The in-car video system, represented by Utility's Rocket™, enables UMMC PD to have fully integrated Mobile Data Terminals (MDTs) in all patrol cars. By having data seamlessly installed alongside the camera system, the Rocket™ ensures a unified platform where AVL/GIS software, video recording, and mobile communications converge. This integration not only streamlines operations but also enhances the efficiency of UMMC PD, providing a comprehensive solution for effective data management and communication within patrol vehicles.

2. Explain why the commodity/service is the only one (1) that can meet the needs of the agency/institution:

Utility's In-Car Video System is the only product with the ability to fully integrate with UMMC PD's current EOS™ body cameras, providing a seamless and cohesive solution for video evidence management. This unique functionality ensures synchronized operation between the Rocket in-car video system and the EOS™ body camera, allowing for simultaneous viewing, searching, and exporting of multiple video sources. Additionally, the exclusivity of Pileum Corporation/Metrix Solutions as the sole authorized national reseller solidifies Utility's position as the only provider with the authority to specify, implement, and service this law enforcement solution.

3. Explain why the source is the only person or entity that can provide the required commodity/service:

Utility Associates, Inc. is the only manufacturer that designs a fully integrated AVL & GIS Software, Body, in-Car Video, and Mobile Router Communications system. Pileum Corporation is the sole authorized national reseller with the authority to specify, implement, and service the solution. See supporting letter from Utility Associates, Inc., Attachment A.

4. Explain why the amount to be expended for the commodity/service is reasonable:

The estimated amount to be expended for the purchase of Utility's Rocket™ in-Car Video and Mobile Router Communications system is estimated to be **\$122,125.00 for three years**. Please be advised that UMMC will determine if additional enhancements, upgrades, support, or equipment are within scope during the certification period and may increase the spending authority accordingly. Should Pileum Corporation change their name during this certification period, then UMMC will determine if a recertification is necessary. This amount is within the expected price range for these products.

5. Describe the efforts that the agency/institution went through to obtain the best possible price for the commodity/service:

Pricing is compared against available market intelligence and identified discounts are pursued where applicable.

Submission Instructions and Format of Response from Objecting Parties

Interested parties who have reason to believe that the Utility's Rocket™ in-Car Video and Mobile Router Communications system (hereafter, "Products") should not be certified as a sole source should provide information in the Vendor Form for the State to use in determining whether or not to proceed with awarding the sole source Pileum Corporation. The Vendor Form may be found at

<http://www.dfa.state.ms.us/Purchasing/documents/ObjectiontoSoleSourceDetermination.pdf>.

Objections must include the certification in Attachment B.

Comments will be accepted at any time prior to Tuesday, January 16, 2024, at 3:00 p.m. (Central Time) to solesource@umc.edu. Responses may be delivered via email to solesource@umc.edu. UMMC WILL NOT BE RESPONSIBLE FOR DELAYS IN THE DELIVERY OF RESPONSES. It is solely the responsibility of the Interested Parties that responses reach UMMC on time. Responses received after the deadline and responses that lack all required information will be rejected. UMMC reserves the right to inspect Interested Party's commodity for comparison purposes.

If you have any questions concerning the information above or if we can be of further assistance, please contact solesource@umc.edu.

Attachment A: Vendor Correspondence

Attachment B: Objection Certification

Attachment B

SUBMITTED IN RESPONSE TO

Sole Source Certification No. SS 9623

Accepted until Tuesday, January 16, 2024 at 3:00 p.m.

I certify that the information contained in this objection is true and accurate to the best of my knowledge. I understand that UMMC will investigate all statements made in this objection and that any false or misleading information provided may result in adverse action.

Objector Name

Objector's title