

Notice of Intent to Certify Sole Source

To: Interested Parties

From: Jennifer Douglas
Administrative Director, Category Management and Procurement

Date: August 18, 2023

Re: Sole Source Certification Number **SS5803** for **wearable birthing simulator with fetal heart monitor and related accessories**

Contact Email Address: solesource@umc.edu

Sole Source Certification Award Details

Regarding UMMC Sole Source Certification Number **SS5803** for a wearable birthing simulator with fetal heart monitor and related accessories, please be advised that UMMC intends to award the purchase to Avkin as the sole source provider.

UMMC issues this notice in accordance with Mississippi state law, policy, and procedures for sole source procurements.

Sole Source Criteria

1. Where the compatibility of equipment, accessories, or replacement parts is the paramount consideration (and manufacturer is the sole supplier).
2. Where a sole supplier's item is needed for trial use or testing.
3. Where a sole supplier's item is to be required when no other item will service the needs of UMMC.

Schedule

Task	Date
First Advertisement Date	August 24, 2023
Second Advertisement Date	August 31, 2023
Response Deadline from Objectors	September 8, 2023 at 3:00 p.m. Central Time
Notice of Award/No Award Posted	Not before September 15, 2023

1. Describe the commodity that the agency is seeking to procure:

The University of Mississippi Medical Center (UMMC) seeks to purchase the Avkin fully-automated, wearable birthing simulator with fetal heart monitor that pairs with an application that will allow downloadable software and a tablet with pre-programmed simulations and the ability for manual control.

2. An explanation of why the commodity is the only one that can meet the needs of UMMC.

The wearable birthing simulator will be used in the UMMC Simulation lab to train students through all phases of labor and delivery, including a multitude of scenarios, such as shoulder dystocia or postpartum hemorrhage, without the need to attend a live birth scenario.

3. Explain why the source is the only person or entity that can provide the required commodity:

Avkin, Inc. is the sole manufacturer of Avbirth-related consumable product. Avkin is the only vendor who provides such a product. See supporting letter from Avkin, Attachment A.

4. Explain why the amount to be expended for the commodity is reasonable:

The estimated annual amount to be expended for the purchase of the monochrome camera and related accessories is \$60,000.00. This amount is within the expected price range for these products.

5. Describe the efforts that the agency went through to obtain the best possible price for the commodity:

Pricing is compared against available market intelligence and identified discounts are pursued where applicable.

Submission Instructions and Format of Response from Objecting Parties

Interested parties who have reason to believe that the monochrome camera and related accessories, (hereafter, “Products”) should not be certified as a sole source should provide information in the Vendor Form for the State to use in determining whether or not to proceed with awarding the sole source to MBF Biosciences. The Vendor Form may be found at <http://www.dfa.state.ms.us/Purchasing/documents/ObjectiontoSoleSourceDetermination.pdf>.

Objections must include the certification in Attachment B.

Comments will be accepted at any time prior to September 8, 2023, at 3:00 p.m. (Central Time) to solesource@umc.edu. Responses may be delivered via email to solesource@umc.edu. UMMC WILL NOT BE RESPONSIBLE FOR DELAYS IN THE DELIVERY OF RESPONSES. It is solely the responsibility of the Interested Parties that responses reach UMMC on time. Responses received after the deadline and responses that lack all required information will be rejected. UMMC reserves the right to inspect Interested Party’s commodity for comparison purposes.

If you have any questions concerning the information above or if we can be of further assistance, please contact solesource@umc.edu.

Attachment A: Vendor Correspondence

Attachment B: Objection Certification

Attachment A

103 S James St, Newport, DE 19804
(302) 562-2110



February 10, 2023

To whom it may concern:

Sole Source Justification Letter for Avkin Products

As per your request, this letter confirms that Avkin, Inc. is the sole manufacturer of Avtrach, Avcath, Avstick, Avline, Avthor, Avwound, Avbirth and their related consumable products. Avkin, Inc. is also the sole source provider of service and support for Avtrach, Avcath, Avstick, Avline, Avthor, Avwound, Avbirth and their related consumable products. Avkin is the sole and exclusive license holder for the core technology in these products described in and protected under US Patent #9,721,483. (additional patents pending) Products comparable or similar to the Avkin product line using this proprietary technology are not authorized for sale by any other manufacturer.

Please do not hesitate to contact us with any questions regarding the development and integration of our revolutionary technology into your simulation education.

Best Regards,

Amy Cowperthwait



Amy Cowperthwait, APRN,
BC-ACNS, CHSE-A
Chief Executive Officer
302-562-2110
www.avkin.com
103 S James St, Newport, DE 19804

Attachment B

**SUBMITTED IN RESPONSE TO
Sole Source Certification No. SS5803
Accepted until September 8, 2023 at 3:00 p.m.**

I certify that the information contained in this objection is true and accurate to the best of my knowledge. I understand that UMMC will investigate all statements made in this objection and that any false or misleading information provided may result in adverse action.

Objector Name
Objector's title

Date