To whom it may concern,

naviHealth's Care Transitions Platform is not only integral to UHHS's ability to place patients into post-acute care (PAC) settings more quickly, but also to help ensure that those patients are placed in the most appropriate PAC setting. No competing partner offers a similar network of active post-acute providers in the Jackson, MS area. UHHS and naviHealth have partnered to build an ecosystem of engaged PAC partners who share UHHS's vision of providing patient care designed to bothbenefit patients and maximize efficiency.

During the 2017 calendar year alone, UHHS made 38,731 referrals using naviHealth software on behalf of 10,253 patients leaving UHHS for alternate levels of care. 48 of UHHS's largest 49 post-acute partners, accounting for 19,523 of referrals, also subscribe to the platform and depend on naviHealth to receive patient referrals.

Building out and maintaining this network of engaged post-acute providers represents a significant investment by UHHS, naviHealth, and the post-acute partners. A comparable network would take years to rebuild and would cause substantial disruption to any UHHS patient being discharged to an alternate level of care. Additionally, the naviHealth solution is embedded directly into the UHHS's Clinical Workflow – automating many manual tasks and processes. A replacement would require redesigning the clinical workflow, and retraining employees.

We strongly believe that the robustness of the referral network that has been created and the embedded workflow tools in place offer benefits to UHHS that cannot be obtained from any other vendor.

Regards,

The naviHealth Account Team