

# Notice of Intent to Certify Sole Source

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**To:** Interested Parties

**From:** Dr. Paul Veregge  
CIO/CMIO

**Date:** June 21, 2018

**Re:** Sole Source Certification Number **SS9079** for **Warranty Tracker**

**Contact Email Address:** [solesource@umc.edu](mailto:solesource@umc.edu)

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## Sole Source Certification Award Details

Regarding UMMC Sole Source Certification Number **SS9079** for **Warranty Tracker**, please be advised that UMMC intends to award the purchase of the **Warranty Tracker** to **Champion Healthcare Technologies** as the sole source provider of the **Warranty Tracker**.

UMMC issues this notice in accordance with Mississippi state law, policy, and procedures for sole source procurements.

## Sole Source Criteria

1. Where the compatibility of equipment, accessories, or replacement parts is the paramount consideration (and manufacturer is the sole supplier).
2. Where a sole supplier's item is needed for trial use or testing.
3. Where a sole supplier's item is to be required when no other item will service the needs of UMMC.

## Schedule

Task	Date
First Advertisement Date	Monday, June 25, 2018
Second Advertisement Date	Monday, July 2, 2018
Response Deadline from Objectors	Tuesday, July 10, 2018, at 3:00 p.m. Central Time
Notice of Award/No Award Posted	Not before July 10, 2018

## **Project Details**

### **1. Describe the commodity/service that the agency/institution is seeking to procure:**

Warranty Tracker is the only software application available from any supplier that is designed to help hospitals submit, track and apply warranty credits for warranty-carrying implantable devices such as pacemakers, defibrillators, leads, neuro-stimulators and others. Warranty Tracker utilizes exclusive integration partnerships with manufactures such as Medtronic, Boston Scientific, Abbot/St. Jude, Biotronik and others to automate the warranty claims process.

### **2. Explain why the commodity/service is the only one (1) that can meet the needs of the agency/institution:**

The solution performs a vital role in meeting OIG compliance around the correct processing of warranty credit payments back to Medicare. The specific issue of warranty credits is listed in the 2017 and 2018 OIG work plan. Over 80 hospitals have been audited to date, resulting in millions of dollars in financial findings. CMS believes they are owed over \$1.5 billion due to hospitals not having an efficient solution in place.

### **3. Explain why the source is the only person or entity that can provide the required commodity/service:**

Warranty Tracker is the only software application available from any supplier that is designed to help hospitals submit, track and apply warranty credits for warranty-carrying implantable devices such as pacemakers, defibrillators, leads, neuro-stimulators and others.

This product is not available from any other distributor. See supporting letter from **Champion Healthcare Technologies**, Attachment A.

### **4. Explain why the amount to be expended for the commodity/service is reasonable:**

The estimated amount to be expended is for the purchase of the Warranty Tracker is **\$17,500.00**. This amount is within the expected price range for these products.

### **5. Describe the efforts that the agency/institution went through to obtain the best possible price for the commodity/service:**

Through market intelligence, UMMC was able to negotiate best pricing for these products. All applicable discounts were explored and applied.

## **Submission Instructions and Format of Response from Objecting Parties**

Interested parties who have reason to believe that the **Warranty Tracker**, (hereafter, “Products”) should not be certified as a sole source should provide information in the Vendor Form for the State to use in determining whether or not to proceed with awarding the sole source to **Champion Healthcare Technologies**. The Vendor Form may be found at <http://www.dfa.state.ms.us/Purchasing/documents/ObjectiontoSoleSourceDetermination.pdf>.

Objections must include the certification in Attachment B.

Comments will be accepted at any time prior to **Tuesday, July 10, 2018, at 3:00 p.m.** (Central Time) to [solesource@umc.edu](mailto:solesource@umc.edu). Responses may be delivered via email to [solesource@umc.edu](mailto:solesource@umc.edu). UMMC WILL NOT BE RESPONSIBLE FOR DELAYS IN THE DELIVERY OF RESPONSES. It is solely the responsibility of the Interested Parties that responses reach UMMC on time. Responses received after the deadline and responses that lack all required information will be rejected. UMMC reserves the right to inspect Interested Party’s commodity for comparison purposes.

If you have any questions concerning the information above or if we can be of further assistance, please contact [solesource@umc.edu](mailto:solesource@umc.edu).

Attachment A: Vendor Correspondence

Attachment B: Objection Certification

Attachment B

**SUBMITTED IN RESPONSE TO**

**Sole Source Certification No. SS9079**

**Accepted until Tuesday, July 10, 2018, at 3:00 p.m.**

I certify that the information contained in this objection is true and accurate to the best of my knowledge. I understand that UMMC will investigate all statements made in this objection and that any false or misleading information provided may result in adverse action.

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Objector Name  
Objector's title