

Notice of Intent to Certify Sole Source

To: Interested Parties

From: Dr. Paul Veregge
CIO/CMIO

Date: July 17, 2018

Re: Sole Source Certification Number **SS9084** for Raiser's Edge NXT™

Contact Email Address: solesource@umc.edu

Sole Source Certification Award Details

Regarding UMMC Sole Source Certification Number **SS9084** for the renewal of Raiser's **Edge NXT™**, please be advised that UMMC intends to award the purchase of the **Raiser's Edge NXT™** to **Blackbaud, Inc.**, as the sole source provider of the **Raiser's Edge NXT™**.

UMMC issues this notice in accordance with Mississippi state law, policy, and procedures for sole source procurements.

Sole Source Criteria

1. Where the compatibility of equipment, accessories, or replacement parts is the paramount consideration (and manufacturer is the sole supplier).
2. Where a sole supplier's item is needed for trial use or testing.
3. Where a sole supplier's item is to be required when no other item will service the needs of UMMC.

Schedule

Task	Date
First Advertisement Date	Friday, July 20, 2018
Second Advertisement Date	Friday, July 27, 2018
Response Deadline from Objectors	Friday, August 3, 2018, at 3:00 p.m. Central Time
Notice of Award/No Award Posted	Not before August 6, 2018

Project Details

1. Describe the commodity/service that the agency/institution is seeking to procure:

UMMC seeks to renew Raiser's Edge NXT™ which is a comprehensive smart-cloud fundraising and relationship management system.

2. Explain why the commodity/service is the only one (1) that can meet the needs of the agency/institution:

Raiser's Edge NXT™ provides UMMC an integrated batch gift processing module to log and organize donations sent to UMMC. The ability to generate/send receipts and acknowledgements straight from the system. Allows UMMC the opportunity to archive and store pertinent constituent information to produce strategic targeted mailings. Raiser's Edge NXT™ provides a seamless link with outside applications that require no customization or programming, and are fully integrated without process interruptions.

3. Explain why the source is the only person or entity that can provide the required commodity/service:

Raiser's Edge NXT is an out of the box database that does not require the retention of an in-house IT/Programming department to modify and accommodate changes. The solution already provides built in modules with in the database such as gift processing, planned giving, events, prospect identification/tracking, and data querying. It also provides a user friendly web design and easy navigation for certain users. Also, contains a built in functionality for UMMC's outside applications.

They are not available from any other distributor. See supporting letter from **Blackbaud, Inc.**, Attachment A.

4. Explain why the amount to be expended for the commodity/service is reasonable:

The estimated amount to be expended is for the renewal of the solution Raiser's Edge NXT™ is **\$175,000.00**. This amount is within the expected price range for these products.

5. Describe the efforts that the agency/institution went through to obtain the best possible price for the commodity/service:

Through market intelligence, UMMC was able to negotiate best pricing for these products. All applicable discounts were explored and applied.

Submission Instructions and Format of Response from Objecting Parties

Interested parties who have reason to believe that the **Raiser's Edge NXT™**, (hereafter, "Products") should not be certified as a sole source should provide information in the Vendor Form for the State to use in determining whether or not to proceed with awarding the sole source to **Blackbaud, Inc.**. The Vendor Form may be found at <http://www.dfa.state.ms.us/Purchasing/documents/ObjectiontoSoleSourceDetermination.pdf>.

Objections must include the certification in Attachment B.

Comments will be accepted at any time prior to **Friday, August 3, 2018, at 3:00 p.m.** (Central Time) to solesource@umc.edu. Responses may be delivered via email to solesource@umc.edu. UMMC WILL NOT BE RESPONSIBLE FOR DELAYS IN THE DELIVERY OF RESPONSES. It is solely the responsibility of the Interested Parties that responses reach UMMC on time. Responses received after the deadline and responses that lack all required information will be rejected. UMMC reserves the right to inspect Interested Party's commodity for comparison purposes.

If you have any questions concerning the information above or if we can be of further assistance, please contact solesource@umc.edu.

Attachment A: Vendor Correspondence

Attachment B: Objection Certification

Attachment B

SUBMITTED IN RESPONSE TO

Sole Source Certification No. SS9084

Accepted until Friday, August 3, 2018, at 3:00 p.m. CST

I certify that the information contained in this objection is true and accurate to the best of my knowledge. I understand that UMMC will investigate all statements made in this objection and that any false or misleading information provided may result in adverse action.

Objector Name

Objector's title