

# Notice of Intent to Certify Sole Source

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**To:** Interested Parties

**From:** Dr. Paul Veregge  
CIO/CMIO

**Date:** August 20, 2018

**Re:** Sole Source Certification Number **SS9095** for Instrument Manager™

**Contact Email Address:** [solesource@umc.edu](mailto:solesource@umc.edu)

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## Sole Source Certification Award Details

Regarding UMMC Sole Source Certification Number **SS9095** for **Instrument Manager™**, please be advised that UMMC intends to award the purchase of the **Instrument Manager™** to **Data Innovations, LLC** as the sole source provider of the software application, **Instrument Manager™**.

UMMC issues this notice in accordance with Mississippi state law, policy, and procedures for sole source procurements.

## Sole Source Criteria

1. Where the compatibility of equipment, accessories, or replacement parts is the paramount consideration (and manufacturer is the sole supplier).
2. Where a sole supplier's item is needed for trial use or testing.
3. Where a sole supplier's item is to be required when no other item will service the needs of UMMC.

## Schedule

Task	Date
First Advertisement Date	August 23, 2018
Second Advertisement Date	August 30, 2018
Response Deadline from Objectors	September 6, 2018, at 3:00 p.m. Central Time
Notice of Award/No Award Posted	Not before September 6, 2018

## **Project Details**

**1. Describe the commodity/service that the agency/institution is seeking to procure:**

Lab instruments send results data to Data Innovations Instrument Manager™ System, which converts the data from the instrument into an HL7 data stream that can be sent to Epic

Data Innovations is the only organization that is able to both i) develop connectivity interface drivers to its Instrument Manager™ software application and ii) license, provide technical support and maintenance services (including immediate access to new updates) and perform related implementation and consulting services for the developed drivers and Instrument Manager™.

**2. Explain why the commodity/service is the only one (1) that can meet the needs of the agency/institution:**

Instrument Manager™ interfaces lab instruments with Epic.

**3. Explain why the source is the only person or entity that can provide the required commodity/service:**

Data Innovations is the only organization that can develop connectivity interface drivers to its Instrument Manager software application.

The software application is available from any other distributor. See supporting letter from **Data Innovations, LLC**, Attachment A.

**4. Explain why the amount to be expended for the commodity/service is reasonable:**

The estimated amount to be expended is for the purchase of additional Instrument Manager™ licenses is **\$4,287.30**. Total investment to-date will be **\$159,782.90**. This amount is within the expected price range for these products.

**5. Describe the efforts that the agency/institution went through to obtain the best possible price for the commodity/service:**

Through market intelligence, UMMC was able to negotiate best pricing for these products. All applicable discounts were explored and applied.

## **Submission Instructions and Format of Response from Objecting Parties**

Interested parties who have reason to believe that the **Instrument Manager™**, (hereafter, “Products”) should not be certified as a sole source should provide information in the Vendor Form for the State to use in determining whether or not to proceed with awarding the sole source to **Data Innovations, LLC**. The Vendor Form may be found at <http://www.dfa.state.ms.us/Purchasing/documents/ObjectiontoSoleSourceDetermination.pdf>.

Objections must include the certification in Attachment B.

Comments will be accepted at any time prior to **Thursday, September 6, 2018, at 3:00 p.m.** (Central Time) to [solesource@umc.edu](mailto:solesource@umc.edu). Responses may be delivered via email to [solesource@umc.edu](mailto:solesource@umc.edu). UMMC WILL NOT BE RESPONSIBLE FOR DELAYS IN THE DELIVERY OF RESPONSES. It is solely the responsibility of the Interested Parties that responses reach UMMC on time. Responses received after the deadline and responses that lack all required information will be rejected. UMMC reserves the right to inspect Interested Party’s commodity for comparison purposes.

If you have any questions concerning the information above or if we can be of further assistance, please contact [solesource@umc.edu](mailto:solesource@umc.edu).

Attachment A: Vendor Correspondence

Attachment B: Objection Certification

Attachment B

**SUBMITTED IN RESPONSE TO**

**Sole Source Certification No. SS9095**

**Accepted until Thursday, September 6, 2018, at 3:00 p.m.**

I certify that the information contained in this objection is true and accurate to the best of my knowledge. I understand that UMMC will investigate all statements made in this objection and that any false or misleading information provided may result in adverse action.

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Objector Name  
Objector's title