

Notice of Intent to Certify Sole Source

To: Interested Parties

From: Dr. Paul Veregge
CIO/CMIO

Date: November 8, 2018

Re: Sole Source Certification Number **SS9117** for **EXAN Enterprise Software**

Address: solesource@umc.edu

Sole Source Certification Award Details

Regarding UMMC Sole Source Certification Number **SS9117** for **EXAN Enterprise Software**, please be advised that UMMC intends to award the purchase of the **EXAN Enterprise Software**, to **EXAN Enterprise**, as the sole source provider of the **EXAN Enterprise Software**.

UMMC issues this notice in accordance with Mississippi state law, policy, and procedures for sole source procurements.

Sole Source Criteria

1. Where the compatibility of equipment, accessories, or replacement parts is the paramount consideration (and manufacturer is the sole supplier).
2. Where a sole supplier's item is needed for trial use or testing.
3. Where a sole supplier's item is to be required when no other item will service the needs of UMMC.

Schedule

Task	Date
First Advertisement Date	November 14, 2018
Second Advertisement Date	November 21, 2018
Response Deadline from Objectors	November 30, at 3:00 p.m. Central Time
Notice of Award/No Award Posted	Not before November 30, 2018

Project Details

1. Describe the commodity/service that the agency/institution is seeking to procure:

Exan Enterprises is the new name for General Systems Design (GSD). GSD is the former electronic dental record used by the School of Dentistry. It houses the legacy AR and billing information.

2. Explain why the commodity/service is the only one (1) that can meet the needs of the agency/institution:

The specific business requirements are as follows: statement processing for both paper and electronic claims submitted by GSD to the University Of Mississippi School Of Dentistry, insurance claims management and tracking, line-item posting of payments to procedures, aging AR reports with billing statistics, batch controls by day, month and year. Exan Enterprises (formerly GSD) is designed to provide reports by provider, department, transaction, and third party.

3. Explain why the source is the only person or entity that can provide the required commodity/service:

Exan Enterprises (formerly GSD) is unique in that it provides all of the following capabilities: patient information, provider information, clinical management, billing and accounts receivable, miscellaneous functionalities, (relational database management design and exporting to Excel and other programs). It has academically designed security management system. Exan (formerly GSD) integrates the dental treatment plan into the process of patient registration, patient screening, patient assignment to student provider, billing, scheduling, treatment planning, recording student provider productivity, and managing then needs of the clinic as they pertain to supervision and chair availability.

They are not available from any other distributor. See supporting letter from **EXAN Enterprise**, Attachment A.

4. Explain why the amount to be expended for the commodity/service is reasonable:

The estimated amount to be expended is for the purchase of the **EXAN Enterprise Software**, is **\$60,000.00**. Total investment to date will be **\$60,000.00**. This amount is within the expected price range for these products.

5. Describe the efforts that the agency/institution went through to obtain the best possible price for the commodity/service:

Through market intelligence, UMMC was able to negotiate best pricing for these products. All applicable discounts were explored and applied.

Submission Instructions and Format of Response from Objecting Parties

Interested parties who have reason to believe that the **EXAN Enterprise Software**, (hereafter, “Products”) should not be certified as a sole source should provide information in the Vendor Form for the State to use in determining whether or not to proceed with awarding the sole source to **EXAN Enterprise**. The Vendor Form may be found at <http://www.dfa.state.ms.us/Purchasing/documents/ObjectiontoSoleSourceDetermination.pdf>.

Objections must include the certification in Attachment B.

Comments will be accepted at any time prior to **November 30, 2018, at 3:00 p.m.** (Central Time) to solesource@umc.edu. Responses may be delivered via email to solesource@umc.edu. UMMC WILL NOT BE RESPONSIBLE FOR DELAYS IN THE DELIVERY OF RESPONSES. It is solely the responsibility of the Interested Parties that responses reach UMMC on time. Responses received after the deadline and responses that lack all required information will be rejected. UMMC reserves the right to inspect Interested Party’s commodity for comparison purposes.

If you have any questions concerning the information above or if we can be of further assistance, please contact solesource@umc.edu.

Attachment A: Vendor Correspondence

Attachment B: Objection Certification

Attachment B

SUBMITTED IN RESPONSE TO

Sole Source Certification No. SS9117

Accepted until Friday, November 30, 2018, at 3:00 p.m.

I certify that the information contained in this objection is true and accurate to the best of my knowledge. I understand that UMMC will investigate all statements made in this objection and that any false or misleading information provided may result in adverse action.

Objector Name Objector's title
