



THE UNIVERSITY OF SOUTHERN MISSISSIPPI.

COLLEGE OF NURSING AND HEALTH PROFESSIONS

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Business Justification Letter – PA Program – Toltech purchase

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The Dissector tables and Dissector Pro software (for student and faculty laptops) will be the primary anatomy teaching technology for the PA Program. As there is no anatomy (cadaver) lab available to students on the Gulf Park campus, this is the best alternative for anatomy instruction.

In addition, the capabilities of these tables and software make an important adjunct to teach in the Clinical Medicine, Clinical Reasoning, Clinical Skills classes as well.

Touch of Life Technologies (Toltech) is the only company that sells these tables and this proprietary software. There are no resellers of these products.

VH Dissector Table - Presenter 65: \$45,000.00 each · Total Hardware: \$135,000.00

VH Dissector Pro - Annual Site License – 30 Students \$88.92 /student Total \$2,667.60

The developmental budget for anatomy instruction hardware was in the neighborhood of \$100,000 with the tentative plan of acquiring a single SynDaver (synthetic cadaver) for the program. After reviewing an existing SynDaver, that product was not impressive and not deemed to be adequate for the PA Program. Acquiring three Toltech tables and student software is a major step up with a minimal increase in cost.

There is only one other vendor in this space. The hardware specs are either inadequate for our needs or at a considerably higher price point.

The software used by students can be used on a variety of compatible devices, where the other vendor's software is only available on the vendors tables, sold separately.

Much of the basic imaging on the other vendor's tables are illustrations rather than cadaveric images (Visible Human Project) thereby lacking some of the realism and cadaver lab equivalency of the Toltech product.