



Discount

Catalog/Price List	Dock Delivered Discount off List	Delivered & Installed Discount off List
All Tables – dated 2/1/17	56.9%	46%
All Seating – dated 2/1/17	56.9%	46%
Paces	56.9%	46%
Eliga Collaboration	56.9%	46%
Power & Data	56.9%	46%

FOB Destination

Payment Terms: 1% 10, net 45 days; there is no cash discount extended to credit card orders.