

Notice of Intent to Certify Sole Source

To: Interested Parties

From: Dr. Paul Veregge CIO/CMIO

Date: July 24, 2017

Re: Sole Source Certification Number **SS9005** for **Kuali Research Cloud**

Contact Email Address: solesource@umc.edu

Sole Source Certification Award Details

Regarding UMMC Sole Source Certification Number **SS9005** for **Kuali Research Cloud (proposal and award only)** which includes **Kuali Research Standard Analytics, Kuali Premium Analytics (1user), Kuali Research Monthly Data Export and Kuali Research APIs**, (hereafter, “Products”) please be advised that UMMC intends to award the purchase of these Products to **Kuali, Inc.** as the sole source provider of the Products.

UMMC issues this notice in accordance with Mississippi state law, policy, and procedures for sole source procurements.

Sole Source Criteria

1. Where the compatibility of equipment, accessories, or replacement parts is the paramount consideration (and manufacturer is the sole supplier).
2. Where a sole supplier’s item is needed for trial use or testing.
3. Where a sole supplier’s item is to be required when no other item will service the needs of UMMC.

Schedule

Task	Date
First Advertisement Date	July 31, 2017
Second Advertisement Date	August 7, 2017
Response Deadline from Objectors	August 14, 2017, at 3:00 p.m. Central Time
Notice of Award/No Award Posted	Not before August 17, 2017

Project Details

1. Describe the commodity/service that the agency/institution is seeking to procure:

The University of Mississippi Medical Center (UMMC) seeks to renew its purchase of Kual Research Cloud (proposal and award module only) which includes Kual Research Standard Analytics, Kual Research Premium Analytics (1 user), Kual Research Monthly Data Export and Kual Research APIs (500 requests/5 minutes). Kual Research Cloud - Proposal and Award module is an electronic research administration system that allows for the preparation, tracking, routing, negotiation, and submission of research proposals. It also serves as a repository for all grants, contracts, and protocols submitted through the system. Built-in workflows allow submissions to follow to the necessary internal reviewers/approvers to provide their feedback and/or approval.

2. Explain why the commodity/service is the only one (1) that can meet the needs of the agency/institution:

UMMC currently uses the Kual Research Cloud (proposal and award only) hosted services which includes Kual Research Standard Analytics, Kual Research Premium Analytics (1 user), Kual Research Monthly Data Export and Kual Research APIs hosted services. Kual, Inc. provides the needed technology, training, support and hosting for the Kual Research - Pre Award Module which allow for the preparation, tracking, routing, negotiation, and submission of research proposals.

3. Explain why the source is the only person or entity that can provide the required commodity/service:

Kuali, Inc. is the only company offering a continuously delivered SaaS solution that can directly respond to customer request by improving the product, quickly fixing issues, or adding features. The hosted solution includes a pre-configured system, out-of-the-box workflow and business rules configured to meet specific requirements and ready-to-use reports including Active Awards, Pending Proposals, and Investigator History to name a few. Kuali, Inc. is the sole manufacturer and supplier of the Kual Research Cloud. Kuali is the only company offering a continuously delivered SaaS solution that can directly respond to customer requests by improving the product, quickly fixing issues, or adding features. No other company can offer a hosted solution that includes: a pre-configured system already in use by UMMC that will allow UMMC to continue without interruption, out-of-the-box workflow and business rules configured to meet UMMC specific requirements, and ready-to-use reports including Active Awards, Pending Proposals,

Investigator History and more. This solution is not available from any other distributor. See supporting letter from **Kuali, Inc.**, Attachment A

4. Explain why the amount to be expended for the commodity/service is reasonable:

The estimated amount to be expended is for the purchase of the **Kuali Research Cloud (proposal and award only) which includes Kuali Research Standard Analytics, Kuali Premium Analytics (1user), Kuali Research Monthly Data Export and Kuali Research APIs** is \$50,000.00 year 1 and \$51,000.00 year 2 for a total over two years of \$101,000.00. This amount is within the expected price range for these products.

5. Describe the efforts that the agency/institution went through to obtain the best possible price for the commodity/service:

Through market intelligence, UMMC was able to negotiate best pricing for these products. All applicable discounts were explored and applied.

Submission Instructions and Format of Response from Objecting Parties

Interested parties who have reason to believe that the **Kuali Research Cloud (proposal and Award only) which includes Kuali Research Standard Analytics, Kuali Premium Analytics (1user), Kuali Research Monthly Data Export and Kuali Research APIs** (hereafter, “Products”) should not be certified as a sole source should provide information in the Vendor Form for the State to use in determining whether or not to proceed with awarding the sole source to **Kuali, Inc.** The Vendor Form may be found at <http://www.dfa.state.ms.us/Purchasing/documents/ObjectiontoSoleSourceDetermination.pdf>.

Objections must include the certification in Attachment B.

Comments will be accepted at any time prior to **Monday, August 14, 2017, at 3:00 p.m.** (Central Time) to solesource@umc.edu. Responses may be delivered via email to solesource@umc.edu. UMMC WILL NOT BE RESPONSIBLE FOR DELAYS IN THE DELIVERY OF RESPONSES. It is solely the responsibility of the Interested Parties that responses reach UMMC on time. Responses received after the deadline and responses that lack all required information will be rejected. UMMC reserves the right to inspect Interested Party’s commodity for comparison purposes.

If you have any questions concerning the information above or if we can be of further assistance, please contact solesource@umc.edu.

Attachment A: Vendor Correspondence

Attachment B: Objection Certification

Attachment B

SUBMITTED IN RESPONSE TO
Sole Source Certification No. SS9005
Accepted until August 14, 2017, at 3:00 p.m.

I certify that the information contained in this objection is true and accurate to the best of my knowledge. I understand that UMMC will investigate all statements made in this objection and that any false or misleading information provided may result in adverse action.

Objector Name
Objector's title

Date