



Sole Source Justification

June 1, 2017

The Department of Information Systems is requesting the renewal of Kuali Research contract from Kuali, Inc. This renewal is for UMMC's current Kuali Research solution, formerly known as rSmart's Cloud Express. The Kuali, Inc. solution is the only one that will provide the needed technology, training, support and hosting for the system that will offer a seamless renewal without disruption to faculty, staff or the Sponsored Program Office.

Kuali is the only company offering a continuously delivered SaaS solution that can directly respond to customer requests by improving the product, quickly fixing issues, or adding features. The company typically updates the SaaS product 2-3 times per week. No other company can offer a hosted solution that includes:

- a pre-configured system already in use by UMMC that will allow UMMC to continue without interruption
- out-of-the-box workflow and business rules configured to meet UMMC specific requirements
- ready-to-use reports including Active Awards, Pending Proposals, Investigator History and more

Thank you for this opportunity.

Sincerely yours,

A handwritten signature in black ink, appearing to read "Chris Coppola", with a long horizontal flourish extending to the right.

Christopher D. Coppola
Chief Operating Officer
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