

Notice of Intent to Certify Sole Source

To: Interested Parties

From: Dr. Paul Veregge
CIO/CMIO

Date: 8/23/2017

Re: Sole Source Certification Number SS9015

Contact Email Address: solesource@umc.edu

Sole Source Certification Award Details

Regarding UMMC Sole Source Certification Number **SS9015** for a **service contract for new QML Point-of-Care analyzers to interface with Epic**, be advised that UMMC intends to award the purchase of the **Point of Care Analyzer to interface with Epic to Telcor, Inc.** as the sole source provider. UMMC issues this notice in accordance with Mississippi state law, policy, and procedures for sole source procurements.

Sole Source Criteria

1. Where the compatibility of equipment, accessories, or replacement parts is the paramount consideration (and manufacturer is the sole supplier).
2. Where a sole supplier's item is needed for trial use or testing.
3. Where a sole supplier's item is to be required when no other item will service the needs of UMMC.

Schedule

| Task | Date |
|----------------------------------|--|
| First Advertisement Date | August 28, 2017 |
| Second Advertisement Date | September 5, 2017 |
| Response Deadline from Objectors | September 12, 2017, at 3:00 p.m. Central Time |
| Notice of Award/No Award Posted | Not before September 18, 2017 |

Project Details

1. Describe the commodity/service that the institution is seeking to procure:

The University of Mississippi Medical Center (UMMC) seeks to purchase a new QML Point-of Care data management and interface system. QML software is the middleware used to interface POCT devices to Epic. This software provides data management and reporting for the POCT section of the Clinical Lab. It also assists in meeting UMMC's accrediting agency requirements. Due to QML's open architecture, it makes it simple to add or exchange devices without any downtime. This software also allows the POCT staff to configure in real time; there is no need to call the company to assist unless it is a new interface implementation or troubleshooting for an unexpected issue. QML has the ability to lockout un-certified operators.

2. Explain why the commodity is the only one (1) that can meet the needs of the agent/institution:

Telcor has all the instrument drivers that we currently need for the following devices: Nova Biomedical Glucose Meter, Clinitek Status Connect, Roche CoaguChek XS Plus/Pro, ACT Plus, I-Stat, GEM 4000 and the GEM OPL.

3. Explain why the source is the only person or entity that can provide the required commodity/service:

Telcor is an employee owned company which allows UMMC to grow organically and react quickly to customer request for software enhancements and functionality. Telcor is the only middleware platform not currently owned by a device or reagent company in the industry. This allows Telcor to offer us unlimited flexibility in which instrumentation we pursue. Telcor offers the broadest device connectivity menu.

4. Explain why the amount to be expended for the commodity is reasonable:

The estimated amount to be expended is for the purchase of the service contract for new QML Point-of-Care analyzers to interface with Epic is \$31,987.00. This amount is within the expected price range for these products.

5. Describe the efforts that the agency went through to obtain the best possible price for the commodity:

Through market intelligence, UMMC was able to negotiate best pricing for these products. All applicable discounts were explored and applied.

Submission Instructions and Format of Response from Objecting Parties

Interested parties who have reason to believe that the **service contract for new QML Point-of-Care analyzers to interface with Epic** (hereafter, “Products”) should not be certified as a sole source should provide information in the Vendor Form for the State to use in determining whether or not to proceed with awarding the sole source to Telcor, Inc. The Vendor Form may be found at

<http://www.dfa.state.ms.us/Purchasing/documents/ObjectiontoSoleSourceDetermination.pdf>.

Objections must include the certification in Attachment B.

Comments will be accepted at any time prior to **Tuesday, September 12, 2017, at 3:00 p.m.** (Central Time) to solesource@umc.edu. Responses may be delivered via email to solesource@umc.edu. UMMC WILL NOT BE RESPONSIBLE FOR DELAYS IN THE DELIVERY OF RESPONSES. It is solely the responsibility of the Interested Parties that responses reach UMMC on time. Responses received after the deadline and responses that lack all required information will be rejected. UMMC reserves the right to inspect Interested Party’s commodity for comparison purposes.

If you have any questions concerning the information above or if we can be of further assistance, please contact solesource@umc.edu.

Attachment A: Vendor Correspondence

Attachment B: Objection Certification

Attachment B

**SUBMITTED IN RESPONSE TO
Sole Source Certification No. SS9015
Accepted until September 12, 2017, at 3:00 p.m.**

I certify that the information contained in this objection is true and accurate to the best of my knowledge. I understand that UMMC will investigate all statements made in this objection and that any false or misleading information provided may result in adverse action.

Objector Name
Objector's title

Date