

STATE OF MISSISSIPPI  
DEPARTMENT OF FINANCE AND ADMINISTRATION  
OFFICE OF PURCHASING, TRAVEL AND FLEET MANAGEMENT

STATE CONTRACT AGREEMENT

CONTRACTOR: Cannon Industrial Products, Inc.	STATE CONTRACT #: 8200028421
SUPPLIER #: 3100031138	SMART CONTRACT #: 1130-17-C-SWCT-00074
COMMODITIES COVERED: Water Treatment Chemicals	EFFECTIVE: October 1, 2016 through September 30, 2017

This State Contract Agreement is made this 14th day of September 2016, between the Department of Finance and Administration, Office of Purchasing, Travel and Fleet Management for the State of Mississippi (hereinafter the "State") and Cannon Industrial Products, Inc., 1865 Air Lane Drive, Nashville, TN 37229 (hereinafter the "Contractor").

SCOPE: The Contractor agrees to furnish the State its normal requirements of water treatment chemicals on a nonexclusive basis for a period of twelve (12) months beginning October 1, 2016, and ending September 30, 2017, in accordance with all requirements in the *State of Mississippi Proposal Format and Guidelines For Water Treatment Chemicals* and the Contractor's Proposal submitted on September 14, 2016.

SERVICE REQUIREMENTS: The following are the minimum service requirements:

Contractor shall provide for service calls to be made by technically trained personnel to each location or agency.

- a. A minimum of one service call per month shall be made to each location.
- b. Emergency calls shall be made within 24 hours after notification.
- c. The contractor shall give two days prior notice to each agency where service calls are made, unless such service calls are sufficiently routine as to occur at the same time each month. The above provision is necessary to assure the presence of proper entity personnel while the service representative is visiting the entity.

Certification shall be provided that the contractor maintains a testing laboratory and will provide sampling and testing for all systems. Samples shall be mailed to the contractor for analyzing and recommendations. A copy of the report shall be forwarded to the entity.

AUTHORIZED PURCHASERS: The State, as referred to herein, enters into this State Contract Agreement for the benefit of all state agencies, boards, commissions, departments, institutions, counties, municipalities, school districts and other political subdivisions of the State of Mississippi. These entities are authorized to purchase from this Contract in accordance with Miss. Code Ann. §§ 31-7-1, et seq., and the *Mississippi Procurement Manual*.

Purchase Orders prepared by these authorized purchasers shall include this State Contract Agreement Number referenced above.

PRICE GUARANTEE: The prices established herein shall prevail for the term of this Agreement, except in the event of a general market decline in prices of such commodities at any time during the period of this Contract, the Contractor agrees that the State of Mississippi shall receive full benefit of such decline.

The State Bureau of Financial Control shall not approve any account nor order and direct payment of any account for the purchase of any commodity covered by this Contract when the purchase price is in excess of the maximum price fixed in this Agreement.

**PRICE DATA:** The Contractor has furnished a price list for the new period for authorized purchasers. The State agrees to notify all authorized purchasers of the existence of this Contract and to give the specific instructions relative to the procedures to be followed in making purchases under the provisions hereof.

During the term of this contract no purchase of water treatment chemicals manufactured and/or distributed by the above-designated Contractor shall be made by state agencies at a price in excess of that established by the prices set out in this regulation.

Any items covered by a competitively bid contract with the Office of Purchasing, Travel and Fleet Management will not be included in this agreement.

Commodities purchased under provisions of this contract from the above Contractor or his authorized distributors shall be exempt from competitive bid requirements otherwise applying to purchases by the state agencies, counties, municipalities and other political subdivisions.

Entities making purchases over \$50,000 may consider obtaining two competitive quotes from the authorized dealers' list on this manufacturer's contract. If this manufacturer does not have a dealers' list, the manufacturer should be prepared to submit a quote.

**PAYMENT:** Payment for commodities or equipment purchased under the provisions of this Contract shall be made to the Contractor or to the authorized dealer making delivery in accordance with Miss. Code Ann. §§ 31-7-301, et seq. (as amended). Such payment is to be made only upon receipt, by the authorized purchaser, of properly certified invoices, which are priced strictly in accordance with the pricing provisions of this Contract.

**QUANTITY TO BE PURCHASED:** It is understood and agreed that the Contractor is entering into this Agreement as a multiple source of supply without any guarantee from the State as to the quantity of the items covered by this Contract that might be ordered during the specified period.

**TRANSPORTATION TERMS:** The Contractor shall deliver F.O.B. Destination, Freight Prepaid.

**INDEMNIFICATION:** To the fullest extent allowed by law, Contractor shall indemnify, defend, save and hold harmless, protect, and exonerate the State of Mississippi, its Commissioners, Board Members, officers, employees, agents, and representatives from and against all claims, demands, liabilities, suits, actions, damages, losses, and costs of every kind and nature whatsoever, including, without limitation, court costs, investigative fees and expenses, and attorneys' fees, arising out of or caused by Contractor's and/or its partners, principals, agents, employees, and/or subcontractors in the performance of or failure to perform this Agreement. In the State's sole discretion, Contractor may be allowed to control the defense of any such claim, suit, etc. In the event Contractor defends said claim, suit, etc., Contractor shall use legal counsel acceptable to the State; Contractor shall be solely liable for all reasonable costs and/or expenses associated with such defense and the State shall be entitled to participate in said defense. Contractor shall not settle any claim, suit, etc., without the State's concurrence, which the State shall not unreasonably withhold.

**ASSIGNMENT:** The Contractor shall not assign, subcontract or otherwise transfer in whole or in part, its right or obligations under this Agreement without prior written consent of the State. Any attempted assignment or transfer without said consent shall be void and of no effect.

**CANCELLATION:** It is agreed that either party may cancel this Agreement by giving thirty (30) days written notice prior to the effective date of cancellation. Contractor is advised that cancellation of this Agreement by the Contractor may result in disqualification from the awarding of future contracts with the State.

TAXES: No Federal Excise Tax or Mississippi Sales Tax will be added to or otherwise included in the prices submitted by the Contractor. The Contractor understands and agrees that the State and its authorized purchasers exempt from the payment of taxes.

PRECEDENCE: This Contract consists of this Agreement, the Proposal Format and Guidelines referenced herein above, and the Contractor's Proposal. Any ambiguities, conflicts, or questions of interpretation of this Contract shall be resolved by first reference to this Agreement and, if still unresolved, by reference to the Proposal Format and Guidelines, and, if still unresolved, by reference to the Contractor's Proposal.

TERMS: Net forty-five (45) days without penalty.

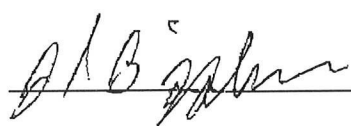
ORDERING INFORMATION: Please place all orders under this agreement with an approved dealer/distributor from the attached list.

Cannon Industrial Products, Inc.  
ATTN: Sonny Hobbs  
1865 Air Lane Drive, Suite 13  
Nashville, TN  
Phone: 615-391-4046  
Fax: 615-391-4051  
Web address: [www.cannonindustrialproducts.com](http://www.cannonindustrialproducts.com)  
Email address: [sonnyhobbs@cannonindustrialproducts.com](mailto:sonnyhobbs@cannonindustrialproducts.com)

DEPARTMENT OF FINANCE AND ADMINISTRATION  
FOR THE  
STATE OF MISSISSIPPI

THIS MUST BE SIGNED BY AN OFFICIAL  
OF THE COMPANY

BY: 

BY: 

OFFICE OF PURCHASING, TRAVEL AND FLEET MANAGEMENT

TITLE: Chief Financial Officer

DATE: 9/23/2016

DATE: 9/20/16