

Notice of Intent to Certify Sole Source

To: Interested Parties

From: Stacy Baldwin
Agency Procurement Officer

Date: March 2, 2017

Re: Sole Source Certification Number **SS5086** for **TAPCATH Esophageal Bipolar Pacing and Recording Catheters**

Contact Email Address: solesource@umc.edu

Sole Source Certification Award Details

Regarding UMMC Sole Source Certification Number **SS5086** for **TAPCATH Esophageal Bipolar Pacing and Recording Catheters**, please be advised that UMMC intends to award the purchase of the **TAPCATH Esophageal Bipolar Pacing and Recording Catheters** to **CardioCommand, Inc.** as the sole source provider of the **TAPCATH Esophageal Bipolar Pacing and Recording Catheters**.

UMMC issues this notice in accordance with Mississippi state law, policy, and procedures for sole source procurements.

Sole Source Criteria

1. Where the compatibility of equipment, accessories, or replacement parts is the paramount consideration (and manufacturer is the sole supplier).
2. Where a sole supplier's item is needed for trial use or testing.
3. Where a sole supplier's item is to be required when no other item will service the needs of UMMC.

Schedule

Task	Date
First Advertisement Date	March 2, 2017

Second Advertisement Date	March 9, 2017
Response Deadline from Objectors	March 16, 2017, at 3:00 p.m. Central Time
Notice of Award/No Award Posted	Not before April 14, 2017

Project Details

1. Describe the commodity that the agency is seeking to procure:

The University of Mississippi Medical Center (UMMC) seeks to continue purchasing TAPCATH Esophageal Bipolar Pacing and Recording Catheters that are designed to be utilized with the CardioCommand Esophageal Stimulator and Preamplifier already owned by UMMC.

The TAPCATH Esophageal Bipolar Pacing & Recording Catheters are designed to be used with the CardioCommand equipment for temporary pacing and recording of esophageal cardiac signals. For diagnosis and treatment of atrial arrhythmias, CardioCommand TAPCATH offers our pediatric cardiologists a safe and effective alternative to invasive catheterization. Transesophageal atrial pacing (TAP) is a safe and effective means of termination atrial flutter in pediatric population. It is minimally invasive and can often be performed in an outpatient setting.

2. Explain why the commodity is the only one (1) that can meet the needs of the agency:

UMMC currently owns the CardioCommand Esophageal Stimulator and Preamplifier, and the catheters provided by CardioCommand, Inc. for the CardioCommand Esophageal Stimulator and Preamplifier are proprietary in nature to these devices. There are no other catheters that will function with this equipment.

3. Explain why the source is the only person or entity that can provide the required commodity:

CardioCommand is the only vendor who offers catheters for use with our transesophageal cardiac stimulator and recorder of esophageal cardiac signals. The TAPCATH Esophageal Bipolar Pacing & Recording Catheters are not available domestically from any other distributor or reseller. See supporting letter from **CardioCommand, Inc.**, Attachment A.

4. Explain why the amount to be expended for the commodity is reasonable:

The estimated amount to be expended is for the purchase of the **TAPCATH Esophageal Bipolar Pacing and Recording Catheters** is \$15,000. This amount is within the expected price range for these products.

5. Describe the efforts that the agency went through to obtain the best possible price for the commodity:

Through market intelligence, UMMC was able to negotiate best pricing for these products. All applicable discounts were explored and applied.

Submission Instructions and Format of Response from Objecting Parties

Interested parties who have reason to believe that the **TAPCATH Esophageal Bipolar Pacing and Recording Catheters** (hereafter, “Products”) should not be certified as a sole source should provide information in the Vendor Form for the State to use in determining whether or not to proceed with awarding the sole source to **CardioCommand, Inc.** The Vendor Form may be found at

<http://www.dfa.state.ms.us/Purchasing/documents/ObjectiontoSoleSourceDetermination.pdf>.

Objections must include the certification in Attachment B.

Comments will be accepted at any time prior to Thursday, March 16, 2017, at 3:00 p.m. (Central Time) to solesource@umc.edu. Responses may be delivered via email to solesource@umc.edu. UMMC WILL NOT BE RESPONSIBLE FOR DELAYS IN THE DELIVERY OF RESPONSES. It is solely the responsibility of the Interested Parties that responses reach UMMC on time. Responses received after the deadline and responses that lack all required information will be rejected. UMMC reserves the right to inspect Interested Party’s commodity for comparison purposes.

If you have any questions concerning the information above or if we can be of further assistance, please contact solesource@umc.edu.

Attachment A: Vendor Correspondence

Attachment B: Objection Certification

Attachment A



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Tampa, Florida 33607 USA
(813) 289-5555 Voice
(813) 289-5454 Fax
www.cardiocommand.com

Real Control, Real Fast . . . Just Dial It In.

February 22, 2017

University of Mississippi Medical Center
Attn: Andrea Williford, MSN RN
Supply Chain Management
2500 North State Street
Jackson, MS 39216

Please be advised that CardioCommand, Inc. is the sole source vendor for the following products to be used with the Model 7A Cardiac Stimulator and the Model 3 Preamplifier:

TAPCATH™ 205, 5 French Esophageal Bipolar Pacing and Recording Catheter
TAPCATH™ Octapolar 1600, 6 French Esophageal Octapolar Recording Catheter
TAPSCOPE™ 210, 10 French Esophageal Bipolar Pacing and Recording Catheter
TAPSCOPE™ 210-S, 10 French Esophageal Bipolar Pacing and Recording Catheter(with stylet)

All of these catheters are proprietary to the Model 7A Cardiac Stimulator and the Model 3 Preamplifier.

Gerald F. (Jerry) Maass, President/COO
CardioCommand, Inc.

Attachment B

**SUBMITTED IN RESPONSE TO
Sole Source Certification No. SS5086
Accepted until March 16, 2017, at 3:00 p.m.**

I certify that the information contained in this objection is true and accurate to the best of my knowledge. I understand that UMMC will investigate all statements made in this objection and that any false or misleading information provided may result in adverse action.

Objector Name
Objector's title

Date