## **Notice of Intent to Certify Sole Source**

**To:** Interested Parties

From: Stacy Baldwin

**Agency Procurement Officer** 

**Date:** March 23, 2017

Re: Sole Source Certification Number SS5089 for Thoratec Ventricular Assist Devices and

associated accessories

Contact Email Address: solesource@umc.edu

#### **Sole Source Certification Award Details**

Regarding UMMC Sole Source Certification Number SS5089 for Thoratec Ventricular Assist Devices and associated accessories, please be advised that UMMC intends to award the purchase of the Thoratec Ventricular Assist Devices and associated accessories to St. Jude Medical as the sole source provider of the Thoratec Ventricular Assist Devices and associated accessories.

UMMC issues this notice in accordance with Mississippi state law, policy, and procedures for sole source procurements.

### Sole Source Criteria

- 1. Where the compatibility of equipment, accessories, or replacement parts is the paramount consideration (and manufacturer is the sole supplier).
- 2. Where a sole supplier's item is needed for trial use or testing.
- 3. Where a sole supplier's item is to be required when no other item will service the needs of UMMC.

### **Schedule**

Task	Date
First Advertisement Date	March 23, 2017
Second Advertisement Date	March 30, 2017

Response Deadline from Objectors	April 6, 2017, at 3:00 p.m. Central Time
Notice of Award/No Award Posted	Not before May 19, 2017

### **Project Details**

### 1. Describe the commodity that the agency is seeking to procure:

The University of Mississippi Medical Center (UMMC) seeks the approval to enter into an equipment rental agreement for Thoratec Ventricular Assist Devices and associated accessories.

A Ventricular Assist Device (VAD) is an electromechanical device that is utilized to partially and/or completely replace the function of a failing heart. This specific equipment is for external devices. UMMC currently performs VAD procedures.

## 2. Explain why the commodity is the only one (1) that can meet the needs of the agency:

Thoratec is FDA approved for mechanical circulatory support. Additional equipment is not often needed, however in cases of emergency, UMMC needs to be able to provide these devices and associated accessories to support quality patient care. St. Jude is the only vendor that is able to offer this equipment.

# 3. Explain why the source is the only person or entity that can provide the required commodity:

St. Jude Medical is the sole manufacturer and distributor of the Thoratec Ventricular Assist Devices and associated accessories. See supporting letter from **St. Jude Medical**, Attachment A.

### 4. Explain why the amount to be expended for the commodity is reasonable:

The estimated amount to be expended is for the rental of the **Thoratec Ventricular Assist Devices and associated accessories** is \$80,000 for the two year agreement. This amount is within the expected price range for these products.

# 5. Describe the efforts that the agency went through to obtain the best possible price for the commodity:

Through market intelligence, UMMC was able to negotiate best pricing for these products. All applicable discounts were explored and applied.

### Submission Instructions and Format of Response from Objecting Parties

Interested parties who have reason to believe that the **Thoratec Ventricular Assist Devices and associated accessories** (hereafter, "Products") should not be certified as a sole source should provide information in the Vendor Form for the State to use in determining whether or not to proceed with awarding the sole source to **St. Jude Medical**. The Vendor Form may be found at <a href="http://www.dfa.state.ms.us/Purchasing/documents/ObjectiontoSoleSourceDetermination.pdf">http://www.dfa.state.ms.us/Purchasing/documents/ObjectiontoSoleSourceDetermination.pdf</a>.

Objections must include the certification in Attachment B.

Comments will be accepted at any time prior to Thursday, April 6, 2017, at 3:00 p.m. (Central Time) to <a href="mailto:solesource@umc.edu">solesource@umc.edu</a>. Responses may be delivered via email to <a href="mailto:solesource@umc.edu">solesource@umc.edu</a>. UMMC WILL NOT BE RESPONSIBLE FOR DELAYS IN THE DELIVERY OF RESPONSES. It is solely the responsibility of the Interested Parties that responses reach UMMC on time. Responses received after the deadline and responses that lack all required information will be rejected. UMMC reserves the right to inspect Interested Party's commodity for comparison purposes.

If you have any questions concerning the information above or if we can be of further assistance, please contact <a href="mailto:solesource@umc.edu">solesource@umc.edu</a>.

Attachment A: Vendor Correspondence Attachment B: Objection Certification



St. Jude Medical US Division 6035 Stonenidge Drive Pleasanton, CA 94588 USA

March 15, 2017

Tom Wills, MPPM, BSN, RN Executive Director University Heart Services University of Mississippi Medical Center 2500 N. State Street Jackson, MS 39216

RE: Sole Source Vendor

St. Jude Medical is the sole manufacturer and distributor of products requested from the University of Mississippi Medical Center. The products are listed below.

Part Numb	per Product Description
102953	CentriMag Blood Pump
106015	HeartMate II Left Ventricular Assist System Implant Kit

Sincerely,

Preston Washington Preston Washington Territory Manager

## Attachment B

### SUBMITTED IN RESPONSE TO Sole Source Certification No. SS5089 Accepted until April 6, 2017, at 3:00 p.m.

certify that the information con	ntained in this objection is true and accurate to the best of my
knowledge. I understand that U	MMC will investigate all statements made in this objection information provided may result in adverse action.
	Objector Name
	Objector's title
	Date