



DESIGN
SENSE
MEETS
BUSINESS
SENSE

WILLOW

2015 PRICEBOOK





6	Pricing
14	Finishes
14	Specifying
15	Terms & Conditions

Create a striking first impression with the Willow reception series, which features beautiful laminate or veneer casing, contrasting black reveals, glass transaction top and choice of curved or straight front. Design also includes satin chrome stand-offs under the glass top with three inch overhang and toekicks in black or satin finish.



INTRODUCTION
RECEPTION

WILLOW

FIRST IMPRESSIONS
**DESIGNED
TO IMPRESS**



- Black reveals (1/4" wide, 1/8" deep)
- 1 1/4" satin chrome stand-offs
- 4" toekicks in black or brushed aluminum
- 3/4" glass transaction top (clear or frosted)
- Left or right ADA options



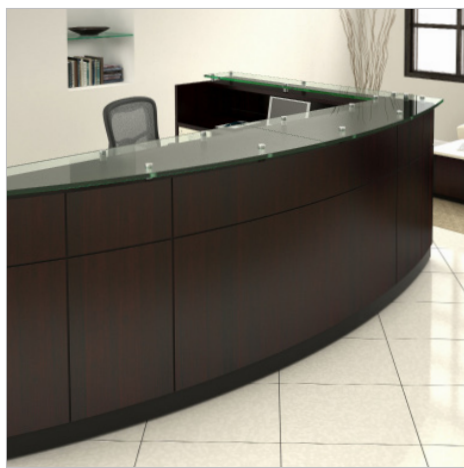
With dozens of finish options and matching credenzas and end tables, Willow is a complete line of reception furnishings to suit any décor.



Matching credenzas and end tables

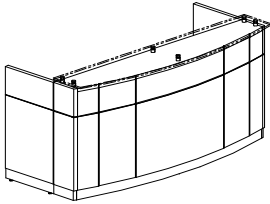


Glass transaction top and contrasting reveals



Bowfront or straight front designs

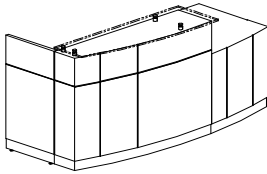
FRONT SHELL (bow front)



DIMENSION	LAMINATE PRODUCT #	LIST	VEN/LAM PRODUCT #	LIST	ALL VENEER PRODUCT #	LIST
30"W X 72"L X 42"H	FW-FRSH-D72L	\$12,500	FW-FRSH-D72V	\$14,295	FW-FRSH-D72AV	\$14,724
30"W X 84"L X 42"H	FW-FRSH-D84L	\$13,398	FW-FRSH-D84V	\$15,246	FW-FRSH-D84AV	\$15,703
30"W X 96"L X 42"H	FW-FRSH-D96L	\$14,379	FW-FRSH-D96V	\$16,024	FW-FRSH-D96AV	\$16,505
30"W X 108"L X 42"H *	FW-FRSH-D108L	\$14,630	FW-FRSH-D108V	\$16,431	FW-FRSH-D108V	\$16,924
30"W X 120"L X 42"H *	FW-FRSH-D120L	\$15,169	FW-FRSH-D120V	\$16,860	FW-FRSH-D120AV	\$17,367
30"W X 144"L X 42"H *	FW-FRSH-D144L	\$18,205	FW-FRSH-D144V	\$18,865	FW-FRSH-D144AV	\$19,431

* Desks over 96" are made in two pieces **Choose clear or frosted glass

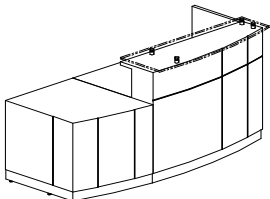
FRONT SHELL w/ADA option - left (bow front)



DIMENSION	LAMINATE PRODUCT #	LIST	VEN/LAM PRODUCT #	LIST	ALL VENEER PRODUCT #	LIST
30"W x 72"L X 42"H	FW-FRSH-AL72L	\$13,116	FW-FRSH-AL72V	\$14,912	FW-FRSH-AL72AV	\$15,359
30"W X 84"L X 42"H	FW-FRSH-AL84L	\$14,014	FW-FRSH-AL84V	\$15,862	FW-FRSH-AL84AV	\$16,338
30"W X 96"L X 42"H	FW-FRSH-AL96L	\$14,995	FW-FRSH-AL96V	\$16,641	FW-FRSH-AL96AV	\$17,140
30"W X 108"L X 42"H *	FW-FRSH-AL108L	\$15,246	FW-FRSH-AL108V	\$17,048	FW-FRSH-AL108AV	\$17,559
30"W X 120"L X 42"H *	FW-FRSH-AL120L	\$15,785	FW-FRSH-AL120V	\$17,477	FW-FRSH-AL120AV	\$18,002
30"W X 144"L X 42"H *	FW-FRSH-AL144L	\$18,821	FW-FRSH-AL144V	\$19,481	FW-FRSH-AL144AV	\$20,065

* Desks over 96" are made in two pieces **Choose clear or frosted glass

FRONT SHELL w/ADA option - right (bow front)

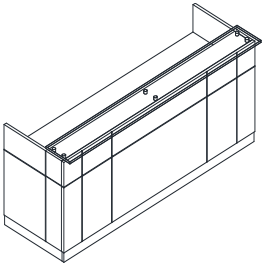


DIMENSION	LAMINATE PRODUCT #	LIST	VEN/LAM PRODUCT #	LIST	ALL VENEER PRODUCT #	LIST
30"W X 72"L X 42"H	FW-FRSH-AR72L	\$13,116	FW-FRSH-AR72V	\$14,911	FW-FRSH-AR72AV	\$15,359
30"W X 84"L X 42"H	FW-FRSH-AR84L	\$14,014	FW-FRSH-AR84V	\$15,862	FW-FRSH-AR84AV	\$16,338
30"W X 96"L X 42"H	FW-FRSH-AR96L	\$14,995	FW-FRSH-AR96V	\$16,641	FW-FRSH-AR96AV	\$17,140
30"W X 108"L X 42"H *	FW-FRSH-AR108L	\$15,246	FW-FRSH-AR108V	\$17,047	FW-FRSH-AR108AV	\$17,559
30"W X 120"L X 42"H *	FW-FRSH-AR120L	\$15,785	FW-FRSH-AR120V	\$17,477	FW-FRSH-AR120AV	\$18,001
30"W X 144"L X 42"H *	FW-FRSH-AR144L	\$18,821	FW-FRSH-AR144V	\$19,481	FW-FRSH-AR144AV	\$20,065

* Desks over 96" are made in two pieces **Choose clear or frosted glass

Freight 20% Net / Crating fee 5% Net (minimum \$100)
based on Laminate pricing

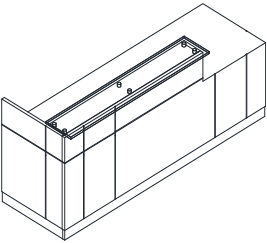
FRONT SHELL (straight front)



DIMENSION	LAMINATE PRODUCT #	LIST	VEN/LAM PRODUCT #	LIST	ALL VENEER PRODUCT #	LIST
30"W X 72"L X 42"H	FWS-FRSH-D72L	\$11,364	FWS-FRSH-D72V	\$12,996	FWS-FRSH-D72AV	\$13,386
30"W X 84"L X 42"H	FWS-FRSH-D84L	\$12,180	FWS-FRSH-D84V	\$13,860	FWS-FRSH-D84AV	\$14,276
30"W X 96"L X 42"H	FWS-FRSH-D96L	\$13,072	FWS-FRSH-D96V	\$14,568	FWS-FRSH-D96AV	\$15,005
30"W X 108"L X 42"H *	FWS-FRSH-D108L	\$13,300	FWS-FRSH-D108V	\$14,938	FWS-FRSH-D108AV	\$15,386
30"W X 120"L X 42"H *	FWS-FRSH-D120L	\$13,790	FWS-FRSH-D120V	\$15,328	FWS-FRSH-D120AV	\$15,788
30"W X 144"L X 42"H *	FWS-FRSH-D144L	\$15,045	FWS-FRSH-D144V	\$17,754	FWS-FRSH-D144AV	\$18,286

* Desks over 96" are made in two pieces **Choose clear or frosted glass

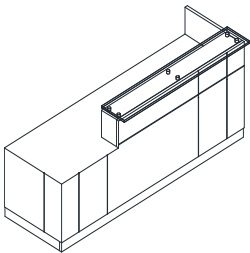
FRONT SHELL w/ADA option - left (straight front)



DIMENSION	LAMINATE PRODUCT #	LIST	VEN/LAM PRODUCT #	LIST	ALL VENEER PRODUCT #	LIST
30"W X 72"L X 42"H	FWS-FRSH-AL72L	\$11,924	FWS-FRSH-AL72V	\$13,556	FWS-FRSH-AL72AV	\$13,963
30"W X 84"L X 42"H	FWS-FRSH-AL84L	\$12,740	FWS-FRSH-AL84V	\$14,420	FWS-FRSH-AL84AV	\$14,853
30"W X 96"L X 42"H	FWS-FRSH-AL96L	\$13,632	FWS-FRSH-AL96V	\$15,128	FWS-FRSH-AL96AV	\$15,582
30"W X 108"L X 42"H *	FWS-FRSH-AL108L	\$13,860	FWS-FRSH-AL108V	\$15,498	FWS-FRSH-AL108AV	\$15,968
30"W X 120"L X 42"H *	FWS-FRSH-AL120L	\$14,350	FWS-FRSH-AL120V	\$15,888	FWS-FRSH-AL120AV	\$16,365
30"W X 144"L X 42"H *	FWS-FRSH-AL144L	\$15,605	FWS-FRSH-AL144V	\$18,314	FWS-FRSH-AL144AV	\$18,863

* Desks over 96" are made in two pieces **Choose clear or frosted glass

FRONT SHELL w/ADA option - right (straight front)

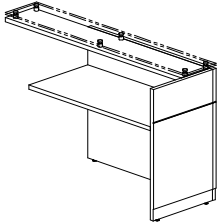


DIMENSION	LAMINATE PRODUCT #	LIST	VEN/LAM PRODUCT #	LIST	ALL VENEER PRODUCT #	LIST
30"W X 72"L X 42"H	FWS-FRSH-AR72L	\$11,924	FWS-FRSH-AR72V	\$13,556	FWS-FRSH-AR72AV	\$13,963
30"W X 84"L X 42"H	FWS-FRSH-AR84L	\$12,740	FWS-FRSH-AR84V	\$14,420	FWS-FRSH-AR84AV	\$14,853
30"W X 96"L X 42"H	FWS-FRSH-AR96L	\$13,632	FWS-FRSH-AR96V	\$15,128	FWS-FRSH-AR96AV	\$15,582
30"W X 108"L X 42"H *	FWS-FRSH-AR108L	\$13,860	FWS-FRSH-AR108V	\$15,498	FWS-FRSH-AR108AV	\$15,963
30"W X 120"L X 42"H *	FWS-FRSH-AR120L	\$14,350	FWS-FRSH-AR120V	\$15,888	FWS-FRSH-AR120AV	\$16,365
30"W X 144"L X 42"H *	FWS-FRSH-AR144L	\$15,605	FWS-FRSH-AR144V	\$18,314	FWS-FRSH-AR144AV	\$18,863

* Desks over 96" are made in two pieces **Choose clear or frosted glass

*Veneer/Laminate combination available in Fusion Maple, Espresso, Wild Cherry and Biltmore Cherry

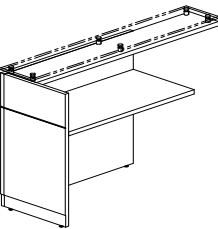
RIGHT RETURN SHELL with transaction



DIMENSION	LAMINATE PRODUCT #	LIST	VEN/LAM PRODUCT #	LIST	ALL VENEER PRODUCT #	LIST
24"D X 36"W X 42"H	FW-RRSH-D36L	\$6,129	FW-RRSH-D36V	\$7,232	FW-RRSH-D36AV	\$7,449
24"D X 42"W X 42"H	FW-RRSH-D42L	\$6,150	FW-RRSH-D42V	\$7,204	FW-RRSH-D42AV	\$7,420
24"D X 48"W X 42"H	FW-RRSH-D48L	\$6,314	FW-RRSH-D48V	\$7,410	FW-RRSH-D48AV	\$7,632
24"D X 60"W X 42"H	FW-RRSH-D60L	\$7,581	FW-RRSH-D60V	\$8,946	FW-RRSH-D60AV	\$9,214
24"D X 66"H X 42"H	FW-RRSH-D66L	\$8,030	FW-RRSH-D66V	\$9,475	FW-RRSH-D66AV	\$9,760

*Choose clear or frosted glass

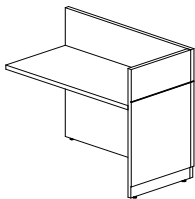
LEFT RETURN SHELL with transaction



DIMENSION	LAMINATE PRODUCT #	LIST	VEN/LAM PRODUCT #	LIST	ALL VENEER PRODUCT #	LIST
24" X 36"W X 42"H	FW-LRSH-D36L	\$6,129	FW-LRSH-D36V	\$7,232	FW-LRSH-D36AV	\$7,449
24"D X 42"W X 42"H	FW-LRSH-D42L	\$6,150	FW-LRSH-D42V	\$7,204	FW-LRSH-D42AV	\$7,420
24"D X 48"W X 42"H	FW-LRSH-D48L	\$6,314	FW-LRSH-D48V	\$7,410	FW-LRSH-D48AV	\$7,632
24"D X 60"W X 42"H	FW-LRSH-D60L	\$7,581	FW-LRSH-D60V	\$8,946	FW-LRSH-D60AV	\$9,214
24"D X 66"W X 42"H	FW-LRSH-D66L	\$8,030	FW-LRSH-D66V	\$9,475	FW-LRSH-D66AV	\$9,760

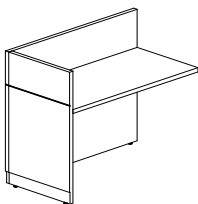
*Choose clear or frosted glass

RIGHT RETURN SHELL with gallery



DIMENSION	LAMINATE PRODUCT #	LIST	VEN/LAM PRODUCT #	LIST	ALL VENEER PRODUCT #	LIST
24"D X 36"W X 40"H	FW-RRSH-F36L	\$3,306	FW-RRSH-F36V	\$3,901	FW-RRSH-F36AV	\$4,018
24"D X 42"W X 40"H	FW-RRSH-F42L	\$3,942	FW-RRSH-F42V	\$4,650	FW-RRSH-F42AV	\$4,790
24"D X 48"W X 40"H	FW-RRSH-F48L	\$4,082	FW-RRSH-F48V	\$4,820	FW-RRSH-F48AV	\$4,965
24"D X 60"W X 40"H	FW-RRSH-F60L	\$4,375	FW-RRSH-F60V	\$5,163	FW-RRSH-F60AV	\$5,317
24"D X 66"W X 40"H	FW-RRSH-F66L	\$4,594	FW-RRSH-F66V	\$5,421	FW-RRSH-F66AV	\$5,583

LEFT RETURN SHELL with gallery

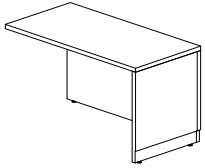


DIMENSION	LAMINATE PRODUCT #	LIST	VEN/LAM PRODUCT #	LIST	ALL VENEER PRODUCT #	LIST
24"D X 36"W 40"H	FW-LRSH-F36L	\$3,306	FW-LRSH-F36V	\$3,901	FW-LRSH-F36AV	\$4,018
24"D X 42"W X 40"H	FW-LRSH-F42L	\$3,942	FW-LRSH-F42V	\$4,650	FW-LRSH-F42AV	\$4,790
24"D X 48"W X 40"H	FW-LRSH-F48L	\$4,082	FW-LRSH-F48V	\$4,820	FW-LRSH-F48AV	\$4,965
24"D X 60"W X 40"H	FW-LRSH-F60L	\$4,375	FW-LRSH-F60V	\$5,163	FW-LRSH-F60AV	\$5,317
24"D X 66"W X 40"H	FW-LRSH-F66L	\$4,594	FW-LRSH-F66V	\$5,421	FW-LRSH-F66AV	\$5,583

*Veneer/Laminate combination available in Fusion Maple, Espresso, Wild Cherry and Biltmore Cherry

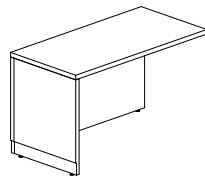
Freight 20% Net / Crating fee 5% Net (minimum \$100)
based on Laminate pricing

RIGHT RETURN SHELL



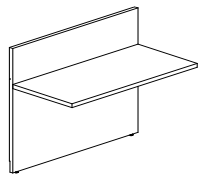
DIMENSION	LAMINATE PRODUCT #	LIST	VEN/LAM PRODUCT #	LIST	ALL VENEER PRODUCT #	LIST
24"D X 36"W X 29"H	FW-RRSH-E36L	\$2,350	FW-RRSH-E36V	\$2,773	FW-RRSH-E36AV	\$2,856
24"D X 42"W X 29"H	FW-RRSH-E42L	\$2,640	FW-RRSH-E42V	\$3,300	FW-RRSH-E42AV	\$3,399
24"D X 48"W X 29"H	FW-RRSH-E48L	\$2,960	FW-RRSH-E48V	\$3,640	FW-RRSH-E48AV	\$3,749
24"D X 60"W X 29"H	FW-RRSH-E60L	\$3,315	FW-RRSH-E60V	\$3,912	FW-RRSH-E60AV	\$4,029
24"D X 66"W X 29"H	FW-RRSH-E66L	\$3,514	FW-RRSH-E66V	\$4,147	FW-RRSH-E66AV	\$4,271

LEFT RETURN SHELL



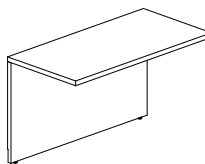
DIMENSION	LAMINATE PRODUCT #	LIST	VEN/LAM PRODUCT #	LIST	ALL VENEER PRODUCT #	LIST
24"D X 36"W X 29"H	FW-LRSH-E36L	\$2,350	FW-LRSH-E36V	\$2,773	FW-LRSH-E36AV	\$2,856
24"D X 42"W X 29"H	FW-LRSH-E42L	\$2,640	FW-LRSH-E42V	\$3,300	FW-LRSH-E42AV	\$3,399
24"D X 48"W X 29"H	FW-LRSH-E48L	\$2,960	FW-LRSH-E48V	\$3,640	FW-LRSH-E48AV	\$3,749
24"D X 60"W X 29"H	FW-LRSH-E60L	\$3,315	FW-LRSH-E60V	\$3,912	FW-LRSH-E60AV	\$4,029
24"D X 66"W X 29"H	FW-LRSH-E66L	\$3,514	FW-LRSH-E66V	\$4,147	FW-LRSH-E66AV	\$4,271

BRIDGE SHELL with gallery



DIMENSION	LAMINATE PRODUCT #	LIST	VEN/LAM PRODUCT #	LIST	ALL VENEER PRODUCT #	LIST
24"D X 36"W X 40"H	FW-BRSH-F36L	\$2,539	FW-BRSH-F36V	\$2,997	FW-BRSH-F36AV	\$3,086
24"D X 42"W X 40"H	FW-BRSH-F42L	\$2,853	FW-BRSH-F42V	\$3,367	FW-BRSH-F42AV	\$3,468
24"D X 48"W X 40"H	FW-BRSH-F48L	\$3,206	FW-BRSH-F48V	\$3,632	FW-BRSH-F48AV	\$3,741
24"D X 60"W X 40"H	FW-BRSH-F60L	\$3,430	FW-BRSH-F60V	\$3,886	FW-BRSH-F60AV	\$4,003

BRIDGE SHELL

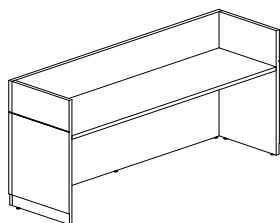


DIMENSION	LAMINATE PRODUCT #	LIST	VEN/LAM PRODUCT #	LIST	ALL VENEER PRODUCT #	LIST
24"D X 36"W X 29"H	FW-BRSH-E36L	\$1,917	FW-BRSH-E36V	\$2,262	FW-BRSH-E36AV	\$2,330
24"D X 42"W X 29"H	FW-BRSH-E42L	\$2,154	FW-BRSH-E42V	\$2,541	FW-BRSH-E42AV	\$2,618
24"D X 48"W X 29"H	FW-BRSH-E48L	\$2,420	FW-BRSH-E48V	\$2,924	FW-BRSH-E48AV	\$3,012
24"D X 60"W X 29"H	FW-BRSH-E60L	\$2,589	FW-BRSH-E60V	\$3,128	FW-BRSH-E60AV	\$3,222

*Veneer/Laminate combination available in Fusion Maple, Espresso, Wild Cherry and Biltmore Cherry

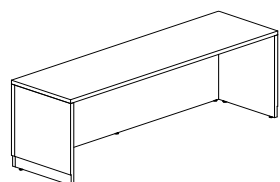
PRICING
RECEPTION
WILLOW

CREDENZA SHELL with gallery



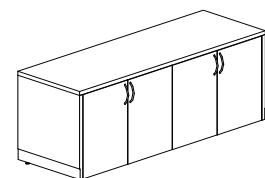
DIMENSION	LAMINATE PRODUCT #	LIST	VEN/LAM PRODUCT #	LIST	ALL VENEER PRODUCT #	LIST
24"D X 72"W X 40"H	FW-CRSH-F72L	\$6,288	FW-CRSH-F72V	\$6,596	FW-CRSH-F72AV	\$6,794
24"D X 84"W X 40"H	FW-CRSH-F84L	\$7,232	FW-CRSH-F84V	\$7,724	FW-CRSH-F84AV	\$7,956
24"D X 96"W X 40"H	FW-CRSH-F96L	\$8,176	FW-CRSH-F96V	\$8,852	FW-CRSH-F96AV	\$9,118
24"D X 108"W X 40"H	FW-CRSH-F108L	\$9,157	FW-CRSH-F108V	\$10,805	FW-CRSH-F108AV	\$11,130
24"D X 120"W X 40"H	FW-CRSH-F120L	\$10,256	FW-CRSH-F120V	\$12,102	FW-CRSH-F120AV	\$12,465

CREDENZA SHELL



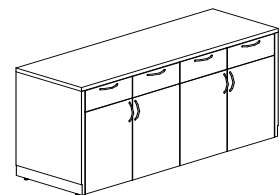
DIMENSION	LAMINATE PRODUCT #	LIST	VEN/LAM PRODUCT #	LIST	ALL VENEER PRODUCT #	LIST
24"D X 72"W X 29"H	FW-CRSH-E72L	\$3,686	FW-CRSH-E72V	\$4,590	FW-CRSH-E72AV	\$4,728
24"D X 84"W X 29"H	FW-CRSH-E84L	\$3,988	FW-CRSH-E84V	\$4,964	FW-CRSH-E84AV	\$5,113
24"D X 96"W X 29"H	FW-CRSH-E96L	\$4,290	FW-CRSH-E96V	\$5,338	FW-CRSH-E96AV	\$5,498
24"D X 108"W X 29"H	FW-CRSH-E108L	\$4,805	FW-CRSH-E108V	\$5,670	FW-CRSH-E108AV	\$5,840
24"D X 120"W X 29"H	FW-CRSH-E120L	\$5,381	FW-CRSH-E120V	\$6,350	FW-CRSH-E120AV	\$6,541

STORAGE CREDENZA



DIMENSION	LAMINATE PRODUCT #	LIST	VEN/LAM PRODUCT #	LIST	ALL VENEER PRODUCT #	LIST
24"D X 36"W X 29"H	FW-C-E36L	\$2,595	FW-C-E36V	\$3,062	FW-C-E36AV	\$3,154
24"D X 48"W X 29"H	FW-C-E48L	\$2,906	FW-C-E48V	\$3,430	FW-C-E48AV	\$3,532
24"D X 60"W X 29"H	FW-C-E60L	\$3,255	FW-C-E60V	\$3,841	FW-C-E60AV	\$3,956
24"D X 72"W X 29"H	FW-C-E72L	\$3,460	FW-C-E72V	\$5,260	FW-C-E72AV	\$5,418
24"D X 96"W X 29"H	FW-C-E96L	\$5,375	FW-C-96V	\$6,343	FW-C-E96AV	\$6,533

BUFFET



DIMENSION	LAMINATE PRODUCT #	LIST	VEN/LAM PRODUCT #	LIST	ALL VENEER PRODUCT #	LIST
24"D X 36"W X 36"H	FW-B-E36L	\$3,291	FW-B-E36V	\$3,883	FW-B-E36AV	\$4,000
24"D X 48"W X 36"H	FW-B-E48L	\$3,686	FW-B-E48V	\$4,349	FW-B-E48AV	\$4,480
24"D X 60"W X 36"H	FW-B-E60L	\$4,128	FW-B-E60V	\$4,871	FW-B-E60AV	\$5,017
24"D X 72"W X 36"H	FW-B-E72L	\$4,388	FW-B-E72V	\$6,384	FW-B-E72AV	\$6,576
24"D X 96"W X 36"H	FW-B-E96L	\$6,773	FW-B-E96V	\$7,992	FW-B-E96AV	\$8,231

*Veneer/Laminate combination available in Fusion Maple, Espresso, Wild Cherry and Biltmore Cherry

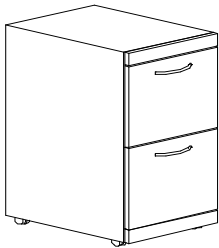
Freight 20% Net / Crating fee 5% Net (minimum \$100)
based on Laminate pricing

BOX-BOX-FILE
MOBILE PEDESTAL
(includes lock)



DIMENSION	LAMINATE PRODUCT #	LIST	ALL VENEER PRODUCT #	LIST
22"D X 16"W X 27"H	BBFM-L	\$1,380	BBFM-V	\$2,100

FILE-FILE MOBILE
PEDESTAL
(includes lock)



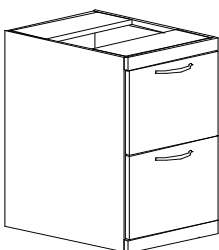
DIMENSION	LAMINATE PRODUCT #	LIST	ALL VENEER PRODUCT #	LIST
22"D X 16"W X 27"H	FFM-L	\$1,380	FFM-V	\$2,100

BOX-BOX-FILE PEDESTAL
(includes lock)



DIMENSION	LAMINATE PRODUCT #	LIST	ALL VENEER PRODUCT #	LIST
22"D X 16"W X 27"H	BBF-L	\$970	BBF-V	\$1,600

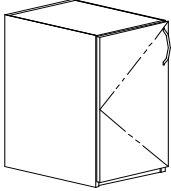
FILE-FILE PEDESTAL
(includes lock)



DIMENSION	LAMINATE PRODUCT #	LIST	ALL VENEER PRODUCT #	LIST
22"D X 16"W X 27"H	FF-L	\$970	FF-V	\$1,600

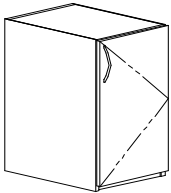
*Veneer/Laminate combination available in Fusion Maple, Espresso, Wild Cherry and Biltmore Cherry

STORAGE PEDESTAL hinged door left



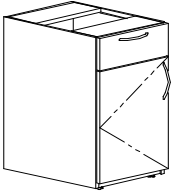
DIMENSION	LAMINATE PRODUCT #	LIST	ALL VENEER PRODUCT #	LIST
22"D X 16"W X 27"H	FW-LD-L	\$870	FW-LD-V	\$1,510

STORAGE PEDESTAL hinged door right



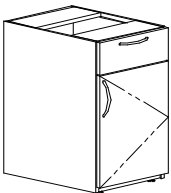
DIMENSION	LAMINATE PRODUCT #	LIST	ALL VENEER PRODUCT #	LIST
22"D X 16"W X 27"H	FW-RD-L	\$870	FW-RD-V	\$1,510

STORAGE PEDESTAL hinged door left w/drawer



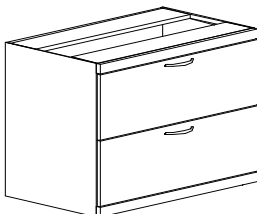
DIMENSION	LAMINATE PRODUCT #	LIST	ALL VENEER PRODUCT #	LIST
22"D X 16"W X 27"H	FW-LBD-L	\$960	FW-LBD-V	\$1,610

STORAGE PEDESTAL hinged door right w/drawer



DIMENSION	LAMINATE PRODUCT #	LIST	ALL VENEER PRODUCT #	LIST
22"D X 16"W X 27"H	FW-RBD-L	\$960	FW-RBD-V	\$1,610

LATERAL-FILE PEDESTAL (includes lock)

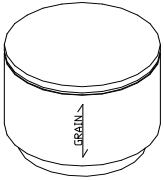


DIMENSION	LAMINATE PRODUCT #	LIST	ALL VENEER PRODUCT #	LIST
22"D X 36"W X 27"H	LF-36-L	\$1,900	LF-36-V	\$2,500

*Veneer/Laminate combination available in Fusion Maple, Espresso, Wild Cherry and Biltmore Cherry

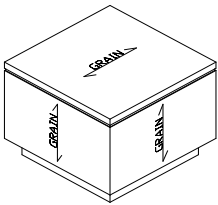
Freight 20% Net / Crating fee 5% Net (minimum \$100)
based on Laminate pricing

DRUM TABLE



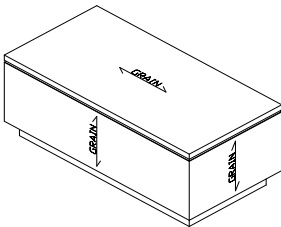
DIMENSION	LAMINATE PRODUCT #	LIST	VEN/LAM PRODUCT #	LIST	ALL VENEER PRODUCT #	LIST
Ø18" x 16"H	FW-LT-D1816L	\$1,130	FW-LT-D1816V	\$1,650	FW-LT-D1816AV	\$1,700
Ø18" X 20"H	FW-LT-D1820L	\$1,130	FW-LT-D1820V	\$1,650	FW-LT-D1820AV	\$1,700
Ø24" X 16"H	FW-LT-D2416L	\$1,250	FW-LT-D2416V	\$1,800	FW-LT-D2416AV	\$1,854
Ø24" X 20"H	FW-LT-D2420L	\$1,250	FW-LT-D2420V	\$1,800	FW-LT-D2420AV	\$1,854

CUBE TABLE



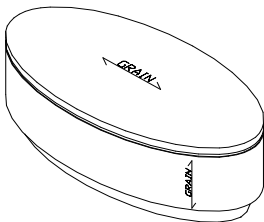
DIMENSION	LAMINATE PRODUCT #	LIST	VEN/LAM PRODUCT #	LIST	ALL VENEER PRODUCT #	LIST
18" X 18" 16"H	FW-LT-C1816L	\$850	FW-LT-C1816V	\$1,390	FW-LT-C1816AV	\$1,432
18" X 18" X 20"H	FW-LT-C1820L	\$850	FW-LT-C1820V	\$1,390	FW-LT-C1820AV	\$1,432
24" X 24" X 16"H	FW-LT-C2416L	\$970	FW-LT-C2416V	\$1,520	FW-LT-C2416AV	\$1,566
24" X 24" X 20"H	FW-LT-C2420L	\$970	FW-LT-C2420V	\$1,520	FW-LT-C2420AV	\$1,566

RECTANGULAR TABLE



DIMENSION	LAMINATE PRODUCT #	LIST	VEN/LAM PRODUCT #	LIST	ALL VENEER PRODUCT #	LIST
18" X 36" X 16"H	FW-LT-R1836L	\$1,170	FW-LT-R1836V	\$1,860	FW-LT-R1836AV	\$1,916
24" X 48" X 16"H	FW-LT-R2448L	\$1,386	FW-LT-R2448V	\$2,080	FW-LT-R2448AV	\$2,142

ELLIPTICAL TABLE



DIMENSION	LAMINATE PRODUCT #	LIST	VEN/LAM PRODUCT #	LIST	ALL VENEER PRODUCT #	LIST
24" X 48" X 16"H	FW-LT-E2448L	\$1,720	FW-LT-E2448V	\$2,550	FW-LT-E2448AV	\$2,627

*Veneer/Laminate combination available in Fusion Maple, Espresso, Wild Cherry and Biltmore Cherry

SPECIFY
RECEPTION

WILLOW

The product #'s all end with a letter code of **L**, **V** or **AV** that specifies the finish category. When ordering, add the number of your finish selections to the end of the product #, as shown below.

FW-FRSH-D72 L -1 -A -H4

product #

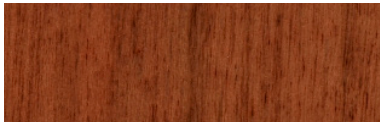
finish category

finish color

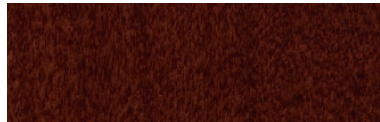
toe kick

handle

WOOD VENEERS (AV)



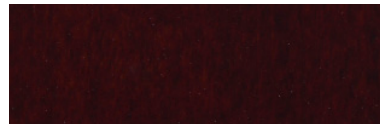
Biltmore Cherry -1



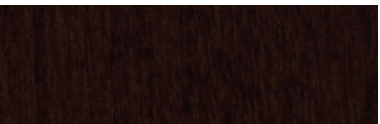
Cordovan Cherry -7



Fusion Maple -2



Deep Cherry -8



Espresso -3



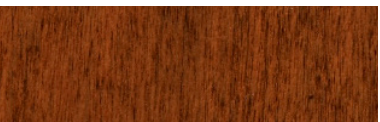
Medium Cherry -10



Wild Cherry -4



Warm Maple -11



American Cherry -9



Golden Maple -12



Axiom Cherry -5



Natural Maple -13



Warm Cherry -6

FINISH OPTIONS

LAMINATES (L)



Cafelle -3
Wilsonart 7933K-7



Wild Cherry -4
Wilsonart 7054-60



Biltmore Cherry -1
Wilsonart 7924-07



Fusion Maple -2
Wilsonart 7909-60

VENEER / LAMINATE WORKTOPS (V)

Wilsonart 7924-60 with Biltmore Cherry -1

Wilsonart 7909-60 with Fusion Maple -2

Wilsonart 7933K-7 with Espresso -3

Wilsonart 7054-60 with Wild Cherry -4

HANDLE OPTIONS

Each handle style is available in either Black or Satin finish – specify finish on order.



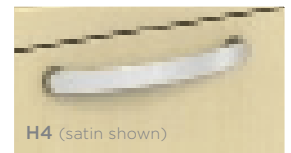
H1 (satin shown)



H2 (black shown)



H3 (black shown)

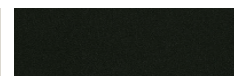


H4 (satin shown)

TOE KICKS

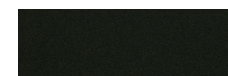


Brushed Aluminum A



Black B

REVEALS



Black

PRICES

All prices are F.O.B. factory. We reserve the right to change prices without prior notice.

TERMS

Net 30 days from date of invoice with established terms. Invoices are delinquent if not paid (30) days from date of invoice. In the event timely payment is not made, interest will be charged at the rate of 1.5% per month on delinquent accounts. Buyers will also be liable for normal collection costs and attorney fees.

ORDERS

Orders are only accepted by issuance of a P.O., and are subject to the terms set forth herein and on our order acknowledgment. It is the responsibility of the buyer to review our acknowledgment for accuracy, and to notify Friant within 48 hours from the acknowledgment date of any discrepancies. Please send all purchase orders to orders@friant.com or fax to (510) (510) 535-6895. If you have any questions, please contact Customer Service at (510) 535-5113.

ORDER CHANGES AND CANCELLATIONS

Our order confirmation is final and binding. Any order change or cancellation is subject to our ability to conform. Such requests are to be made in writing to our office and may be subject to a fee.

RETURNS

No merchandise may be returned without our written consent and shipping instructions, and are subject to a 35% restocking fee. Unauthorized returns will not be accepted and will be returned freight collect. All packages are labeled with contents, and it is the customer's responsibility to check box labels against the packing list for accuracy before opening. If correctly labeled and undamaged product is removed from its original packaging, Friant will not accept its return.

CLAIMS

We are not responsible for damage suffered in transit. Merchandise should be inspected for possible freight damage upon delivery. Claims for damage or shortages should be filed by the consignee with the carrier within 5 days of delivery. You are also protected for "concealed damage" if you file claim with the carrier within 5 days of delivery. All claims against Friant for defects, errors or shortages must be made by Buyer in writing within 10 days after delivery. Failure to make such a claim shall constitute full acceptance. All claims must be pre-approved and with a P.O. issued to Friant before reimbursement and/or reinstallation will be granted.

SHIPPING

Freight for Willow is 20% of net to all areas plus a crating fee of 5% net (minimum \$100). Willow has

\$100 surcharge for all orders under \$1500 net. Friant generally palletizes, boxes and/or shrink wraps its products. If Buyer requests additional packaging or special shipping, extra charges will apply. Buyer obtains title to products and assumes the risk of damage and or loss of product upon shipment from Friant's plant.

PARTIAL SHIPMENTS

We will make every attempt to ship orders complete and on schedule. However, we reserve the right to make partial shipments as merchandise is ready. Invoices covering these partial shipments are to be paid as they become due.

SHIPPING AND PREPAID FREIGHT

Unless otherwise instructed, we reserve the option to ship by what is, in our opinion, the best possible way. Upon request, we will prepay and add freight for accounts with established credit. Please see our web site for estimated freight times.

DELIVERY

We are not liable for delay or failure of delivery due to strikes and/or differences with workmen, war, riot, fire, compliance with government regulations, acts of nature, failure or delays of sources of supply, or any other causes beyond our control.

CONSTRUCTION - SPECIFICATIONS

All items are produced to price list specifications unless otherwise advised. All dimensions shown are approximate. Manufacturer reserves the right to make modifications and/or improvements without prior notice.

COMPLIANCE WITH LAW

Purchaser is solely responsible for compliance with all applicable Federal, State and Local laws, ordinances, regulations, rules and standards relating to the installation, maintenance, use and operation of products.

PRODUCT WARRANTY - 3 YEARS

This warranty is given to the initial purchaser and is valid from the date of purchase, for 3 years. This warranty covers defects in material and craftsmanship found during normal usage of the product during the warranty period. If the product is defective, and if written notice of the defect is given to Friant & Associates within the applicable warranty period, Friant & Associates, at its option, will either repair or replace the defective product with a comparable component or product. This warranty applies to all products except as noted below. High wear parts, such as fabrics, other covering material/ finishes, foam, glides, etc. are warranted for One (1) Year. This warranty does not apply to damage caused by a carrier, alteration to the

product not expressly authorized by Friant & Associates, nor to product considered to be of a consumable nature such as bulbs, light

WARRANTY EXCEPTIONS:

- Natural variations in wood grain, figure or the presence of character marks
- Matching of colors, grains, textures
- Changes in surface finishes due to aging or exposure to light
- Damage, marking or staining of surfaces due to contact with rubber or similar compounds
- Damage from sharp objects or imprinting from writing instruments, computer equipment or prolonged exposure to fluids or sun
- Checking or de-laminating due to changes in temperature or improper care or storage
- Damage caused by misuse or improper care

Friant & Associates does not guarantee the matching of colors, grain or texture, except to within commercially acceptable standards.

A product will not be considered defective, and Friant & Associates will not be obligated to replace it, if it is not installed in a proper manner (i.e., product not leveled, not secured properly, etc.).

Except as noted above, Friant & Associates makes no express or implied warranties as to any product, and in particular makes no warranty of fitness for any particular use. At Friant & Associates' option, product repair and/or replacement are the customer's exclusive remedy for any and all product defects.

Friant & Associates shall not be liable for consequential, economic or incidental damages arising from any product defect.

CARE AND MAINTENANCE

Friant & Associates' finish provides excellent stain and mar resistance. Care should be exercised when cleaning. The following precautions will help keep the product looking new:

- Dust all surfaces on a regular basis with a soft damp cloth. Do not use spray polishes - especially those containing silicone.
- Lift all objects from the surface when moving - never drag objects across the surface.
- Metal objects should be kept from contacting the surface.

CALIFORNIA PROP 65 WARNING:

Products in this catalog may contain a chemical known to the state of California to cause cancer, or birth defects or other reproductive harm.

**CARB COMPLIANT**

Willow laminates meet or exceed California (CARB) air quality emission standards — the most stringent in the country — for composite wood products.

FRIANT

**OFFICE FURNITURE
MADE SMARTER**

**OUR MISSION IS
TO MAKE HIGH-END
DESIGNER WORKSPACES
MORE ACCESSIBLE & AFFORDABLE
BY BRINGING MODERN
BUSINESS
INNOVATION
TO DESIGN**

HERE'S TO PAYING LESS FOR A BEAUTIFUL WORK ENVIRONMENT

4901 East 12th St / Oakland / California 94601 / T. 510.535.5113 / F. 510.535.5237 / friant.com

