



April 12, 2016

Billy Beard
Staff Officer
Office of Purchasing and Travel
701 Woolfolk Building, Suite A
501 North West Street
Jackson, MS 39201

Dear Billy,

I am writing on behalf of Allseating Corporation and our authorized dealers to request a renewal for the Class 420 furniture contract that expires on June 30, 2016.

Allseating has reviewed the entire proposal and agrees to the terms set forth. As required, all of our products meet or exceed ANSI/BIFMA requirements.

The Allseating discount off list will be 45% off for delivered and installed and 50% off for dock delivery. We are prepared to work with our dealers to provide quotes when purchases of over \$50,000 are being considered. Allseating pricing shall remain firm for the 12 month contract period. We agree to the 45 day payment terms as set forth in the contract.

Allseating is able to participate in three categories: Lounge Furniture, School Furniture, and Seating.

All of the requested forms and documents are included on a jump drive.

Please let us know if any questions.

Thank you for your consideration,

Chris Day
Regional Sales Director
Chris.day@allseating.com
P: 404-668-6211
E: chris.day@allseating.com