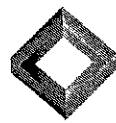




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April 13, 2016

Billy Beard  
Staff Officer  
Office of Purchasing and Travel  
701 Woolfolk Building, Suite A  
501 North west St.  
Jackson, MS. 39201

RE: RFx Number:3130000320

Dear Billy:

The following is our discount offer for the State:

Dock Delivery: List- 57.7%

Delivered and Installed List – 50%

We also acknowledge we are in agreement with the transportation and payment terms.



John Francosky  
Executive Vice-President Sales/Marketing

111 Winnebago Street Saint Louis, Missouri, USA  
Phone 888.772.4788 Fax 888.772.4789