

NOTICE TO BIDDERS

Notice is hereby given that the George County Board of Supervisors, Lucedale, Mississippi, will receive sealed bids until 10:00 a.m. on the 29th day of August, 2017, with bids to be opened shortly thereafter, for the purchase/buy back option/lease financing of (1) one or more New or Used Wheel Loader(s) and/or ***Sale or Trade of 1 Caterpillar 938H Wheel Loader.***

Bids submitted shall be in letter form in sealed envelope and outside of envelope shall be marked plainly ***New or Used Wheel Loader*** and shall be addressed to Chancery Clerk Cammie Byrd, George County, Mississippi, at 355 Cox Street, Lucedale, Mississippi, 39452. Each bidder shall mark his/her ***Name, Telephone Number, and Address*** clearly on envelope as well.

In accordance with or equal to the Instructions to Bidders and Specifications on file in the Office of the Purchase Clerk of George County, Lucedale, Mississippi.

Published in accordance with Section 31-7-13, Mississippi Code of 1972, as amended. The Board reserves the right to reject any and all bids received. Specifications may be obtained from the George County Board of Supervisors Office.

Given under my hand and seal of office, this the 7th day of August, 2017.

/s/CAMMIE BRANNAN BYRD Clerk of
the Board of Supervisors George County
Courthouse 355 Cox Street Lucedale,
Mississippi 39452

Please publish 2 weeks:
August 10th & 17th, 2017

Instructions to Bidders and Specifications

George County Board of Supervisors
355 Cox Street
Lucedale, Mississippi 39452

Re: One or more **New Wheel Loaders** and lease purchase financing.

Bid Due Date: _____ 2017 Time: _____

Written and sealed bids are to be filed before the above time at the office of the Chancery Clerk.

Instructions to Bidders

1. The George County Board of Supervisors is acting under the authority of section 31-7-13 Miss. Code of 1972 Amended, and reserves the right to reject any and all bids.

2. All bids must be sealed and the outside of the envelope clearly marked in one of the three following manners:

If the bid contains both the New Wheel Loader and lease purchase financing:
"Bid: Wheel Loader and lease purchase financing"

If the bid contains only the New Wheel Loader bid:
"Bid: New Wheel Loader "

If the bid contains only the lease purchase financing:
"Bid: Lease purchase Financing"

Otherwise the bid will not be considered.

FOR SALE OR TRADE

1-Caterpillar 938H Wheel Loader

Serial number, MJC00825

Inventory number, 304-083

Available for inspection by appointment.

Conditions for Lease purchase financing

Bids for Lease purchase financing will be accepted at the same time and place, and may be from the vendor of the **New Wheel Loader** or from a third party source. If only one bid is received for lease purchase financing, the George County Board of Supervisors reserve the right to solicit and obtain at least one other written competitive bid in order to be in compliance with the requirements of section 31-7-13 (e) Mississippi Code of 1972 Amended.

1. All bids will state the annual rate of interest which may not be greater than the overall maximum interest rate to maturity on general obligation indebtedness permitted under section 75-17-101 of the code (11%)
2. The term of such lease purchase financing should contain lease options for thirty-six (36), forty-eight (48), and sixty (60) months, and shall not exceed the useful life of the machinery per said section 31-7-13 (e)
3. The lease agreement shall contain the following annual allocation dependency clause or an annual allocation dependency clause which is substantially equivalent thereto: "The continuation of each equipment schedule to this agreement is contingent in whole or in part upon the appropriation of funds by the George County Board of Supervisors to make lease purchase payments required under such equipment schedule". If the George County Board of Supervisors fail to appropriate sufficient funds to provide for the continuation of the lease purchase payments under any such equipment schedule, then the obligation of the lessee to make such lease purchase payments and the corresponding provisions of any such equipment schedule to this agreement shall terminate on the last day of the fiscal year for which appropriations were made.
4. The County will assume responsibility for expense of day to day parts and components such as oil, filters, grease, fuel, antifreeze, electrical components, glass, hydraulic and air hoses or lines, fan belts, tires and normal wear items.
5. The County will be responsible for liability insurance and physical damage insurance.
6. Lessor to provide Schedule of purchase option price with the bid, at which the County may elect to purchase the unit at the end of any rental month.

Specifications for New Wheel Loader

The following are the minimum Specifications for one or more new diesel powered Wheel Loaders. All bids must equal in performance and quality to the following specifications, which are not intended to exclude any manufacturer. Any reference to manufacturer's make or series of equipment stated in the following specifications are intended only to establish an acceptable standard and are not intended to limit the bidding.

Instructions to Bidders and specifications

1. The above-described machinery must be a 2017, current production model in New and unused condition, and such new and unused condition must be represented in the bid.
2. Any exceptions to the above specifications must be listed in the bidders bid, with justification. Failure to do so will disqualify the bid.
3. All bids must state delivery time (which will be a factor used in determining the lowest and best bid), and bid price must include delivery to George County.
4. All bids must state warranty, which will be a factor used in determining the lowest and best bid. A minimum 5 years (60 months) 5000 Hour full machine warranty must be included in the bid price. Travel time, service vehicle mileage and any required hauling shall be included in the bid for warranty repairs for 60 months or 5000 hours.
5. The offer of a guaranteed buy back provision at the end of three (3), four (4) and five (5) years may be used in determining the lowest and best bid.
6. The bidder shall have a full parts and service facility within 50 miles of George County, proximity to which may be a factor used in determining the lowest and best bid.

New Wheel Loader Minimum Specification

COMPLY?

BASIC SPECIFICATIONS*

- Y___ N___ Diesel Particulate Filter service Life shall extend to the life of the engine.
- Y___ N___ Engine after-treatment system shall use Diesel Exhaust Fluid (DEF) to meet emission requirements.
- Y___ N___ DEF tank shall be located away from the diesel fuel tank to prevent fluid mix up.
- Y___ N___ Machine shall allow DEF fluid to be purged automatically even when the machine power disconnect key is switched to the OFF position.
- Y___ N___ Machine shall also be able to run on up to B20 Bio-Diesel.
- Y___ N___ Emissions requirements shall meet or exceed worldwide requirements and be Tier 4 Final compliant.
- Y___ N___ Regeneration shall be passive and not require any input from operator or disrupt work.
- Y___ N___ Engine shall be six-cylinder, with electronically controlled fuel injection for precise timing.
- Y___ N___ Engine shall be direct injection turbocharged with waste gate turbocharger for reliability, durability and performance.
- Y___ N___ Engine shall have a high pressure common rail fuel system with an oil lubricated fuel pump.
- Y___ N___ Machine shall be standard with two 1000 CCA (minimum capacity) maintenance free batteries mounted in bolt-on battery boxes.
- Y___ N___ Engine shall have the capability to operate in multiple modes based on operator choice. Full Power and Engine speed, or reduced power and engine speed, to save fuel.
- Y___ N___ Engine shall be able to provide different maximum power levels dependent on speed range (gear).
- Y___ N___ Automatic Electronic Fuel priming pump and fuel/water separator shall be standard. Fuel filters should be replaced as dry and primed automatically to minimize fuel contamination.
- Y___ N___ Machine width over tires shall be 8'10", wheelbase length 10'0".
- Y___ N___ Machine minimum operating weight 36,200 LB.

- Y___ N___ Machine height shall be 10'11".
- Y___ N___ Machine bucket clearance at maximum lift and level bucket shall be 11'11".
- Y___ N___ Machine bucket pin height shall be 13'0".
- Y___ N___ Easily accessible ground level Emergency Engine Shutdown switch shall be standard.
- Y___ N___ Machine shall have automatic idle engine shutdown feature as standard.
- Y___ N___ Machine shall have a standard 110 amp alternator.
- Y___ N___ Machine shall have a standard backup alarm.
- Y___ N___ Machine shall have a standard master battery disconnect switch.
- Y___ N___ Machine shall use an air-to-air-aftercooler (ATAAC).
- Y___ N___ Engine shall have a 4 valve per cylinder crossflow head.
- Y___ N___ Machine shall use gear driven water and oil pumps.
- Y___ N___ Machine ECM shall automatically de-rate the engine for protection during overheating.
- Y___ N___ Engine and cooling compartments shall be completely separated.

POWER TRAIN/TRANSMISSION*

- Y___ N___ Machine shall have a forward/neutral/reverse switch standard on the implement control joystick.
- Y___ N___ Machine shall have four forward and four reverse speed ranges with a maximum speed of 25 mph.
- Y___ N___ Machine shall have ground accessible ports to sample engine and transmission oil.
- Y___ N___ Machine shall have transmission oil sight gauge and fill spout on the same side of the machine.
- Y___ N___ Machine shall have independent control for ground speed and engine RPM.
- Y___ N___ Machine shall have operator-selectable Rim Pull Control feature to minimize tire slip and wear in various ground conditions.
- Y___ N___ Machine shall have operator-selectable Creeper Control feature to control ground down speed from 0.6 mph to 8 mph independent of engine RPM.
- Y___ N___ Machine shall have the ability to change operation modes so it can feel like a Torque Convertor machine or a Hydrostatic machine.
- Y___ N___ Machine shall have the ability to electronically adjust the directional shift aggressiveness to suit the operator need.

STEERING*

- Y____ N____ Steering articulation angle shall be 40°.
- Y____ N____ Machine shall have two steering cylinders with a bore of 3.1".
- Y____ N____ Steering cycle time from full left to right or full right to left at maximum RPM shall be less than 3.5 sec.
- Y____ N____ Steering system shall use a dedicated load sensing variable displacement pump with dual double acting cylinders.
- Y____ N____ Steering torque shall be 42,506 ft-lb at 0 degree turn 31,398 ft-lb at 40 degree turn
- Y____ N____ Maximum steering working pressure shall be 3,500 psi.
- Y____ N____ High impact rubber steering stops shall be standard.
- Y____ N____ Steering console shall be adjustable including tilting and telescoping steering column.

BRAKES*

- Y____ N____ Service brake shall feature completely closed and sealed standard outboard oil-immersed disc brakes on front and rear axles that are adjustment free.
- Y____ N____ Audible alarm and Indicator light shall alert operator if brake pressure drops below normal operating parameters.
- Y____ N____ Machine shall have continually charged nitrogen accumulators to provide stopping capability after loss of engine power.
- Y____ N____ Machine shall feature an electronic park brake switch mounted in operator station on instrument panel.
- Y____ N____ Parking brake shall be disk and caliper type on driveline for positive operation which is spring applied and hydraulically released. The transmission shall be automatically neutralized when parking brake is applied.
- Y____ N____ Single floor mounted pedal shall function as ground speed control and a brake so the operator can maintain high engine rpm for full hydraulic flow and fast cycle times.

HYDRAULIC SYSTEM*

- Y___ N___ Maximum working pressure shall be 4,061 psi.
- Y___ N___ Hydraulic site gauge shall be visible from ground with operator station door open or closed.
- Y___ N___ Unit shall be equipped with 3rd valve, coupler ready, hydraulic valve.
- Y___ N___ Minimum hydraulic output at 1800 engine RPM shall be 50 gal/min.
- Y___ N___ Total hydraulic cycle time shall be no more than 10 seconds.
- Y___ N___ Double acting lift cylinders shall be 4.7" X 31.1".
- Y___ N___ Double acting tilt cylinder shall be 5.9" X 21.9".
- Y___ N___ Hydraulic implement system shall detect when the lift and tilt kick outs approach the setting automatically reducing cylinder velocity to provide a smooth stop.
- Y___ N___ Machine shall feature an operator selected electric safety valve to disable implement functions.
- Y___ N___ Machine shall feature a heavy-duty hydraulic oil cooler standard with 6 Fins per In.
- Y___ N___ Implement hydraulics shall be load-sensing.
- Y___ N___ Seat mounted low effort joystick control shall offer simultaneous lift and tilt functions.
- Y___ N___ Bucket lift circuit shall have four positions: raise, hold, lower and float. Tilt circuit shall have three positions: tilt back, hold and dump.
- Y___ N___ Machine shall use XT3 hoses with 4,000 psi working pressure.
- Y___ N___ Steering and implement pumps shall be separate.
- Y___ N___ Machine shall have pressure taps to allow quick diagnosis of complete hydraulic system.
- Y___ N___ Machine shall have a hydraulically driven demand fan.
- Y___ N___ Machine shall have two section implement control valve for lift and tilt functions and up to two additional valve sections optional.
- Y___ N___ Hydraulic couplings shall have O-ring face seals.
- Y___ N___ Biodegradable hydraulic oil shall be available as an alternative to mineral-based oils.
- Y___ N___ A Ride Control system shall be standard for smooth operation in rough road conditions. Ride Control system shall incorporate multiple accumulators for maximum performance at multiple load levels.
- Y___ N___ The machine shall allow for the ride control activation speed to be adjusted while the operator is in the cab.

AXLES*

- Y____ N____ Front axle shall be rigidly mounted to the front loader frame.
- Y____ N____ Rear axle shall have a remote trunnion lubrication fitting to simplify maintenance.
- Y____ N____ Front axle shall contain a means of locking the front differential with a joystick mounted control, without stopping the machine. Axle shall automatically stay locked until equal torque is sensed on both wheels.
- Y____ N____ Seals on the axle and housing shall keep oil in and lock contaminants out to prevent contamination of internal components.
- Y____ N____ Axle shall have fully-enclosed brakes and final drives.
- Y____ N____ Machine shall have axle seal guard's standard.
- Y____ N____ Planetary final drives shall be lubricated from the main oil sump.
- Y____ N____ Final drives shall have high contact ratio gears for quiet, durable operation.

WHEELS*

- Y____ N____ Standard tire size shall be 20.5 X 25 with 3 piece rim.

OPERATORS STATION*

- Y____ N____ Rear Hinged door shall lock open 180 degrees with the capability to open and close door from the operators seat.
- Y____ N____ Personal storage areas shall include places to store a lunch box, thermos, cup, coat rack and a lockable storage area.
- Y____ N____ Seat mounted joystick control shall operate both lift and tilt functions. Joystick shall integrate forward/reverse direction switch.
- Y____ N____ Standard seat shall include cloth with fully adjustable fore/aft position, seat back angle, bottom cushion height, arm-rest angle and suspension stiffness.
- Y____ N____ Automatic temperature and blower control shall be standard
- Y____ N____ Air suspension seat options shall be standard with deluxe cab.
- Y____ N____ Seat shall include a 3" (75 mm) wide retractable seat belt.
- Y____ N____ Machine shall detect if operator seat belt is buckled while in gear
- Y____ N____ Front and rear wipers with washers shall be standard.

- Y____ N____ Steps shall be at a 12-degree incline for easy entry and exit. Large aggressive-tread steps shall keep debris buildup to a minimum.
- Y____ N____ Machine shall be equipped with programmable in-cab kick outs for lift, lower, rack and dump kick-outs with on the fly adjustments at any linkage position.
- Y____ N____ (2) 12V outlets for powering electronics, 5 V USB outlet, a radio installation package with blue-tooth and remote auxiliary input, adjustable sun screen for front and rear window, external mirror package with heat and electronic adjust.
- Y____ N____ External Mirrors should allow visibility to the ground to the side of the machine, by use of additional parabolic mirrors.
- Y____ N____ Machine cab shall meet ROPS and FOPS criteria as well as regulations for sound exposure.
- Y____ N____ Seam-less front windshield standard with side sliding glass windows.
- Y____ N____ Rear window shall have an electric defroster with timer.
- Y____ N____ Glass panels shall extend from cab roof to floor allowing visibility to ground on the front windshield.
- Y____ N____ Machine shall have gauges including hydraulic, engine and transmission temperatures as well as fuel level.
- Y____ N____ Warning/indicator and diagnostic functions shall include: Primary steering malfunction, electrical system voltage low, coolant temperature, engine oil pressure low, parking brake applied, brake charge pressure low, transmission oil temperature, transmission oil filter bypass, and hydraulic oil filter bypass.
- Y____ N____ Machine shall have two additional mounting provisions with a power connection in cab for auxiliary equipment as standard.
- Y____ N____ Rear facing grill mounted lights shall have an "AUTO" mode which will allow them to come on when the machine is in reverse as standard.
- Y____ N____ Stop, tail, and turn signal lights shall be LED and mount in rear counterweights for extra protection.
- Y____ N____ Machine shall have a standard toolbox when not configured with a cold start package.
- Y____ N____ Machine shall have a 7" color LCD display in the cab with capabilities of enhanced diagnostics, fine machine control adjustments, and detailed system parameters for machine and engine including fuel consumption.
- Y____ N____ Machine shall have a coded start security feature preventing machine start until a security code is entered.
- Y____ N____ Machine shall have the ability to provide Preventative Maintenance reminders based on hours of operation.

- Y____ N____ Machine shall be capable of automatically changing machine settings based on operator selected application choice, (Truck loading, Fine Grading, Rooding, Material Handling, etc...)
- Y____ N____ Machine shall warn the operator if the seat belt is not engaged.
- Y____ N____ Operators station shall expose the operator to sound pressure of no greater than 68 dB(A) per ANSI/SAE J1166 May 90 procedures to provide maximum operator safety.
- Y____ N____ Machine shall provide visual indication to the operator of the remaining engine run time based on fuel tank level and operating method.

LOADER LINKAGE*

- Y____ N____ Machine shall have a parallel lift linkage with a maximum variation from parallel of 9 degrees, with an additional electronic feature that can provide parallelism to within 2 degrees.

SERVICEABILITY*

- Y____ N____ Radiator, oil coolers, and ATAAC shall be in a single plane with clean out access doors as standard.
- Y____ N____ Radiator, oil coolers, and ATAAC shall be 6 fins per inch or less as standard.
- Y____ N____ Cooling system shall have a 4.5 mm or smaller screen to filter the large particles out of the intake air as standard.
- Y____ N____ All service points shall be accessible from ground level, on the same side of the machine.
- Y____ N____ Radiator coolant and transmission and hydraulic oil levels shall have sight gauges.
- Y____ N____ Spin on filters for engine oil and hydraulic oil shall be vertically mounted for easier servicing.
- Y____ N____ Scheduled oil sampling ports shall be factory installed for improved access to engine, transmission and hydraulic oils.
- Y____ N____ Machine shall have easy access to engine and cooling compartments through two (2) gull wing doors that swing up and are held in place with lockable gas struts.
- Y____ N____ Cooling fan shall be hydraulically driven and separate from the engine compartment.
- Y____ N____ Machine error codes shall be accessible from the primary display or the optional secondary 7" color LCD screen.
- Y____ N____ Machine shall have easily accessible jumper studs to aid in jump starting machine or other machines.

Y____ N____ Standard service features shall include: Standard hydraulic oil cooler; adjustment free brakes; adjustment free engine fuel system; grouped grease fittings; positive torque hose clamps; braided, color coded and numbered wiring.

Y____ N____ Machine shall have a maintenance free driveshaft.

MINIMUM SERVICE FILL CAPACITIES*

Y____ N____ Fuel tank shall have a 51.5 gal capacity.

Y____ N____ DEF Fluid tank shall have a 5.0 gal.

Y____ N____ A full DEF Fluid tank shall last for at least 4 full fuel tanks

Y____ N____ Cooling system shall have a 8.5 gal capacity.

Y____ N____ Crankcase shall have a 5.3 gal capacity.

Y____ N____ Transmission (gear box) shall have a 2.9 gal capacity.

Y____ N____ Hydraulic system (including tank) shall have a 44.9 gal capacity.

Y____ N____ Hydraulic tank shall have a 23.8 gal capacity.

Y____ N____ Differentials and final drives (front and rear) capacities should be 9.2 gal each.

OWNING AND OPERATING COSTS*

Y____ N____ Diesel Particulate Filter should not require service for the life of the engine

Y____ N____ Extended Life Coolant/Antifreeze shall allow for up to 12,000 hours between changes.

Y____ N____ With required oil sampling, machine shall have a recommended oil change interval of 500 hours.

Y____ N____ Machine shall have a recommended 2,000 hour hydraulic filter change.

ADDITIONAL FEATURES*

Y____ N____ Machine shall consist of a minimum of 94% recycle-able materials.

Y____ N____ Machine shall have an as standard either Cellular or satellite link to monitor critical system parameters from a remote location.

Y____ N____ Machine shall have as standard a security system inhibiting unauthorized machine use via the use of a PIN coded start.

BUCKET*

Y___ N___ Bucket shall be a Multi-Purpose, clam style, rated at 3.0 cubic yard and come with a bolt on cutting edge and shall meet the following specifications.

Minimum breakout force of 28,841 lbs

Minimum dump clearance of 9'3" at full lift and 45 degree discharge

Minimum reach of 3'9" at full lift and 45 degree discharge

Maximum total cycle time of 9.7 seconds

Minimum rack-back angle of 54 degrees

ENGINE*

Y___ N___ Engine shall be manufactured by the equipment manufacturer.

Y___ N___ Engine rated net power shall be at least 186 HP according to ISO 9249 at 1800 RPM.

Y___ N___ Engine maximum net power shall be at least 188 HP according to ISO14396 at 1800 RPM.

Y___ N___ Engine shall be US EPA Tier 4 Final / EU Stage IV compliant and Tier 4 final compliance certificate shall be available upon request.

Y___ N___ Engine after-treatment shall be equipped with a system that uses, Exhaust Gas Recirculation (EGR), a Diesel Oxidation Catalyst (DOC), a Diesel Particulate Filter (DPF) and Selected Catalytic Reduction (SCR).

Y___ N___ DPF service Life shall extend to the life of the engine.

Y___ N___ Engine after-treatment system shall use Diesel Exhaust Fluid (DEF) to meet emission requirements.

Y___ N___ DEF tank shall be located away from the diesel fuel tank to prevent fluid mix up

Y___ N___ Machine shall allow DEF fluid to be purged automatically even when the machine power disconnect key is switched to the OFF position.

Y___ N___ Machine shall also be able to run on up to B20 Bio-Diesel.

Y___ N___ Emissions requirements shall meet or exceed worldwide requirements and be Tier 4 Final compliant.

Y___ N___ Regeneration shall be passive and not require any input from operator or disrupt work.

Y___ N___ Engine shall be 7.01 L six-cylinder, with electronically controlled fuel injection for precise timing.

Y___ N___ Engine shall be direct injection turbocharged with waste gate turbocharger for reliability, durability and performance.

- Y___ N___ Engine shall have a high pressure common rail fuel system with an oil lubricated fuel pump.
- Y___ N___ Machine shall be standard with two 1000 CCA (minimum capacity) maintenance free batteries mounted in bolt-on battery boxes.
- Y___ N___ Engine shall have the capability to operate in multiple modes based on operator choice. Full Power and Engine speed, or reduced power and engine speed, to save fuel.
- Y___ N___ Engine shall be able to provide different maximum power levels dependent on speed range (gear).
- Y___ N___ Machine shall have optional cold start package which adds 2 additional 1000 CCA batteries for easy cold weather starting.
- Y___ N___ Automatic Electronic Fuel priming pump and fuel/water separator shall be standard. Fuel filters should be replaced as dry and primed automatically to minimize fuel contamination.
- Y___ N___ Easily accessible ground level Emergency Engine Shutdown switch shall be standard.
- Y___ N___ Machine shall have automatic idle engine shutdown feature as standard.
- Y___ N___ Machine shall have a standard 110 amp alternator.
- Y___ N___ Machine shall have a standard backup alarm.
- Y___ N___ Machine shall have a standard master battery disconnect switch.
- Y___ N___ Machine shall use an air-to-air-aftercooler (ATAAC).
- Y___ N___ Engine shall have a 4 valve per cylinder crossflow head.
- Y___ N___ Machine shall use gear driven water and oil pumps.
- Y___ N___ Machine ECM shall automatically de-rate the engine for protection during overheating.
- Y___ N___ Engine and cooling compartments shall be completely separated.

A Certified Dealer Instructor shall be provided to cover the following at delivery

- Y___ N___ Introduction of machinery and personal safety
- Y___ N___ Machine work area and personal safety
- Y___ N___ Daily and weekly maintenance checks and procedures
- Y___ N___ Operators compartment and operator manual
- Y___ N___ Pre and post operating procedures
- Y___ N___ Operating techniques and procedures
- Y___ N___ Proper inspection of daily check points, equipment safety
- Y___ N___ Start up and shut down procedures and maintenance items related to Tier 4 compliant emission standards
- Y___ N___ Review and explain all functions and controls in the operator station

SUPPLIER BID FORM

Name of bidder: _____
Address of bidder: _____
Make of unit: _____
Model of unit: _____
Lease price of New unit \$ _____
36 month lease payment..... \$ _____
Balloon payment.....\$ _____
48 month lease payment.....\$ _____
Balloon payment.....\$ _____
60 month lease payment.....\$ _____
Balloon payment.....\$ _____

Guaranteed buy back @ 36 months or 3000 hours.....\$ _____
Guaranteed buy back @ 48 months or 4000 hours.....\$ _____
Guaranteed buy back @ 60 months or 5000 hours.....\$ _____
Interest rate (APR) 36 Month @ _____ %, 48 Month @ _____ %, 60 Month @ _____ %

Warranty (Enclose copy)..... _____
Labor rate for non-warranty work..... per-hour (Shop) _____ (Field) _____
Travel mileage rate..... (per-mile)..... \$ _____
Distance from nearest facility..... _____
Delivery date _____

A Certified Dealer Instructor furnished on site at delivery YES _____ NO _____
Instructor documentation in bid package YES _____ NO _____

Exceptions and Justification to Specifications

Representative _____ Date _____, 2017