# Request for Proposals For Professional Architectural and/orEngineering Design Services

#### I. INTRODUCTION

The City of Moss Point, MS requests qualified individuals and/or firms to submit proposals for Architectural and/or Engineering design, bidding and construction oversight Services for construction of the Moss Point Police Station.

This project is funded fully or partially with Katrina Supplemental Community Development Block Grant Funds provided through Mississippi Development Authority to the City of Moss Point, and the successful respondent must comply with all federal, state and local requirements contained in the Contract Documents, as identified in the bid proposal packet as "HUD Contract Provisions for Non-Construction Contracts."

This project is covered by the requirements of Section 3 of the Housing and Urban Development Act of 1968 (12 U.S.C. § 1701u) ("Section 3"). Section 3 requires that when employment or contracting opportunities are generated by HUD-funded projects, preference is given to low to very low-income persons and businesses residing in the community where the project is located. <u>Section 3 businesses are encouraged to submit a bid as any responsive, responsible respondent that qualifies as a Section 3 Business Concern will be given a preference during evaluation.</u> A respondent selected for this Project will be responsible for ensuring compliance with all Section 3 requirements including, but not limited to, the hiring and contracting decisions made on the Project.

#### II. STATEMENT OF WORK

Architect and/or Engineer shall develop complete bid documents for the construction of the Project. Bid documents to include plans, specifications, general conditions, Owner-Contractor contract, and all other applicable documents required for public bid of the new construction. Architectural and/or Engineering Design Services will also include services for permitting, bid and award phases, construction administration, and project closeout with the Owner and Contractor.

The selected professional(s), as part of the Owner-Engineer and or Architect contract, will provide a project design schedule with scheduled work activities, duration, and completion dates, to the Owner's Representative for approval. The Engineer and/or Architect will make revisions, if necessary, based on the Owner's review of the design schedule.

As part of the basic design fees and services (not as an additional service or additional cost), the selected professional will develop, propose for the Owner's review and acceptance, and implement a quality assurance-quality control plan (QA/QC) to allow for the sampling, testing, monitoring, and verifying the Contractor's workmanship and materials are compliant with the contract documents and are of an acceptable quality. Documents are to be submitted to the project files during construction no later than

seven (7) calendar days of receipt by Engineer and/or Architect or Engineer's and/or Architect's field representative.

As part of the basic design fees and services (not as an additional service or additional cost), the selected professional will provide a Field Representative that will visit the project sites at a frequency necessary to ensure, at a minimum, the requirements outlined in this RFP are met.

The services required of the professional outlined in this RFP will be identified in the Owner – Engineer and/or Architect contract.

#### III. PROPOSED FORMAT

#### A. Technical Proposal

- 1. A cover letter specifying the name of the Project Manager and the location and address of the office to be assigned the majority of the work; include the anticipated use of subcontracts and/or vendors. Describe the resources necessary to accomplish the purpose of the project.
- 2. Personnel Identify the individuals who will be part of the project team. Include any outside personnel such as subcontractors. A resume for each principal member, the project manager and employees of the firm anticipated to be assigned to the project. Also, provide an organizational chart and list each person's experience and qualifications, including proof that the Project Manager is licensed as a Mississippi Professional Engineer and/or Architect and that the firm has met state licensure and certification requirements.
- 3. Organization Qualifications Describe your experience, capabilities and other qualifications for this project, (including name of project, point of contact and phone number(s).
- 4. A description of similar type work completed during the past five (5) years which qualifies you or your firm for this work, the cost and scheduled completion (or actual completion) of the work.
- 5. A statement that your organization is sufficiently staffed to perform the required professional services with reasonable dispatch.
- 6. A statement to the effect that, in the event certain features on the proposed project are of such complexity and nature as to require specialized or expert assistance, whether your organization is sufficiently staffed with such specialists, or if will be necessary to associate with other, and if an association should be necessary, the nature of such association.
- 7. A statement to the effect that your organization will be able to satisfy the Section 3 requirements of this project. Specifically, your organization will, in your proposal include the necessary documentation as required under Section IV.5.c. of this RFQ to either (a) certify as a Section 3 business concern, or (b) submit a detailed plan with your proposal detailing how it will meet the required Section 3 subcontracting goal of providing non-construction subcontracting opportunities to Section 3 business concerns in an amount not less than 3% of the total contract amount. If this statement is not included in the technical proposal, the proposal will be deemed non-responsive and rejected from further consideration.

#### IV. CRITERIA FOR SELECTION

The following selection criteria are examples of areas that can be used as the basis for the evaluation of proposal.

- 1. The experience in performing the type of work outlined in the Scope of Work (25 points total);
- 2. The qualifications of the principals and professionals to be assigned (25 points total);
- 3. The consultant's experience in working with projects involving public funding (20 points total);
- 4. The extent of in-house capabilities of the firm (15 points total);
- Section 3, local, minority-owned, small, woman-owned, veteran-owned or otherwise designated as a disadvantaged business participation. (20 points possible cumulative total)
  - a. For local business qualification: Provide documentation identifying the location of the Respondent's corporate or head office as being within the State of Mississippi to establish the business as a "local" business. (3 points)
  - b. For minority-owned, small, woman-owned, veteran-owned or otherwise designated DBE: Respondent is qualified as minority, small, women, veteran, and other DBE based on HUD guidelines. (2 points)
  - c. Section 3 qualifications (15 points). Respondent <u>shall</u> demonstrate commitment to the achievement of the Section 3 goals in one of the following two ways:
    - (1) Respondent must certify as a Section 3 business concern (10 points); or
    - (2) Respondent must provide a Section 3 plan detailing how it will meet the required Section 3 subcontracting goal of providing non-construction subcontracting opportunities to Section 3 business concerns in an amount not less than 3% of the total contract amount. In its subcontracting plan, the bidder should include the necessary number of Section 3 business subcontractors to meet or exceed the goal for this contract. The plan should also clearly state the total dollar value that will be self-performed and the total dollar value which will be subcontracted to Section 3 Business Concerns; providing for each listed Section 3 Business Concern a fully completed Section 3 Business Certification form including the company name, address, contact person, telephone number, and email address; the amount to be performed/subcontracted; the scope of work to be performed; and the anticipated timeframe for performance of the work. (5 points)

If a proposal is submitted without satisfying one of the two requirements set forth above, then that proposal will be deemed <u>non-responsive and rejected;</u> provided, however, that in the event the respondent, itself, is a Section 3

Business Concern and provides the requisite documentation in support thereof, such respondent will be encouraged, but not required to extend subcontracting opportunities to Section 3 business concerns as contemplated by this paragraph.

Respondents MUST submit a completed Section 3 Project Plan with its proposal which form is included in Appendix A of this RFP. If the Section 3 Project Plan is not submitted with the proposal, then the proposal will be deemed non-responsive as the commitment to the achievement of the project's Section 3 goals will not be demonstrated. Should Respondent seek to certify as a Section 3 business concern, all Section 3 forms are located in Appendix A and must be used by Respondent.

#### V. CONTRACT ADMINISTRATION

#### A. Expenses of Preparing Responses to this RFP

The City of Moss Point accepts no responsibility for any expenses incurred by the responders to this RFP in the preparation of their responses. Such expenses are borne exclusively by the responders.

#### B. Submittal Instructions

One (1) original, four (4) copies shall be submitted to the City Clerk, City of Moss Point, 4320 McInnis Avenue, Moss Point, MS 39563, no later than 3 pm local time on May 19, 2015 Any proposal submitted after the date and time as noted will be returned unopened.

Each proposal will be evaluated for full compliance with the RFP instructions to the offeror and the mandatory terms and conditions set forth within the RFP document. The objective of the evaluation will be to recommend the firm who is most responsive and responsible to the herein described needs of the City.

All proposals submitted under this RFP shall become the property of the City of Moss Point and will not be returned

#### C. Proposal Duration

Proposals submitted in response to this RFP must be valid for a period of sixty (60) days from proposal submission deadline, and must be so marked.

#### D. Acknowledgement of Addenda

Addenda may be issued in response to changes in the Request for Proposals. Addenda must be acknowledged by signing and returning the addenda form. Acknowledgements must be received no later than the proposal due date. If acknowledgments are returned with the proposal, they must be submitted with the technical proposal only. Failure to properly acknowledge any addendum may result in a declaration of non-responsiveness by the Governing Authority.

#### E. Award of Contract

A selection committee will review and rate all proposals and may determine an interview list of the firms whose proposal is highest rated based on qualifications and information provided. Moss Point will negotiate a terms and price contract with the selected firm based on the amount of grant funds available. In the

instance Moss Point is not able to reach a negotiated agreement on terms and price with the selected firm, it will then negotiate the price with the next highest ranking firm as per the best practices of procurement.

As applicable, priority consideration shall be given, where feasible, to:

- (i) Section 3 business concerns that provide economic opportunities for section 3 residents in the service area or neighborhood in which the section 3 covered project is located (category 1 businesses); and
- (ii) Applicants (as this term is defined in 42 U.S.C. 12899) selected to carry out HUD Youthbuild programs (category 2 businesses);
- (iii) Other section 3 business concerns.

#### **Authorizations**

Proposals are to be signed by those officials and agents duly authorized on behalf of their respective institutions to sign proposals and contracts.

#### Cancellation

The City may terminate the contract entered with the selected entity at any time without cause, in whole or in part, upon giving the professional firm selected a thirty (30) day written notice. Further, concerning the proposals submitted, Moss Point reserves its rights to reject any and all proposals, and to waive any informalities not affecting price.

#### Disqualification of Proposer

Although not intended to be an inclusive list of causes for disqualification, any one or more of the following causes, among others, may be considered sufficient for the disqualification of a proposer and the rejection of his proposal:

- 1. Evidence of collusion among proposers.
- 2. Lack of competency as revealed by either financial statements and/or experience as submitted or other factors.
- Lack of responsibility as shown by past work, judged from the standpoint of workmanship as submitted.
- 4. Default or termination on a previous contract for failure to perform or otherwise.
- 5. Failure to comply with Section 3 requirements set forth above in this RFP.

#### Questions

Questions regarding this RFP should be directed to the office of Community Development, Cathy.Keeton@cityofmosspoint.org, not less than seven (7) business days prior to the proposal due date. All questions must be submitted in writing; telephonic inquiries will not be considered.

Note: Please publish one time in the legal section of the MS Press, Sunday, April 19, 2015. Please send proof of publication to Adlean Liddell, City Clerk and Cathy Keeton, City of Moss Point 4320 McInnis St, Moss Point, MS 39563.

#### **SECTION 3 PROJECT PLAN**

(For General Contractor – Submit to the Grant Administrator; For Subcontractor – Submit to General Contractor)

#### Instructions

- 1. All contractors and subcontractors on the Project must fill out this Section 3 Project Plan form.
- 2. The Plan must represent the contractor's commitments to comply with Section 3 and include a description of efforts to accomplish the Plan.
- 3. The contractor shall implement the Plan, including reporting monthly on the status of the Plan.

Company Name:	Grant No: Project:
Subcontractor:	
Contact Person / Phone #:	Contract Amount:
Are you a Certified Section 3 Business Concer  Yes, certification and supporting documer	rn? ntation were provided the Grant Administrator.
No, but will work with the Grant Administ	rator to attain HUD Section 3 goals to the greatest extent feasible.
Are you a Construction Contractor or a Non-c  Construction Contractor	onstruction Contractor?
Non-Construction Contractor	

## **Section 3 Training, Employment and Subcontracting Goals**

The contractor has set minimum numerical goals for the Project to ensure that, to the greatest extent feasible, economic opportunities are provided to Section 3 residents and Section 3 business concerns. The numerical goals stated above shall apply to newly created employment and/or subcontracting opportunities. The Contractor's minimum Section 3 goals are as follows:

- Employment: Thirty percent (30%) of the aggregate number of new hires to be Section 3 residents;
- Subcontracting: (a) At least ten percent (10%) of the total dollar amount of all Section 3 covered subcontracts for construction, and (b) At least three percent (3%) of the total dollar amount of non-construction covered Section 3 subcontracts to eligible Section 3 business concerns.

The Contractor will further ensure that, to the greatest extent feasible, its subcontractors provide training, employment and contracting opportunities to Section 3 residents and Section 3 business concerns.

#### **Section 3 Hiring Preference**

The contractors and subcontractors shall direct their efforts to provide, to the greatest extent feasible, training and employment opportunities generated from the expenditure of section 3 covered assistance to section 3 residents in the order of priority listed below. Priority consideration shall be given, where feasible, to:

- 1st: Section 3 residents residing in the service area or neighborhood in which the section 3 covered project is located (collectively, referred to as category 1 residents).
- 2<sup>nd</sup>: Participants in HUD Youthbuild programs (category 2 residents).
- 3<sup>rd</sup>: Where the section 3 project is assisted under the Stewart B. McKinney Homeless Assistance Act (42 U.S.C. 11301 et seq.), homeless persons residing in the service area or neighborhood in which the section 3 covered project is located shall be given the highest priority.
- 4th: Other section 3 residents.

#### **Section 3 Preference for Contracting with Section 3 Business Concerns**

Section 3 business concerns shall be given priority in contracting for work, in the following order of priority:

- 1st: Section 3 business concerns that provide economic opportunities for section 3 residents in the service area or neighborhood in which the section 3 covered project is located (category 1 businesses); and
- 2<sup>nd</sup>: Applicants (as this term is defined in 42 U.S.C. 12899) selected to carry out HUD Youthbuild programs (category 2 businesses);
- 3<sup>rd</sup>: Other section 3 business concerns.

#### **Description of Efforts to Implement Section 3 Project Plan**

At a minimum, the Contractor shall attempt to recruit local, low-income residents through local advertising media, signs prominently displayed at the project site, and direct notices provided to community organizations and public or private agencies operating within the metropolitan area in which the Section 3 covered program or project is located. Additionally, the Contractor may employ multiple measures (as described in the Appendix A, attached) in order to offer training and employment opportunities to Section 3 residents.

The Contractor shall attempt to award subcontracts to Section 3 business concerns by utilizing the some of the examples as set forth in the Appendix A.

If the project generates training opportunities, then the contractor will give preference for those training opportunities to section 3 residents. Such training opportunities might include internships or apprenticeships. Contractor shall implement procedures designed to notify section 3 residents about the training.

#### **Definitions**

- a. A "Section 3 resident" is
  - A public housing resident; or
  - a low- (< 80% AMI) or very low- (<50% AMI) income person residing in the metropolitan area or non-metropolitan county in which the Section 3 covered assistance is expended. See HUD website at www.hud.gov/section3.
- b. "Section 3 business concern" means a business concern—
  - (1) That is 51 percent or more owned by section 3 residents; or
  - (2) Whose permanent, full-time employees include persons, at least 30 percent of whom are currently section 3 residents, or within three years of the date of first employment with the business concern were section 3 residents; or
  - (3) That provides evidence of a commitment to subcontract in excess of 25 percent of the dollar award of all subcontracts to be awarded to business concerns that meet the qualifications set forth in paragraphs (1) or (2) in this definition of "section 3 business concern."
- c. A new hire means a full-time employee for a new permanent, temporary, or seasonal employment opportunities.
- d. Hiring Categories as identified by HUD:
  - 1. PROFESSIONALS.

Occupations requiring either college graduation or experience of such kind and amount as to provide a comparable background. Includes: accountants and auditors, airplane pilots and navigators, architects, artists, chemists, designers, dieticians, editors, engineers, lawyers, librarians, mathematicians, natural scientists, registered professional nurses, personnel and labor relations specialists, physical scientists, physicians, social scientists, teachers, surveyors and kindred workers.

#### 2. TECHNICIANS.

Occupations requiring a combination of basic scientific knowledge and manual skill which can be obtained through 2 years of post-high school education, such as is offered in many technical institutes and junior colleges, or through equivalent onthe-job training. Includes: computer programmers, drafters, engineering aides, junior engineers, mathematical aides, licensed, practical or vocational nurses, photographers, radio operators, scientific assistants, technical illustrators, technicians (medical, dental, electronic, physical science), and kindred workers.

#### 3. OFFICE AND CLERICAL.

Includes all clerical-type work regardless of level of difficulty, where the activities are predominantly nonmanual though some manual work not directly involved with altering or transporting the products is included. Includes: bookkeepers, collectors (bills and accounts), messengers and office helpers, office machine operators (including computer), shipping and

receiving clerks, stenographers, typists and secretaries, telegraph and telephone operators, legal assistants, and kindred workers.

#### 4. OFFICIALS AND MANAGERS.

Occupations requiring administrative and managerial personnel who set broad policies, exercise overall responsibility for execution of these policies, and direct individual departments or special phases of a firm's operations. Includes: officials, executives, middle management, plant managers, department managers, and superintendents, salaried supervisors who are members of management, purchasing agents and buyers, railroad conductors and yard masters, ship captains, mates and other officers, farm operators and managers, and kindred workers.

#### 5. SALES.

Occupations engaging wholly or primarily in direct selling. Includes: advertising agents and sales workers, insurance agents and brokers, real estate agents and brokers, stock and bond salesworkers, demonstrators, salesworkers and sales clerks, grocery clerks, and cashiers/checkers, and kindred workers.

#### 6. CRAFT WORKERS (SKILLED).

Manual workers of relatively high skill level having a thorough and comprehensive knowledge of the processes involved in their work. Exercise considerable independent judgment and usually receive an extensive period of training. Includes: the building trades, hourly paid supervisors and lead operators who are not members of management, mechanics and repairers, skilled machining occupations, compositors and typesetters, electricians, engravers, painters (construction and maintenance), motion picture projectionists, pattern and model makers, stationary engineers, tailors and tailoresses, arts occupations, handpainters, coaters, bakers, decorating occupations, and kindred workers.

#### 7. OPERATIVES (SEMISKILLED).

Workers who operate machine or processing equipment or perform other factory-type duties of intermediate skill level which can be mastered in a few weeks and require only limited training. Includes: apprentices (auto mechanics, plumbers, bricklayers, carpenters, electricians, machinists, mechanics, building trades, metalworking trades, printing trades, etc.), operatives, attendants (auto service and parking), blasters, chauffeurs, delivery workers, sewers and stitchers, dryers, furnace workers, heaters, laundry and dry cleaning operatives, milliners, mine operatives and laborers, motor operators, oilers and greasers (except auto), painters (manufactured articles), photographic process workers, truck and tractor drivers, knitting, looping, taping and weaving machine operators, welders and flamecutters, electrical and electronic equipment assemblers, butchers and meatcutters, inspectors, testers and graders, handpackers and packagers, and kindred workers.

#### 8. LABORERS (UNSKILLED).

Workers in manual occupations which generally require no special training who perform elementary duties that may be learned in a few days and require the application of little or no independent judgment. Includes: garage laborers, car washers and greasers, groundskeepers and gardeners, farmworkers, stevedores, wood choppers, laborers performing lifting, digging, mixing, loading and pulling operations, and kindred workers.

#### 9. SERVICE WORKERS.

Workers in both protective and non-protective service occupations. Includes: attendants (hospital and other institutions, professional and personal service, including nurses' aides, and orderlies), barbers, charworkers and cleaners, cooks, counter and fountain workers, elevator keepers, stewards, janitors, police officers and detectives, porters, waiters and waitresses, amusement and recreation facilities attendants, guides, ushers, public transportation attendants, and kindred workers.

#### Section 3 Clause

All subcontracts shall include the Section 3 Clause found at 24 CFR 135.38 (see Appendix B attached).

#### Section 3 Reporting/Recordkeeping by Contractor

The Contractor (and/or subcontractor) will report Section 3 activities to the Grant Administrator on a monthly basis on the provided Section 3 Status Report. The Mississippi Development Authority (MDA) or its designee shall have access to all records, reports, and other documents or items of the Contractor that are maintained to demonstrate compliance with the Section 3 regulations or that are maintained in accordance with the regulations governing the program under which Section 3 covered assistance is provided or otherwise made available to the Contractor.

As the contractor or subcontractor has the need to hire new persons to complete the Section 3 covered contract or needs to subcontract portions of the work to another business, they will direct their newly created employment and/or subcontracting opportunities to Section 3 residents and business concerns. The same numerical goals apply to subcontractors (i.e., 30 percent of new hires, 10 percent of construction contracts, and 3 percent of non-construction contracts). In addition, the efforts to comply with Section 3 shall be reported each month as directed by MDA and any required documentation shall be submitted as set forth below. Reports in a form provided by MDA shall be required each month capturing the following data:

- The number of full time positions generated by the Section 3 covered work.
- Of those full time positions, the number of Section 3 employees hired to work on the Section 3 covered work
- Supporting certifications of reported Section 3 residents (and, if requested by MDA, supporting documentation)
- The number of new subcontracts generated by the Section 3 covered work.
- Supporting certifications of reported Section 3 subcontractors and, if requested by MDA, necessary supporting information (Certifications of all Section 3 resident employees and, if requested by MDA, supporting documentation).
- Outreach efforts empoyed to recruit Section 3 residents and/or businesses as needed.

#### **Section 3 Compliance Monitoring of Contractors and Subcontractors**

The Grant Administrator shall periodically monitor the copmliance of its contractors with the Section 3 regulations. The Contractor shall share the responsibility of Section 3 with the subcontractors that are awarded contracts to which Section 3 is applicable. The Contractor, or its designee, shall periodically monitor the compliance of its subcontractors with the Section 3 regulations and maintain records of such monitoring efforts.

Date	Signature of Company Representative

#### APPENDIX A

#### 24 CFR 135.5

- I. Examples of Efforts to Offer Training and Employment Opportunities to Section 3 Residents
- (1) Entering into "first source" hiring agreements with organizations representing Section 3 residents.
- (2) Sponsoring a HUD-certified "Step Up" employment and training program for section 3 residents.
- (3) Establishing training programs, which are consistent with the requirements of the Department of Labor, for public and Indian housing residents and other section 3 residents in the building trades.
- (4) Advertising the training and employment positions by distributing flyers (which identify the positions to be filled, the qualifications required, and where to obtain additional information about the application process) to every occupied dwelling unit in the housing development or developments where category 1 or category 2 persons (as these terms are defined in § 135.34) reside.
- (5) Advertising the training and employment positions by posting flyers (which identify the positions to be filled, the qualifications required, and where to obtain additional information about the application process) in the common areas or other prominent areas of the housing development or developments. For HAs, post such advertising in the housing development or developments where category 1 or category 2 persons reside; for all other recipients, post such advertising in the housing development or developments and transitional housing in the neighborhood or service area of the section 3 covered project.
- (6) Contacting resident councils, resident management corporations, or other resident organizations, where they exist, in the housing development or developments where category 1 or category 2 persons reside, and community organizations in HUD-assisted neighborhoods, to request the assistance of these organizations in notifying residents of the training and employment positions to be filled.
- (7) Sponsoring (scheduling, advertising, financing or providing in-kind services) a job informational meeting to be conducted by an HA or contractor representative or representatives at a location in the housing development or developments where category 1 or category 2 persons reside or in the neighborhood or service area of the section 3 covered project.
- (8) Arranging assistance in conducting job interviews and completing job applications for residents of the housing development or developments where category 1 or category 2 persons reside and in the neighborhood or service area in which a section 3 project is located.
- (9) Arranging for a location in the housing development or developments where category 1 persons reside, or the neighborhood or service area of the project, where job applications may be delivered to and collected by a recipient or contractor representative or representatives.

- (10) Conducting job interviews at the housing development or developments where category 1 or category 2 persons reside, or at a location within the neighborhood or service area of the section 3 covered project.
- (11) Contacting agencies administering HUD Youthbuild programs, and requesting their assistance in recruiting HUD Youthbuild program participants for the HA's or contractor's training and employment positions.
- (12) Consulting with State and local agencies administering training programs funded through JTPA or JOBS, probation and parole agencies, unemployment compensation programs, community organizations and other officials or organizations to assist with recruiting Section 3 residents for the HA's or contractor's training and employment positions.
- (13) Advertising the jobs to be filled through the local media, such as community television networks, newspapers of general circulation, and radio advertising.
- (14) Employing a job coordinator, or contracting with a business concern that is licensed in the field of job placement (preferably one of the section 3 business concerns identified in part 135), that will undertake, on behalf of the HA, other recipient or contractor, the efforts to match eligible and qualified section 3 residents with the training and employment positions that the HA or contractor intends to fill.
- (15) For an HA, employing section 3 residents directly on either a permanent or a temporary basis to perform work generated by section 3 assistance. (This type of employment is referred to as "force account labor" in HUD's Indian housing regulations. See 24 CFR 905.102, and §905.201(a)(6).)
- (16) Where there are more qualified section 3 residents than there are positions to be filled, maintaining a file of eligible qualified section 3 residents for future employment positions.
- (17) Undertaking job counseling, education and related programs in association with local educational institutions.
- (18) Undertaking such continued job training efforts as may be necessary to ensure the continued employment of section 3 residents previously hired for employment opportunities.
- (19) After selection of bidders but prior to execution of contracts, incorporating into the contract a negotiated provision for a specific number of public housing or other section 3 residents to be trained or employed on the section 3 covered assistance.
- (20) Coordinating plans and implementation of economic development (e.g., job training and preparation, business development assistance for residents) with the planning for housing and community development.
- II. Examples of Efforts To Award Contracts to Section 3
  Business Concerns
- (1) Utilizing procurement procedures for section 3 business concerns similar to those provided in 24 CFR part

905 for business concerns owned by Native Americans (see section m of this Appendix).

- (2) In determining the responsibility of potential contractors, consider their record of section 3 compliance as evidenced by past actions and their current plans for the pending contract.
- (3) Contacting business assistance agencies, minority contractors associations and community organizations to inform them of contracting opportunities and requesting their assistance in identifying section 3 businesses which may solicit bids or proposals for contracts for work in connection with section 3 covered assistance.
- (4) Advertising contracting opportunities by posting notices, which provide general information about the work to be contracted and where to obtain additional information, in the common areas or other prominent areas of the housing development or developments owned and managed by the HA.
- (5) For HAs, contacting resident councils, resident management corporations, or other resident organizations, where they exist, and requesting their assistance in identifying category 1 and category 2 business concerns.
- (6) Providing written notice to all known section 3 business concerns of the contracting opportunities. This notice should be in sufficient time to allow the section 3 business concerns to respond to the bid invitations or request for proposals.
- (7) Following up with section 3 business concerns that have expressed interest in the contracting opportunities by contacting them to provide additional information on the contracting opportunities. (B) Coordinating pre-bid meetings at which section 3 business concerns could be informed of upcoming contracting and subcontracting opportunities. (9) Carrying out workshops on contracting procedures and specific contract opportunities in a timely manner so that section 3 business concerns can take advantage of upcoming contracting opportunities, with such information being made available in languages other than English where appropriate. (10) Advising section 3 business concerns as to where they may seek assistance to overcome limitations such as inability to obtain bonding, lines of credit, financing, or insurance.
- (11) Arranging solicitations, times for the presentation of bids, quantities, specifications, and delivery schedules in ways to facilitate the participation of section 3 business concerns.
- (12) Where appropriate, breaking out contract work items into economically feasible units to facilitate participation by section 3 business concerns.
- (13) Contacting agencies administering HUD Youthbuild programs, and notifying these agencies of the contracting opportunities.
- (14) Advertising the contracting opportunities through trade association \_papers and newsletters, and through the local media, such as community television networks, newspapers of general circulation, and radio advertising.
- (15) Developing a list of eligible section 3 business concerns.
- (16) For HAs participating in the "Contracting with Resident-Owned Businesses" program provided under 24 CFR part 963.

- (17) Establishing or sponsoring programs designed to assist residents of public or Indian housing in the creation and development of resident-owned businesses.
- (18) Establishing numerical goals (number of awards and dollar amount of contracts) for award of contracts to section 3 business concerns.
- (19) Supporting businesses which provide economic opportunities to low income persons by linking them to the support services available through the Small Business Administration (SBA), the Department of Commerce and comparable agencies at the State and local levels.
- (20) Encouraging financial institutions, in carrying out their responsibilities under the Community Reinvestment Act, to provide no or low interest loans for providing working capital and other financial business needs.
- (21) Actively supporting joint ventures with section 3 business concerns.
- (22) Actively supporting the development or maintenance of business incubators which assist Section 3 business concerns.

#### III. Examples of Procurement Procedures That Provide for Preference for Section 3 Business Concerns

This Section ill provides specific procedures that may be followed by recipients and contractors (collectively, referred to as the "contracting party") for implementing the section 3 contracting preference for each of 719 Pl. 135, App. the competitive procurement methods authorized in 24 CFR B5.36(d).

- (1) Small Purchase Procedures. For section 3 covered contracts aggregating no more than \$25,000, the methods set forth in this paragraph (1) or the more formal procedures set forth in paragraphs (2) and (3) of this Section ill may be utilized.
- (i) Solicitation. (A) Quotations may be solicited by telephone, letter or other informal procedure provided that the manner of solicitation provides for participation by a reasonable number of competitive sources. At the time of solicitation, the parties must be informed of:
  - -the section 3 covered contract to be awarded with sufficient specificity;
  - -the time within which quotations must be submitted; and -the information that must be submitted with each quotation.
- (B) If the method described in paragraph (i)(A) is utilized, there must be an attempt to obtain quotations from a minimum of three qualified sources in order to promote competition. Fewer than three quotations are acceptable when the contracting party has attempted, but has been unable, to obtain a sufficient number of competitive quotations. In unusual circumstances, the contracting party may accept the sole quotation received in response to a solicitation provided the price is reasonable. In all cases, the contracting party shall document the circumstances when it has been unable to obtain at least three quotations.
- (ii) Award. (A) Where the section 3 covered contract is to be awarded based upon the lowest price, the contract shall be awarded to the qualified section 3 business concern with

the lowest responsive quotation, if it is reasonable and no more than 10 percent higher than the quotation of the lowest responsive quotation from any qualified source. If no responsive quotation by a qualified section 3 business concern is within 10 percent of the lowest responsive quotation from

any qualified source, the award shall be made to the source with the lowest quotation.

	x=lesser of:
When the lowest responsive bid is less than \$100,000	10% of that bid or \$9,000
When the lowest responsive bid is:	
At least \$100,000, but less than \$200,000	9% of that bid, or \$16,000
At least \$200,000, but less than \$300,000	8% of that bid, or \$21,000
At least \$300,000, but less than \$400,000	7% of that bid, or \$24,000
At least \$400,000, but less than \$500,000	6% of that bid, or \$25,000
At least \$500,000, but less than \$1 million	5% of that bid, or \$40,000
At least \$1 million, but less than \$2 million	4% of that bid, or \$60,000
At least \$2 million, but less than \$4 million	3% of that bid, or \$80,000
At least \$4 million, but less than \$7 million	2% of that bid, or \$105,000
\$7 million or more	1½% of the lowest responsive bid, with no dollar limit.

- (B) Where the section 3 covered contract is to be awarded based on factors other than price, a request for quotations shall be issued by developing the particulars of the solicitation, including a rating system for the assignment of points to evaluate the merits of each quotation. The solicitation shall identify all factors to be considered, including price or cost. The rating system shall provide for a range of 15 to 25 percent of the total number of available rating points to be set aside for the provision of preference for section 3 business concerns. The purchase order shall be awarded to the responsible firm whose quotation is the most advantageous, considering price and all other factors specified in the rating system.
- (2) Procurement by sealed bids (Invitations tor Bids). Preference in the award of section 3 covered contracts that are awarded under a sealed bid (IFB) process may be provided as follows:
- (i) Bids shall be solicited from all businesses (section 3 business concerns, and nonsection 3 business concerns). An award shall be made to the qualified section 3 business concern with the highest priority ranking and with the lowest responsive bid if that bid-
- (A) is within the maximum total contract price established in the contracting party's budget for the specific project for which bids are being taken, and
- (B) is not more than "X" higher than the total bid price of the lowest responsive bid from any responsible bidder. "X" is determined as follows:
- (ii) If no responsive bid by a section 3 business concern meets the requirements of paragraph (2)(i) of this section, the contract shall be awarded to a responsible bidder with the lowest responsive bid.
- (3) Procurement under the competitive proposals method of procurement (Request for Proposals (RFP)). (i) For contracts and subcontracts awarded under the competitive proposals method of procurement (24 CFR 85.36(d)(3)), a Request for Proposals (RFP) shall identify all evaluation facts (and their relative importance) to be used to rate proposals.
- (ii) One of the evaluation factors shall address both the preference for section 3 business concerns and the acceptability of the strategy for meeting the greatest extent feasible requirement (section 3 strategy), as disclosed in proposals submitted by all business concerns (section 3 and

- non-section 3 business concerns). This factor shall provide for a range of 15 to 25 percent of the total number of available points to be set aside for the evaluation of these two components.
- (iii) The component of this evaluation factor designed to address the preference for section 3 business concerns must establish a preference for these business concerns in the order of priority ranking as described in 24 CFR 135.36.
- (iv) With respect to the second component (the acceptability of the section 3 strategy), the RFP shall require the disclosure of the contractor's section 3 strategy to comply with the section 3 training and employment preference, or contracting preference, or both, if applicable. A determination of the contractor's responsibility will include the submission of an acceptable section 3 strategy. The contract award shall be made to the responsible firm (either section 3 or non-section 3 business concern) whose proposal is determined most advantageous, considering price and all other factors specified in the RFP.

#### APPENDIX B

#### 24 CFR § 135.38 Section 3 clause.

All section 3 covered contracts shall include the following clause (referred to as the section 3 clause):

- A. The work to be performed under this contract is subject to the requirements of section 3 of the Housing and Urban Development Act of 1968, as amended, 12 U.S.C. 1701u (section 3). The purpose of section 3 is to ensure that employment and other economic opportunities generated by HUD assistance or HUD-assisted projects covered by section 3, shall, to the greatest extent feasible, be directed to low- and very low-income persons, particularly persons who are recipients of HUD assistance for housing.
- B. The parties to this contract agree to comply with HUD's regulations in 24 CFR part 135, which implement section 3. As evidenced by their execution of this contract, the parties to this contract certify that they are under no contractual or other impediment that would prevent them from complying with the part 135 regulations.
- C. The contractor agrees to send to each labor organization or representative of workers with which the contractor has a collective bargaining agreement or other understanding, if any, a notice advising the labor organization or workers' representative of the contractor's commitments under this section 3 clause, and will post copies of the notice in conspicuous places at the work site where both employees and applicants for training and employment positions can see the notice. The notice shall describe the section 3 preference, shall set forth minimum number and job titles subject to hire, availability of apprenticeship and training positions, the qualifications for each; and the name and location of the person(s) taking applications for each of the positions; and the anticipated date the work shall begin.
- D. The contractor agrees to include this section 3 clause in every subcontract subject to compliance with regulations in 24 CFR part 135, and agrees to take appropriate action, as provided in an applicable provision of the subcontract or in this section 3 clause, upon a finding that the subcontractor is in violation of the regulations in 24 CFR part 135. The contractor will not subcontract with any subcontractor where the contractor has notice or knowledge that the subcontractor has been found in violation of the regulations in 24 CFR part 135.
- E. The contractor will certify that any vacant employment positions, including training positions, that are filled (1) after the contractor is selected but before the contract is executed, and (2) with persons other than those to whom the regulations of 24 CFR part 135 require employment opportunities to be directed, were not filled to circumvent the contractor's obligations under 24 CFR part 135.
- F. Noncompliance with HUD's regulations in 24 CFR part 135 may result in sanctions, termination of this contract for default, and debarment or suspension from future HUD assisted contracts.
- G. With respect to work performed in connection with section 3 covered Indian housing assistance, section 7(b) of the Indian Self-Determination and Education Assistance Act

(25 U.S.C. 450e) also applies to the work to be performed under this contract. Section 7(b) requires that to the greatest extent feasible (i) preference and opportunities for training and employment shall be given to Indians, and (ii) preference in the award of contracts and subcontracts shall be given to Indian organizations and Indian-owned Economic Enterprises. Parties to this contract that are subject to the provisions of section 3 and section 7(b) agree to comply with section 3 to the maximum extent feasible, but not in derogation of compliance with section 7(b).

## **Hancock County**

#### **Instructions:**

1. A section 3 resident seeking preference in training and employment must certify, or submit evidence to the

	entractor that has advertised the posi-	
		("Contractor") ("Subcontractor").  am a legal resident of
		ani a legar resident of
My pemia	nent address is:	*
I am a Sec	etion 3 resident because (must check	
	I am a resident of public housing,	OR
and i	My household met the income elinicome limit).	gibility guidelines below (circle applicable number in household
	ed, I am able to provide Contractor of my status (provide at least one):	or Subcontractor (as applicable) with the following documentation as
	Copy of lease in a Federally assist program	ted Copy of receipt of public assistance
	Copy of evidence of participation public assistance program that ass low or very low income persons	
	Copy of household income tax return(s)	
	All residents of public housir Additionally, individuals resi	ON 3 INCOME LIMITS  ng developments qualify as Section 3 residents.  ding in <i>Hancock County</i> who meet the income  w can also qualify for Section 3 status.
	Number in	Annual Household Income
	Household	Less Than
	1 2	\$29,300 \$33,500
	3	\$37,700
	4	\$41,850
	5	\$45,200
	6	\$48,550
		\$51,900
	8	\$55,250
understand		y answers are true and complete to the best of my knowledge. In this certification or other information provided to contractor
DATE		SIGNATURE

## **Hancock County**

## Instructions:

1. A section 3 resident seeking preference in training and employment must certify, or submit evidence to the recipient contractor or subcontractor, if requested, that the person is a Section 3 resident, as defined in 24 CFR 135.5.

Submitted	to:	("Contractor") ("Subcontractor").
		m a legal resident of
	nent address is:	
iii) poiiiu		
I am a Sec	tion 3 resident because (must check on	ne):
	I am a resident of public housing, OR	t .
and i	My household met the income eligibincome limit).	ility guidelines below (circle applicable number in household
	d, I am able to provide Contractor or Sof my status (provide at least one):	ubcontractor (as applicable) with the following documentation as
	Copy of lease in a Federally assisted program	Copy of receipt of public assistance
	Copy of evidence of participation in public assistance program that assists low or very low income persons	
	Copy of household income tax return(s)	
		3 INCOME LIMITS
		levelopments qualify as Section 3 residents.
		g in <i>Hancock County</i> who meet the income an also qualify for Section 3 status.
	Number in	Annual Household Income
	Household	Less Than
	1	\$29,300
	2	\$33,500
	3	\$37,700
	4	\$41,850
	5	\$45,200
	6	\$48,550
	7	\$51,900
	8	\$55,250
understand		nswers are true and complete to the best of my knowledge. In this certification or other information provided to contractor prosecution.
DATE		SIGNATURE

## **Harrison County**

#### Instructions:

- 1. A section 3 resident seeking preference in training and employment must certify, or submit evidence to the recipient contractor or subcontractor, if requested, that the person is a Section 3 resident, as defined in 24 CFR 135.5.
- eligibility for preference, complete this form and submit it to the contractor

Submitted	to:	("Contractor") ("Subcontractor").
		a legal resident of
My perma	nent address is:	
I am a Sec	tion 3 resident because (must check one	·):
П	I am a resident of public housing, OR	•
	•	ty guidelines below (circle applicable number in household
	d, I am able to provide Contractor or Sul f my status (provide at least one):	ocontractor (as applicable) with the following documentation a
	Copy of lease in a Federally assisted program	Copy of receipt of public assistance
	Copy of evidence of participation in public assistance program that assists low or very low income persons	
	Copy of household income tax return(s)	
	SECTION 3	INCOME LIMITS
	Additionally, individuals residing	velopments qualify as Section 3 residents. in <i>Harrison County</i> who meet the income
	limits set forth below car	a also qualify for Section 3 status.  Annual Household Income
	Household	Less Than
	1	\$29,300
	2	\$33,500
	3	\$37,700
	4	\$41,850
	5	\$45,200
	6	\$48,550
	7	\$51,900
	8	\$55,250
understand		wers are true and complete to the best of my knowledge. I this certification or other information provided to contractor rosecution.

## **Jackson County**

#### Instructions:

- 1. A section 3 resident seeking preference in training and employment must certify, or submit evidence to the recipient contractor or subcontractor, if requested, that the person is a Section 3 resident, as defined in 24 CFR 135.5.

	licate your eligibility for preference tractor that has advertised the position	e, complete this form and submit it to the contractor or you are seeking.
Ι,	, an	("Contractor") ("Subcontractor"). m a legal resident of
My perman	ent address is:	
I am a Secti	on 3 resident because (must check on	e):
	I am a resident of public housing, OR	
and in	My household met the income eligibi come limit).	lity guidelines below (circle applicable number in household
	, I am able to provide Contractor or Sumy status (provide at least one):	abcontractor (as applicable) with the following documentation as
	Copy of lease in a Federally assisted program	Copy of receipt of public assistance
	Copy of evidence of participation in public assistance program that assists low or very low income persons	
	Copy of household income tax return(s)	
	SECTION	3 INCOME LIMITS
		evelopments qualify as Section 3 residents.
		g in <i>Jackson County</i> who meet the income on also qualify for Section 3 status.
	Number in	Annual Household Income
	Household	Less Than
	1	\$33,250
	2	\$38,000
	3	\$42,750
	4	\$47,450
	5	\$51,250
	6	\$55,050
	7	\$58,850
	8	\$62,650
	Revised with 2015 Income Limits	
understand t		swers are true and complete to the best of my knowledge. I this certification or other information provided to contractor prosecution.
DATE		SIGNATURE

## **Section 3 Business Concern Certification**

Address:			
Contact Person:		Phone Numbe	
Number of Employees:	(full time)	(part time)	
Does your firm represent and cert	·	concern?	
☐ Yes	□ No		
16 I I II - II	nly. The contractor represents	and a constitution of the same	
If yes, please check all that ap	pry. The contractor represents a	ind certifies that:	
	51 percent or more owned by S		
☐ The contractor's firm is		ection 3 residents; or	ent of whom are currently
☐ The contractor's firm is☐ The contractor's perma	51 percent or more owned by S	ection 3 residents; or le persons, at least 30 perc	
☐ The contractor's firm is☐ The contractor's perma Section 3 residents, o 3 residents; or	51 percent or more owned by S nent, full-time employees inclu- r within three years of the date	ection 3 residents; or le persons, at least 30 perc of their first employment w	vith the business were Secti
☐ The contractor's firm is☐ The contractor's perma Section 3 residents, o 3 residents; or☐ The contractor hereby	51 percent or more owned by S nent, full-time employees inclu- r within three years of the date commits to subcontract in exces	ection 3 residents; or le persons, at least 30 perco of their first employment w s of 25 percent of the dolla	vith the business were Sections amount of all subcontract
☐ The contractor's firm is ☐ The contractor's perma Section 3 residents, o 3 residents; or ☐ The contractor hereby o to be awarded by the	51 percent or more owned by S nent, full-time employees inclu- r within three years of the date	ection 3 residents; or le persons, at least 30 perconf of their first employment w s of 25 percent of the dolla ontract to Section 3 busines	vith the business were Sections amount of all subcontract sees that meet either of the
☐ The contractor's firm is☐ The contractor's perma Section 3 residents, o 3 residents; or☐ The contractor hereby of to be awarded by the above two criteria, as	51 percent or more owned by S nent, full-time employees inclu- r within three years of the date commits to subcontract in excess business under the proposed of identified below and detailed f	ection 3 residents; or le persons, at least 30 perco of their first employment w s of 25 percent of the dolla ontract to Section 3 busines urther in the contractor's Se	with the business were Sections amount of all subcontract uses that meet either of the ection 3 Subcontracting Plar
☐ The contractor's firm is☐ The contractor's perma Section 3 residents, o 3 residents; or☐ The contractor hereby of to be awarded by the above two criteria, as	51 percent or more owned by S nent, full-time employees include within three years of the date commits to subcontract in excess business under the proposed of	ection 3 residents; or le persons, at least 30 perco of their first employment w s of 25 percent of the dolla ontract to Section 3 busines urther in the contractor's Se	with the business were Sections amount of all subcontract uses that meet either of the ection 3 Subcontracting Plar
☐ The contractor's firm is☐ The contractor's perma Section 3 residents, o 3 residents; or☐ The contractor hereby of to be awarded by the above two criteria, as	51 percent or more owned by S nent, full-time employees inclu- r within three years of the date commits to subcontract in excess business under the proposed of identified below and detailed f	ection 3 residents; or le persons, at least 30 perco of their first employment w s of 25 percent of the dolla ontract to Section 3 busines urther in the contractor's Se	with the business were Sections amount of all subcontract uses that meet either of the ection 3 Subcontracting Plar
☐ The contractor's firm is☐ The contractor's perma Section 3 residents, o 3 residents; or☐ The contractor hereby of to be awarded by the above two criteria, as	51 percent or more owned by S nent, full-time employees inclu- r within three years of the date commits to subcontract in excess business under the proposed of identified below and detailed f	ection 3 residents; or le persons, at least 30 perco of their first employment w s of 25 percent of the dolla entract to Section 3 busines urther in the contractor's Se SUBCONTRACT AI	with the business were Sections amount of all subcontract uses that meet either of the ection 3 Subcontracting Plar
☐ The contractor's firm is☐ The contractor's perma Section 3 residents, o 3 residents; or☐ The contractor hereby of to be awarded by the above two criteria, as	51 percent or more owned by S nent, full-time employees inclu- r within three years of the date commits to subcontract in excess business under the proposed of identified below and detailed f	ection 3 residents; or le persons, at least 30 perce of their first employment w s of 25 percent of the dolla entract to Section 3 busines arther in the contractor's Se  SUBCONTRACT AI \$	with the business were Sections amount of all subcontract uses that meet either of the ection 3 Subcontracting Plar