



DISCOUNTS

Foliot Furniture will offer to its client in Mississippi a 45% discount for all items that are to be delivered and installed and a 51% discount for those that are dock delivered (no unloading of furniture included).

TRANSPORTATION AND INSTALLATION TERMS

The freight is included for all delivery made to a dock by 53' truck. The installation is included for all projects consisting of one phase to one building with proper access to an elevator.

On orders less than \$1,000.00, Foliot Furniture Pacific shall prepay the freight only charge and add it to the invoice. In such case, Foliot Furniture Pacific will include proof of actual shipping cost charges with the invoice.

INVOICES AND PAYMENT TERMS

Foliot Furniture Pacific's standard terms are net 30 with a 50% deposit at the time of the order if not against the client's policy. However, we will gladly extend those terms to net 45 days without deposit to all of our Mississippi clients without penalty.